

# U.S. Regional Agricultural Sales by Sales Class and Commodity

Table B-1.—Sales of Cash Grains by Sales Class and Region, 1982

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$ 58,622	\$ 768,433	\$ 516,810	\$ 92,769	\$ 1,436,634
Part-time \$20 to 99.9K . . . . .	127,304	6,935,115	1,556,510	572,129	9,191,058
Moderate \$100 to 249.9K . . . . .	128,851	8,222,262	2,086,754	1,017,181	11,455,048
Large \$250 to 500K . . . . .	71,517	3,774,781	1,563,810	727,328	6,137,436
Very large >\$500K . . . . .	46,052	1,899,146	1,269,735	1,180,086	4,395,019
Total . . . . .	432,346	21,599,737	6,993,619	3,589,493	32,615,195
Percentage of total regional sales of cash grains, 1982					
Small <\$19.9K . . . . .	13.60/o	3.60/o	7.4%	2.60/o	
Part-time \$20 to 99.9K . . . . .	29.4	32.1	22.3	15.9	
Moderate \$100 to 249.9K . . . . .	29.8	38.1	29.8	28.3	
Large \$250 to 500K . . . . .	16.5	17.5	22.4	20.3	
Very large >\$500K . . . . .	10.7	8.8	18.2	32.9	
Total . . . . .	100.0	100.0	100.0	100.0	
Percentage of total national sales of cash grains, 1982					
Small <\$19.9K . . . . .	0.2 %/o	2.40/o	1.6 o/o	0.3%	-4.4%
Part-time \$20 to 99.9K . . . . .	0.4	21.3	4.8	1.8	28.2
Moderate \$100 to 249.9K . . . . .	0.4	25.2	6.4	3.1	35.1
Large \$250 to 500K . . . . .	0.2	11.6	4.8	2.2	18.8
Very large >\$500K . . . . .	0.1	5.8	3.9	3.6	13.5
Total . . . . .	1.3	66.2	21.4	11.0	100.0

NOTE Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report

SOURCE Office of Technology Assessment Compiled from regional data provided by Bureau of the Census Agriculture Division

**Table B-2.—Sales of Cattle and Calves by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$95,569	\$ 860,155	\$1,491,739	\$ 328,404	\$2,775,867
Part-time \$20 to 99.9K . . . . .	84,425	1,450,508	1,089,760	719,211	3,343,904
Moderate \$100 to 249.9K. . . . .	74,117	2,022,486	726,592	745,354	3,568,549
Large \$250 to 500K. . . . .	57,267	1,825,647	577,156	836,720	3,296,790
Very large >\$500K . . . . .	58,996	6,677,929	4,048,095	4,372,600	15,157,620
Total . . . . .	370,374	12,836,725	7,933,342	7,002,289	28,142,730

## Percentage of total regional sales of cattle and calves, 1982

Small <\$19.9K . . . . .	25.80/o	6.70/o	18.8%	4.7%	
Part-time \$20 to 99.9K . . . . .	22.8	11.3	13.7	10.3	
Moderate \$100 to 249.9K. . . . .	20.0	15.8	9.2	10.6	
Large \$250 to 500K. . . . .	15.5	14.2	7.3	11.9	
Very large >\$500K . . . . .	15.9	52.0	51.0	62.4	
Total . . . . .	100.0	100.0	100.0	100.0	

## Percentage of total national sales of cattle and calves, 1982

Small <\$19.9K . . . . .	0.3%0	3.1 %	5.3%	1.2%	9.9%
Part-time \$20 to 99.9K . . . . .	0.3	5.2	3.9	2.6	11.9
Moderate \$100 to 249.9K . . . . .	0.3	7.2	2.6	2.6	12.7
Large \$250 to 500K. . . . .	0.2	6.5	2.1	3.0	11.7
Very large >\$500K . . . . .	0.2	23.7	14.4	15.5	53.9
Total . . . . .	1.3	45.6	28.2	24.9	100.0

NOTE: Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report.

SOURCE: Office of Technology Assessment. Compiled from regional data provided by Bureau of the Census, Agriculture Division.

**Table B-3.—Sales of Dairy Products by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$ 25,152	\$ 109,070	\$ 26,613	\$ 11,508	\$ 172,343
Part-time \$20 to 99.9K . . . . .	1,040,132	2,760,985	437,924	134,948	4,373,989
Moderate \$100 to 249.9K. . . . .	1,381,918	2,600,968	1,085,013	437,406	5,505,305
Large \$250 to 500K. . . . .	467,390	743,530	647,896	550,289	2,409,105
Very large >\$500K . . . . .	178,001	197,635	666,780	2,053,233	3,095,649
Total . . . . .	3,092,593	6,412,188	2,864,226	3,187,384	15,556,391

## Percentage of total regional sales of dairy products, 1982

Small <\$19.9K . . . . .	0.80/o	1.7%	0.9%	0.4%0	
Part-time \$20 to 99.9K . . . . .	33.6	43.1	15.3	4.2	
Moderate \$100 to 249.9K. . . . .	44.7	40.6	37.9	13.7	
Large \$250 to 500K. . . . .	15.1	11.6	22.6	17.3	
Very large >\$500K . . . . .	5.8	3.1	23.3	64.4	
Total . . . . .	100.0	100.0	100.0	100.0	

## Percentage of total national sales of dairy products, 1982

Small <\$19.9K . . . . .	0.2%	0.7%	0.2%	0.1%	1.1%
Part-time \$20 to 99.9K . . . . .	6.7	17.7	2.8	0.9	28.1
Moderate \$100 to 249.9K . . . . .	8.9	16.7	7.0	2.8	35.4
Large \$250 to 500K. . . . .	3.0	4.8	4.2	3.5	15.5
Very large >\$500K . . . . .	1.1	1.3	4.3	13.2	19.9
Total . . . . .	19.9	41.2	18.4	20.5	100.0

NOTE: Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report.

SOURCE: Office of Technology Assessment. Compiled from regional data provided by Bureau of the Census, Agriculture Division

**Table B-4.—Sales of Poultry and Eggs by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$ 7,081	\$ 13,634	\$ 23,616	\$ 4,488	\$ 48,819
Part-time \$20 to 99.9K . . . . .	25,334	66,701	386,349	31,085	509,469
Moderate \$100 to 249.9K . . . . .	85,870	241,939	1,719,082	52,012	2,098,903
Large \$250 to 500K . . . . .	153,000	490,911	1,559,160	96,664	2,299,735
Very large >\$500K . . . . .	562,178	845,410	2,373,048	1,009,005	4,789,641
Total . . . . .	833,463	1,658,595	6,061,255	1,193,254	9,746,567

## Percentage of total regional sales of poultry and eggs, 1982

Small <\$19.9K . . . . .	0.80/0	0.80/0	0.4%	0.4%0	
Part-time \$20 to 99.9K . . . . .	3.0	4.0	6.4	2.6	
Moderate \$100 to 249.9K . . . . .	10.3	14.6	28.4	4.4	
Large \$250 to 500K . . . . .	18.4	29.6	25.7	8.1	
Very large >\$500K . . . . .	67.5	51.0	39.2	84.6	
Total . . . . .	100.0	100.0	100.0	100.0	

## Percentage of total national sales of poultry and eggs, 1982

Small <\$19.9K . . . . .	0.1 %	0.1 %	0.2 %/0	0.0%0	0.50/0
Part-time \$20 to 99.9K . . . . .	0.3	0.7	4.0	0.3	5.2
Moderate \$100 to 249.9K . . . . .	0.9	2.5	17.6	0.5	21.5
Large \$250 to 500K . . . . .	1.6	5.0	16.0	1.0	23.6
Very large >\$500K . . . . .	5.8	8.7	24.3	10.4	49.1
Total . . . . .	8.6	17.0	62.2	12.2	100.0

NOTE: Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report

SOURCE: Office of Technology Assessment Compiled from regional data provided by Bureau of the Census, Agriculture Division

**Table B-5.—Sales of Hogs by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$ 18,399	\$ 261,398	\$ 139,914	\$ 19,696	\$ 439,407
Part-time \$20 to 99.9K . . . . .	34,735	1,268,807	213,832	33,453	1,550,827
Moderate \$100 to 249.9K . . . . .	49,804	2,596,083	273,900	50,072	2,969,859
Large \$250 to 500K . . . . .	35,215	1,595,321	252,456	35,143	1,918,135
Very large >\$500K . . . . .	36,848	1,158,830	436,821	80,313	1,712,812
Total . . . . .	175,001	6,880,439	1,316,923	218,677	8,591,040

## Percentage of total regional sales of hogs, 1982

Small <\$19.9K . . . . .	10.5%	3.80/0	10.60/0	9.0 %/0	
Part-time \$20 to 99.9K . . . . .	19.8	18.4	16.2	15.3	
Moderate \$100 to 249.9K . . . . .	28.5	37.7	20.8	22.9	
Large \$250 to 500K . . . . .	20.1	23.2	19.2	16.1	
Very large >\$500K . . . . .	21.1	16.8	33.2	36.7	
Total . . . . .	100.0	100.0	100.0	100.0	

## Percentage of total national sales of hogs, 1982

Small <\$19.9K . . . . .	0.2%	3.0%	1.6%	0.2%	5.1 %
Part-time \$20 to 99.9K . . . . .	0.4	14.8	2.5	0.4	18.1
Moderate \$100 to 249.9K . . . . .	0.6	30.2	3.2	0.6	34.6
Large \$250 to 500K . . . . .	0.4	18.6	2.9	0.4	22.3
Very large >\$500K . . . . .	0.4	13.5	5.1	0.9	19.9
Total . . . . .	2.0	80.1	15.3	2.5	100.0

NOTE: Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report

SOURCE: Office of Technology Assessment Compiled from regional data provided by Bureau of the Census, Agriculture Division

**Table B-6.—Sales of Fruit and Nuts by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$25,913	\$26,709	\$ 49,595	\$ 139,210	\$ 241,427
Part-time \$20 to 99.9K . . . . .	71,720	64,518	132,191	803,335	1,071,764
Moderate \$100 to 249.9K . . . . .	75,058	69,900	135,530	456,103	736,591
Large \$250 to 500K. . . . .	93,410	58,372	137,860	643,407	933,049
Very large >\$500K . . . . .	112,430	66,268	826,993	1,490,301	2,495,992
Total . . . . .	378,531	285,767	1,282,169	3,532,356	5,478,823
Percentage of total regional sales of fruit and nuts, 1982					
Small <\$19.9K . . . . .	6.8 %	9.3%	3.9 %	3.9 %	
Part-time \$20 to 99.9K . . . . .	18.9	22.6	10.3	22.7	
Moderate \$100 to 249.9K . . . . .	19.8	24.5	10.6	12.9	
Large \$250 to 500K. . . . .	24.7	20.4	10.8	18.2	
Very large >\$500K . . . . .	29.7	23.2	64.5	42.2	
Total . . . . .	100.0	100.0	100.0	100.0	
Percentage of total national sales of fruit and nuts, 1982					
Small <\$19.9K . . . . .	0.5 %	0.5 %	0.9%	2.50%	4.4 %
Part-time \$20 to 99.9K . . . . .	1.3	1.2	2.4	14.7	19.6
Moderate \$100 to 249.9K . . . . .	1.4	1.3	2.5	8.3	13.4
Large \$250 to 500K. . . . .	1.7	1.1	2.5	11.7	17.0
Very large >\$500K . . . . .	2.1	1.2	15.1	27.2	45.6
Total . . . . .	6.9	5.2	23.4	64.5	100.0

NOTE Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report.

SOURCE Office of Technology Assessment Compiled from regional data provided by Bureau of the Census, Agriculture Division

**Table B.7.—Sales of Vegetables and Melons by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	\$27,070	\$34,743	\$ 50,355	\$ 19,196	\$ 131,364
Part-time \$20 to 99.9K . . . . .	61,918	61,181	64,749	69,592	257,440
Moderate \$100 to 249.9K . . . . .	68,836	59,792	80,025	90,604	299,257
Large \$250 to 500K. . . . .	57,776	69,208	97,667	218,614	443,265
Very large >\$500K . . . . .	86,165	135,505	734,475	1,901,387	2,857,532
Total . . . . .	301,765	360,429	1,027,271	2,299,393	3,988,858
Percentage of total regional sales of vegetables and melons, 1982					
Small <\$19.9K . . . . .	9.00%	9.60%	4.9 %	0.80%	
Part-time \$20 to 99.9K . . . . .	20.5	17.0	6.3	3.0	
Moderate \$100 to 249.9K . . . . .	22.8	16.6	7.8	3.9	
Large \$250 to 500K. . . . .	19.1	19.2	9.5	9.5	
Very large >\$500K . . . . .	28.6	37.6	71.5	82.7	
Total . . . . .	100.0	100.0	100.0	100.0	
Percentage of total national sales of vegetables and melons, 1982					
Small <\$19.9K . . . . .	0.7%	0.9 %	1.3 %	0.50%	3.30%
Part-time \$20 to 99.9K . . . . .	1.6	1.5	1.6	1.7	6.5
Moderate \$100 to 249.9K . . . . .	1.7	1.5	2.0	2.3	7.5
Large \$250 to 500K. . . . .	1.4	1.7	2.4	5.5	11.1
Very large >\$500K . . . . .	2.2	3.4	18.4	47.7	71.6
Total . . . . .	7.6	9.0	25.8	57.6	100.0

NOTE Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report.

SOURCE Office of Technology Assessment. Compiled from regional data provided by Bureau of the Census, Agriculture Division.

**Table B-8.—Sales of Cotton by Sales Class and Region, 1982**

Sales class definition	Northeast region	North Central region	Southern region	Western region	U.S. total
Small <\$19.9K . . . . .	0.0 "	\$ 729	\$ 49,604	\$ 4,279	\$ 54,612
Part-time \$20 to 99.9K . . . . .	0.0	5,967	276,144	32,822	314,933
Moderate \$100 to 249.9K . . . . .	0.0	18,952	459,384	106,598	584,934
Large \$250 to 500K. . . . .	0.0	11,578	558,039	168,870	738,487
Very large >\$500K . . . . .	0.0	5,085	311,511	1,003,784	1,320,380
Total . . . . .	0.0	42,311	1,654,682	1,316,353	3,013,346
Percentage of total regional sales of cotton, 1982					
Small <\$19.9K . . . . .	0.0	1.7 %	3.0 %	0.3 %	
Part-time \$20 to 99.9K . . . . .	0.0	14.1	16.7	2.5	
Moderate \$100 to 249.9K . . . . .	0.0	44.8	27.8	8.1	
Large \$250 to 500K. . . . .	0.0	27.4	33.7	12.8	
Very large >\$500K . . . . .	0.0	12.0	18.8	76.3	
Total . . . . .	0.0	100.0	100.0	100.0	
Percentage of total national sales of cotton, 1982					
Small <\$19.9K . . . . .	0.0%	0.0%	1.6%	0.1%	1.80/0
Part-time \$20 to 99.9K . . . . .	0.0	0.2	9.2	1.1	10.5
Moderate \$100 to 249.9K . . . . .	0.0	0.6	15.2	3.5	19.4
Large \$250 to 500K. . . . .	0.0	0.4	18.5	5.6	24.5
Very large >\$500K . . . . .	0.0	0.2	10.3	33.3	43.8
Total . . . . .	0.0	1.4	54.9	43.7	100.0

NOTE Moderate and large sales class intervals in this table differ from intervals used elsewhere in the report

SOURCE Office of Technology Assessment Compiled from regional data provided by Bureau of the Census, Agriculture Division