

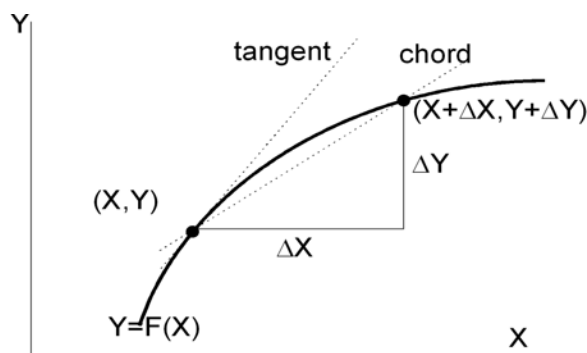
Precepts Week 1: September 20, 21

Review of elasticities

Consider a functional relationship between two economic variable such as outputs and inputs:

$$Y = F(X)$$

Here Y is the dependent variable and X the independent variable. For concreteness, suppose X is an input like labor, and Y is an output, so F is a production function. (Other examples can be where X is a price or an income, and Y is the quantity of a good demanded.) In almost all of our applications, X , Y will be positive.



The figure shows the graph of this function, with two adjacent points marked:

$$(X, Y) \quad \text{and} \quad (X + \Delta X, Y + \Delta Y)$$

So when starting at X the independent variable (quantity of input) increases by ΔX , this causes the dependent variable (quantity of output) to increase by ΔY . The “finite incremental product” is given by the slope of the chord joining these points, $\Delta Y / \Delta X$

In the limit, as we consider infinitesimally small increments, the “marginal product” is the slope of the tangent to the graph at X , or in calculus notation,

$$\text{the derivative } \frac{dY}{dX}, \text{ also written } F'(X), F_X(X)$$

Corresponding concepts for proportional changes:

$$\text{Arc elasticity} = \frac{\Delta Y / Y_m}{\Delta X / X_m} = \frac{X_m}{Y_m} \frac{\Delta Y}{\Delta X}$$

$$\text{where } X_m = X + \frac{1}{2}\Delta X, Y_m = Y + \frac{1}{2}\Delta Y \text{ (midpoint of arc)}$$

$$\text{Point elasticity} = \frac{X}{Y} \frac{dY}{dX}$$

Example: If $Y = X^{2/3}$, $dY/dX = \frac{2}{3} X^{2/3-1} = \frac{2}{3} X^{-1/3}$, and

$$\text{elasticity} = \frac{X}{Y^{2/3}} \frac{2}{3} X^{-1/3} = \frac{2}{3}$$

Usefulness of this: under perfect competition, profit-maximizing firms hire labor to the point where its marginal product equals the real wage (wage measured in units of the product). So

$$\frac{W}{P} = \frac{dY}{dX}, \quad \text{and} \quad \frac{W X}{P Y} = \frac{X}{Y} \frac{dY}{dX}$$

that is, the share of wages in the value of output equals the elasticity of the production function.

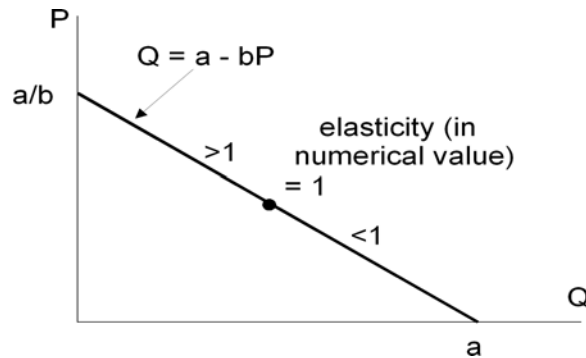
More generally, if $Y = X^k$, then $dY/dX = k X^{k-1}$, and

$$\text{elasticity} = \frac{X}{Y^k} k X^{k-1} = k$$

Example: Linear demand curve $Q = a - bP$. The price is the independent variable and the quantity the dependent variable, but the unfortunate economics convention shows P on the vertical axis and Q on the horizontal axis. The line meets the horizontal axis ($P = 0$) when $Q = a$ and the vertical axis ($Q = 0$) when $P = a/b$. And the line is downward-sloping (negative slope). So the slope is

$$-\frac{a/b}{a} = -\frac{1}{b}$$

or $1/b$ in numerical value.



The derivative of the demand function is $-b$. So the derivative is the inverse of the slope of the graph (because of the conventional reversal of the axes).

The elasticity of demand is

$$\frac{P}{Q} \frac{dQ}{dP} = -\frac{bP}{a - bP}$$

Demand is price-elastic (elasticity > 1 in numerical value, when

$$\frac{bP}{a - bP} > 1, \text{ or } bP > a - bP, \text{ or } P > \frac{1}{2} \frac{a}{b}$$

So demand is price-elastic along the upper half of the line, and price-inelastic (elasticity < 1 in numerical value) along the lower half of the line.

How much land can a person enclose?

Change the example in the class by supposing that it is harder to run in the x -direction than in the y -direction. Specifically, suppose that it takes one unit of time (7 minutes, say) to run a unit distance in the y -direction (1 mile, say), but it takes k units of time to run a unit distance in the x -direction. If the total time available is T , then the runner's choice of x and y for the sides of the rectangle must satisfy the constraint

$$k(2x) + 2y = T.$$

He wants to maximize $S = xy$. Use the MAT 102-3 method.

$$S = x \left(\frac{T}{2} - kx \right) = \frac{T}{2}x - kx^2$$

Therefore

$$\frac{dS}{dx} = \frac{T}{2} - 2kx$$

Setting this equal to zero and solving,

$$x = \frac{T}{4k}, \text{ then } y = \frac{T}{4} \text{ and } S = \frac{T^2}{16k}$$

In the ECO 100 approach, this is as if the “price” of x has gone up and therefore the “quantity of x demanded” has gone down. The figure shows this using the same numbers as in the class, and $k = 2$.

