

## THOMAS FUJIWARA

Associate Professor of Economics and International Affairs, Princeton University

fujiwara@princeton.edu • [princeton.edu/~fujiwara](http://princeton.edu/~fujiwara) • +1 609-258-6993

131 Julis Romo Rabinowitz Building, Princeton NJ 08540, USA

**Academic Positions**

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*At Princeton University*

Associate Professor, Dept. of Economics and School of Public and Intl. Affairs	2021 –
Associate Director, Brazil LAB	2019 –
Associate Professor, Dept. of Economics	2019 – 2021
Assistant Professor, Dept. of Economics	2012 – 2019
Instructor, Dept. of Economics	2011 – 2012

*Visiting Appointments*

Hal Varian Visiting Assistant Professor, Dept. of Economics, MIT	2014 – 2015
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**Education**

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Ph.D., Economics, University of British Columbia	2011
M.A., Economics, University of São Paulo	2006
B.A., Economics, University of São Paulo	2003

**Peer-Reviewed Publications**

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**The Effect of Social Media on Elections: Evidence from the United States**, with Karsten Mueller and Carlo Schwarz

*Journal of the European Economic Association*, 2024, 22(3): 1495-1539.

**Policy Deliberation and Voter Persuasion: Experimental Evidence from an Election in the Philippines**, with G. Lopez-Moctezuma (✉) L. Wantchekon (✉) D. Rubenson (✉) C. Pe Lero

*American Journal of Political Science*, 2022, 6(1): 59-74.

**Rank Effects in Bargaining: Evidence from Government Formation**, with Carlos Sanz

*Review of Economic Studies*, 2020, 87(3): 1261-1295.

**The Origins of Human Pro-Sociality: Cultural Group Selection in the Workplace and the Laboratory**, with Patrick Francois and Tanguy van Ypersele

*Science Advances*, 9(4): 19 September 2018.

**‘Acting Wife’: Marriage Market Incentives and Labor Market Investments**, with Leonardo Bursztyn and Amanda Pallais

*American Economic Review*, 2017, 107(11): 3288-3319.

**Habit Formation in Voting: Evidence from Rainy Elections**, with Kyle Meng and Tom Vogl

*American Economic Journal: Applied Economics*, 2016, 2016, 8(4): 160-188.

**The Runner-Up Effect**, with Santosh Anagol

*Journal of Political Economy*, 2016, 124(4): 927-991.

## **Voting Technology, Political Responsiveness, and Infant Health: Evidence from Brazil**

*Econometrica*, 2015, 83(2): 423-464 (lead article).

## **Can Public Deliberation Overcome Clientelism? Experimental Evidence from Benin**, with Leonard Wantchekon

*American Economic Journal: Applied Economics*, 2013, 5(4): 241-255.

## **A Regression Discontinuity Test of Strategic Voting and Duverger's Law**

*Quarterly Journal of Political Science*, 2011, 6(3-4): 197-233 (lead article).

## **Working Papers**

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### **Biased Party Nominations as a Source of Women's Electoral Underperformance**

with Hanno Hilbig and Pia Raffler

Conditionally accepted, *American Journal of Political Science*.

### **Conditioning Out the Poor? Consumption Inequality and the Design of Cash Transfer Programs**

with Santosh Anagol and Martin Navarrete

Conditionally accepted, *American Economic Review: Insights*.

### **Measuring Information Frictions in Migration Decisions: A Revealed-Preference Approach**

with Charly Porcher and Eduardo Morales

### **Do Gender-Neutral Job Ads Promote Diversity? Evidence from Latin America's Tech Sector**

with Lucia Del Carpio

## **Affiliations and Editorial Positions**

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Co-editor, <i>Journal of Public Economics</i>	2020 –
Board of Editors, <i>American Economic Journal: Applied Economics</i>	2019 –
Member, EGAP – <i>Evidence in Governance and Politics</i>	2016 –
NBER – <i>National Bureau of Economic Research</i>	
Research Associate	2020 –
Faculty Research Fellow	2012 – 2020
BREAD – <i>Bureau for Research and Economic Analysis of Development</i>	
Fellow	2020 –
Affiliate	2013 – 2020
J-PAL – <i>Abdul Latif Jameel Poverty Action Lab</i>	
Governance Initiative Review Board Member	2020 –
Affiliate	2019 –
CIFAR – <i>Canadian Institute for Advanced Research</i>	
Associate Fellow, Institutions Organizations and Growth Group	2016 – 2020
Global Scholar, Institutions Organizations and Growth Group	2013 – 2015

## Advising and supervision (first placement in parentheses)

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### *PhD thesis committee (co-)chair*

1. Carlos Sanz; 2. Ishita Rajani; 3. Fernanda Sobrino; 4. Reyhan Ayas; 5. Nikita Melnikov; 6. Peng Wang; 7. Jianing Ying; 8. Patrick Agte; 9. Meir Brooks; 10. Hantao Wu; 11. Lucia Lamas Cardozo

### *PhD committee member (job market reference)*

1. Ezequiel Molina; 2. Brice Richard; 3. Nikhil Gupta; 4. Caitlin McGugan; 5. Mauricio Matsumoto; 6. Jenny Shen; 7. Faizaan Kisat; 8. 9. Vivek Sampathkumar; 10. Christiane Szerman; 11. Jonas Jin; 12. Yuhang Zheng

### *Postdoc job market reference*

1. Giorgia Barboni; 2. Karsten Müller; 3. Bahadır Dursun

## Teaching

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Directed Research (Princeton PhD)	2024 –
Microeconomic Analysis for Policymakers (Princeton MPA)	2021 –
Development Economics (Princeton PhD)	2011 –
Economic Analysis of Development (Princeton MPA)	2019
Development Economics (Princeton Undergraduate)	2011 – 2019
Public Finance (Princeton PhD)	2013 – 2018
Political Economy (MIT PhD)	2014
Political Economy (Princeton PhD)	2012

## Professional Service

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### *J-PAL – Abdul Latif Jameel Poverty Action Lab*

Government Partnership Expansion – Brazil Decision Committee	2022 –
Jobs and Opportunity Initiative Brazil Review Board	2025
Maricá Basic Income Evaluation (Jain Family Institute) Advisory Board	2020 –
Weiss Fund for Research in Development Faculty Panel	2020 –
Framework Advisor, World Bank’s World Development Report	2017

### *Conference organizer or program committee member*

BREAD Conference on Development	2025
NBER Fall Program Meeting: Political Economy	2022
NBER Fall Program Meeting: Development Economics	2020
NEUDC – Northeastern Universities Development Conference	2018, 2019, 2023
SITE - Stanford Institute for Theoretical Economics (Development Session)	2018
Meeting of the Brazilian Econometric Society	2017
LACEA Meeting	2014, 2025

*University and Departmental Service at Princeton University*

Economics Department Junior Hiring Committee	2016-17, 2017-18, 2021-22, 2024-25
Pol. Economy of Development Hiring Committee (Politics and SPIA)	2021-22
SPIA Faculty Council	2022-23
Coordinator, Certificate (Program) in Political Economy	2012-2018, 2022-2023
Center for Health and Wellbeing Executive Committee	2019–
Faculty Fellow, Fellowship of Woodrow Wilson Scholars	2016-2017

*Refereeing*

National Science Foundation, European Research Council, Swiss National Science Foundation, Italian Science Fund, Abdul Latif Jameel Poverty Action Lab, World Bank, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Journal: Macroeconomics, American Economic Review, American Economic Review: Insights, American Journal of Political Science, American Political Science Review, Annual Reviews of Economics, Brazilian Political Science Review, British Journal of Political Science, Comparative Political Studies, Econometrica, Economic Development and Cultural Change, Economia, Economic Journal, Economics of Governance, Economics Letters, Economics and Politics, European Economic Review, European Journal of Political Economy, International Economic Review, Journal of Comparative Economics, Journal of Development Economics, Journal of Economic Literature, Journal of the European Economic Association, Journal of Human Resources, Journal of Law and Economics, Journal of Law Economics and Organization, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Urban Economics, Latin American Research Review, Oxford Bulletin of Economics and Statistics, Political Behavior, Public Choice, Quarterly Journal of Economics, Quarterly Journal of Political Science, Review of Economics and Statistics, Review of Economic Studies, Review of Financial Studies, Scandinavian Journal of Economics, Social Choice and Welfare, Science, Science Advances, World Development, World Politics