

Daniel Kahneman
Curriculum Vitae
August 2016

Born: 1934, Tel Aviv, Israel
Citizenship: US, Israel

Education

Ph.D. University of California, Berkeley, 1961 (Psychology)
B.A. The Hebrew University, Jerusalem, 1954, (Psychology and Mathematics)

Professional Positions Held

2007-	Professor of Psychology and Public Affairs, Emeritus, Woodrow Wilson School, Princeton University
2007-	Eugene Higgins Professor of Psychology, Emeritus, Princeton University
2000-	Fellow, Center for Rationality, Hebrew University, Jerusalem
1993-2007	Eugene Higgins Professor of Psychology, Princeton University
1993-2007	Professor of Psychology and Public Affairs, Woodrow Wilson School, Princeton University
1991-1992	Visiting Scholar, Russell Sage Foundation
1986-1994	Professor of Psychology, University of California, Berkeley
1984-1986	Associate Fellow, Canadian Institute for Advanced Research
1978-1986	Professor of Psychology, The University of British Columbia
1977-1978	Fellow, Center for Advanced Studies in the Behavioral Sciences
1968-1969	Visiting Scientist (summers), Applied Psychological Research Unit, Cambridge, England
1966-1967	Fellow, Center for Cognitive Studies; Lecturer in Psychology, Harvard University
1965-1966	Visiting Scientist, Department of Psychology, University of Michigan
1961-1978	Lecturer to Professor, The Hebrew University, Jerusalem, Israel

LINKS TO RECENT LECTURES

Video and Audio Links

["Interview with Leif Nelson"](#), The Society for Judgment and Decision Making, November 2015.

["Thinking That We Know"](#), Sackler Colloquium to the National Academy of Sciences, 2012.

"Perspectives: Looking Back and Looking Forward" - Mind, Brain and Behavior 2008 Distinguished Lecture Series, Harvard University.

"Judgment and Intuition" - April 15, 2008 – [Part 1](#), [Part 2](#), [Part 3](#), [Part 4](#)

"Decision Making and Rationality" (65 min.) - April 16, 2008 – [Part 1](#), [Part 2](#), [Part 3](#), [Part 4](#)

"Evolving Notions of Well-Being" (54 min.) - April 17, 2008 – [Part 1](#), [Part 2](#), [Part 3](#), [Part 4](#)

["Intuition and Rationality - A Conversation with Daniel Kahneman"](#) (53 min.) - Interview conducted by Harry Kreisler for the Conversations with History series of the Institute of International Studies, University of California, Berkeley. February 7, 2007.

["Explorations of the Mind-Happiness: Living and Thinking About It"](#) (59 min.) – Hitchcock Lectures, University of California, Berkeley. February 6, 2007.

["Explorations of the Mind-Intuition: The Marvels and the Flaws"](#) (57 min.) - Hitchcock Lectures, University of California, Berkeley. February 5, 2007.

"Your Mind: A User's Guide" (63 min.) – Freshman Assembly for the Princeton University Class of 2008, September 5, 2004.

["Maps of Bounded Rationality"](#) (38 min.) - Nobel Prize Lecture by Daniel Kahneman, December 8, 2002.

Awards and Honors

Presidential Medal of Freedom, 2013

SAGE-CASBS Award for Social Science, 2013

National Academy of Sciences Best Book Award for "Thinking, Fast and Slow", 2013

Cosmos Club McGovern Award in Science, 2013,

Los Angeles Times Book Prize for "Thinking Fast and Slow", 2012

Talcott Parsons Prize, The American Academy of Arts and Sciences, 2011

Distinguished Fellows, The American Economic Association, 2011

John McGovern Award Lecture, The American Association for the Advancement of Science, 2008

Distinguished Lifetime Contribution Award, American Psychological Association, 2007

Frank P. Ramsey Medal of the Decision Analysis Society, (joint with Amos Tversky), 2006

Thomas Schelling Prize for intellectual contribution to public policy, Kennedy School for Public Policy, Harvard University, 2006

Kampe de Feriet Award, Society for Information Processing and Management of Uncertainty, 2006

Decision Analysis Publication Award (for best paper published in 2003), Decision Analysis Society, 2005

Grawemeyer Prize in Psychology (joint with Amos Tversky), 2002

Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel, 2002

Career Achievement Award, Society for Medical Decision Making, 2002

Warren Medal of the Society of Experimental Psychologists, (joint with Amos Tversky), 1995

Hilgard Award for Lifetime Contribution to General Psychology, 1995

Distinguished Scientific Contribution Award, Society of Consumer Psychology, 1992

Distinguished Scientific Contribution Award of the American Psychological Association, (joint with Amos Tversky), 1982

Honorary Degrees: University of Haifa (2016), Stellenbosch University (2016), Yale University (2014), The Hebrew University of Jerusalem (2014); Cambridge University (2013); Icahn School of Medicine at Mount Sinai (2013); Carnegie-Mellon University (2011); University of Michigan (2010), Erasmus University (2009), University of Rome La Sapienza (2007), University of Alberta (2006), Universite de Paris I and Universite de Paris IV (2006), University of Milan (2005), The University of British Columbia (2004), Harvard University (2004), The University of East Anglia (2004), University of Wurzburg (2004), Ben-Gurion University (2003), The New School (2003), University of Trento (2002), University of Pennsylvania (2001).

Elected Memberships

American Academy of Arts and Sciences

American Philosophical Society

American Psychological Association (Fellow)

American Psychological Society (William James Fellow)

British Academy (Corresponding member)

Chinese Academy of Sciences (Honorary professor, Institute of Psychology)

Econometric Society

National Academy of Sciences

Society of Experimental Psychologists

PUBLICATIONS

Books and Edited Volumes

Kahneman, D. (2011). *Thinking, Fast and Slow*. New York: Farrar, Strauss, Giroux.

Diener, E., Helliwell, J.F., & Kahneman, D. (Eds.) (2010). *International differences in well-being*. New York: Oxford University Press.

Gilovich, T., Griffin, D., & Kahneman, D. (Eds.). (2002). *Heuristics and biases: The psychology of intuitive judgment*. New York: Cambridge University Press.

Kahneman, D., & Tversky, A. (Eds.). (2000). *Choices, values and frames*. New York: Cambridge University Press and the Russell Sage Foundation.

Kahneman, D., Diener, E., & Schwarz, N. (Eds.). (1999). *Well-being: The foundations of hedonic psychology*. New York: Russell Sage Foundation.

Kahneman, D., Slovic, P., & Tversky, A. (Eds.). (1982). *Judgment under uncertainty: Heuristics and biases*. New York: Cambridge University Press.

Kahneman, D. (1973). [*Attention and effort*](#). Englewood Cliffs, NJ: Prentice-Hall.

Journal Articles, Chapters, and Reviews

2016

Bazerman, M. and Kahneman, D. (2016), How to make the other side play fair. *Harvard Business Review*, September issue.

Kahneman, D., Gandhi, L., Blaser, T. and Rosenfield, A.M., (2016), Noise, *Harvard Business Review*, October issue.

2011

Kahneman, D., Lovallo, D., Sibony, O. (2011). Before You Make That Big Decision... *Harvard Business Review*, 89(6), 50.

2010

Diener, E., Kahneman, D., Tov, W. and Arora, R. (2010). Income's Association with Judgments of Life Versus Feelings. E. Diener, Helliwell, J. Kahneman, D. (Eds). *International Differences in Well-Being* Chapter 1, 3-15.

Dockray, S., Grant, Nina, Arthur, S. (2010). A comparison of Affect Ratings Obtained with Ecological Momentary Assessment and the Day Reconstruction Method. *Social Indicators Research*. 99(2), 269-283.

Frederick, S., Kahneman, D., Mochon, D. (2010). Elaborating a simpler theory of anchoring. *Journal of Consumer Psychology*, 20(1), 17-19.

Kahneman, D., Deaton, A. (2010). High income improves evaluation of life but not emotional well-being. *Proceedings of the National Academy of Sciences of the United States of America*. 107(38), 16489-16493.

Kahneman, D., Deaton, A. (2010). High income improves evaluation of life but not emotional well-being.

Proceedings of the National Academy of Sciences of the United States of America, 107(38), 16489-16493.

McGraw, A.P., Larsen, J.T., Kahneman, D. (2010). Comparing Gains and Losses. *Psychological Science* 21(10). 1438-1445.

Morewedge, C.K., Kahneman, D. (2010). Associative processes in intuitive judgment. *Trends in Cognitive Sciences*, 14(10), 435-440.

2009

Kahneman, D. (2009) The Myth of Risk Attitudes. *Journal of Portfolio Management*, 36(1), 1-1. Kahneman, D., Klein, G. (2009). Conditions for Intuitive Expertise A Failure to Disagree. *American Psychologist*. 64(6), 515-526.

Kahneman, D. (2009). A different approach to health state valuation. *Value in Health*, 12, S16-S17.

Kahneman, D. and Renshon, J. (2009). 'Hawkish Biases,' in Trevor Thrall and Jane Cramer (eds.) *American Foreign Policy and the Politics of Fear: Threat Inflation Since 9/11* (pp. 79-96). New York: Routledge..

Krueger, A.B., Kahneman, D., Fischler, C., etal (2009). Time Use and Subjective Well-Being in France and the US. *Social Indicators Research*, 93(1), 7-18.

Miron-Shatz, T., Stone, A., Kahneman, D. (2009). Memories of Yesterday's Emotions: Does the Valence of Experience Affect the Memory-Experience Gap? *Emotion*, 9(6), 885-891.

Schwarz, N., Kahneman, D., & Xu, J. (In Press). Global and episodic reports of hedonic experience. In R. Belli, D. Alwin & F. Stafford (Eds.), *Using calendar and diary methods in life events research* (pp. 00-00). Newbury Park, CA: Sage.

2008

Dolan, P., & Kahneman, D. (2008). Interpretations of utility and their implications for the valuation of health. *The Economic Journal*, 118, 215-234.

Schacter, D.L., Dawes, R., Jacoby, L.L., Kahneman, D., Lempert, R., Roediger, H.L., & Rosenthal, R. (2008). Policy forum: Studying eyewitness investigations in the field. *Law and Human Behavior*, 32, 3-5.

2007

Kahneman D., & Frederick S. (2007). Frames and brains: Elicitation and control of response tendencies. *Trends in Cognitive Sciences*, 11, 45-46.

Kahneman, D., & Renshon, J. (2007, January/February). Why hawks win. *Foreign Policy*, 158, 34-38.

2006

Kahneman, D., & Krueger, A.B. (2006). [Developments in the measurement of subjective well-being](#). *Journal of Economic Perspectives*, 20, 3-24.

Kahneman, D., & Thaler R.H. (2006). Anomalies: Utility maximization and experienced utility. *Journal of Economic Perspectives*, 20, 221-234.

Stone A.A., Schwartz J.E., Schkade, D., Schwarz N., Krueger, A., & Kahneman, D. (2006). A population approach to the study of emotion: Diurnal rhythms of a working day examined with the day reconstruction method. *Emotion*, 6, 139-149.

Kahneman D., Krueger A.B., Schkade D., Schwarz, N., & Stone, A.A. (2006). [Would you be happier if you were richer? A focusing illusion](#). *Science*, 312, 1908-1910.

Lanir Z., & Kahneman, D. (2006). [An experiment in decision analysis in Israel in 1975](#). *Studies in Intelligence*, 50(4), 11-19.

2005

Kahneman D., & Riis J. (2005). [Living, and thinking about it: Two perspectives on life](#). In F.A. Huppert, N. Baylis & B. Keverne (Eds.), *The science of well-being* (pp. 285-304). Oxford: Oxford University Press.

Kahneman, D., & Sugden R. (2005). Experienced utility as a standard of policy evaluation. *Environmental and Resource Economics*, 32, 161-81.

Kahneman, D., & Frederick, S. (2005). A model of heuristic judgment. In K.J. Holyoak & R.G. Morrison (Eds.), *The Cambridge handbook of thinking and reasoning* (pp. 267-293). New York: Cambridge University Press.

Bateman I., Kahneman, D., Munro, A., Starmer, C., & Sugden, R. (2005). Testing competing models of loss aversion: An adversarial collaboration. *Journal of Public Economics*, 89, 1561-1580.

Novemsky, N., & Kahneman, D. (2005). The boundaries of loss aversion. *Journal of Marketing Research*, 42, 119-128.

Novemsky N., & Kahneman D. (2005). How do intentions affect loss aversion? *Journal of Marketing Research*, 42, 139-140.

2004

Kahneman, D., Krueger A.B., Schkade D., Schwarz, N., & Stone, A.A. (2004). Toward national well-being accounts. *American Economic Review*, 94, 429-434.

Kahneman, D., Krueger A.B., Schkade D., Schwarz, N., & Stone, A.A. (2004). [A survey method for characterizing daily life experience: The day reconstruction method](#). *Science*, 306, 1776-1780.

2003

Redelmeier D.A., Katz, J., & Kahneman, D. (2003). Memories of colonoscopy: A randomized trial. *Pain*, 104, 187-194.

Lovallo D., & Kahneman D. (2003). Delusions of success: How optimism undermines executives' decisions. *Harvard Business Review*, 81, 56-63.

Kahneman D. (2003). A psychological perspective on economics. *American Economic Review*, 93, 162-168.
Kahneman, D. (2003). Maps of bounded rationality: A perspective on intuitive judgment and choice. In T.

Frangsmyr [Nobel Foundation], (Ed.), *Les Prix Nobel: The Nobel Prizes 2002* (pp. 449-489). Stockholm, SE: The Nobel Foundation.

Kahneman, D. (2003). A perspective on judgment and choice: Mapping bounded rationality. *American Psychologist*, 58, 697-720.

Kahneman, D. (2003). Social experiences of research. *American Psychologist*, 58, 697-720.

Nickerson, C., Schwarz, N., Diener E., & Kahneman D. (2003). Zeroing in on the dark side of the american dream: A closer look at the negative consequences of the goal for financial success. *Psychological Science*, 14, 531-536.

Kahneman, D. (2003). [Maps of bounded rationality: Psychology for behavioral economics](#). *American Economic Review*, 93, 1449-1475.

2002

Kahneman, D., & Frederick, S. (2002). Representativeness revisited: Attribute substitution in intuitive judgment. In T. Gilovich, D. Griffin & D. Kahneman (Eds.), *Heuristics and biases: The psychology of intuitive judgment* (pp. 49-81). New York: Cambridge University Press.

Sunstein, C.R., Kahneman, D., Schkade, D., & Ritov, I. (2002). Predictably incoherent judgments. *Stanford Law Review*, 54, 1153-1215.

Griffin, D.W., & Kahneman, D. (2002). Judgment heuristics: Human strengths or human weaknesses? In L. Aspinwall & U. Staudinger, (Eds.), *A psychology of human strengths: Perspectives on an emerging field* (pp. 165-178). Washington, D.C.: APA Books.

2001

Mellers, A., Hertwig, R., & Kahneman, D. (2001). Do frequency representations eliminate conjunction effects? An exercise in adversarial collaboration. *Psychological Science*, 12, 269-275.

Breiter, H.C., Aharon, I., Kahneman, D., Dale, A., & Shizgal, P. (2001). Functional imaging of neural responses to expectancy and experience of monetary gains and losses. *Neuron*, 30, 619-639.

Kunreuther, H., Novemsky, N., & Kahneman, D. (2001). Making low probabilities useful. *Journal of Risk and Uncertainty*, 23, 103-120.

2000

Sunstein, C., Schkade, D., & Kahneman, D. (2000). Do people want optimal deterrence? *Journal of Legal Studies*, 29, 237-254.

Lovallo, D., & Kahneman, D. (2000). Living with uncertainty: Attractiveness and resolution timing. *Journal of Behavioral Decision Making*, 13, 179-190.

Schreiber, C.A., & Kahneman, D. (2000). Determinants of the remembered utility of aversive sounds. *Journal of Experimental Psychology: General*, 129, 27-42.

Schkade, D., Sunstein, C., & Kahneman, D. (2000). Deliberating about dollars: The severity shift. *Columbia Law Review*, 100, 1139-1175.

Kahneman, D. (2000). Experienced utility and objective happiness: A moment-based approach. In D. Kahneman & A. Tversky (Eds.), *Choices, values and frames* (pp. 673-692). New York: Cambridge University Press and the Russell Sage Foundation.

Kahneman, D. (2000). Evaluation by moments: Past and future. In D. Kahneman & A. Tversky (Eds.), *Choices, values and frames* (pp. 693-708). New York: Cambridge University Press and the Russell Sage Foundation.

Ariely, D., Kahneman, D., & Loewenstein, G. (2000). Joint comment on "When does duration matter in judgment and decision making?" (Ariely & Loewenstein, 2000). *Journal of Experimental Psychology: General*, 129, 524-529.

Kahneman, D. (2000). A psychological point of view: Violations of rational rules as a diagnostic of mental processes [Commentary on Stanovich and West]. *Behavioral and Brain Sciences*, 23, 681-683.

1999

Kahneman, D. (1999). Objective happiness. In D. Kahneman, E. Diener & N. Schwarz (Eds.), *Well-being: Foundations of hedonic psychology* (pp. 3-25). New York: Russell Sage Foundation Press.

Kahneman, D., Ritov, I., & Schkade, D. (1999). Economic preferences or attitude expressions? An analysis of dollar responses to public issues. *Journal of Risk and Uncertainty*, 19, 220-242.

Ratner, R.K., Kahn, B.E., & Kahneman, D. (1999). Choosing less-preferred experiences for the sake of variety. *Journal of Consumer Research*, 26, 1-15.

Keinan, G., Friedland, N., Kahneman, D., & Roth, D. (1999). The effect of stress on the suppression of erroneous competing responses. *Anxiety, Stress and Coping*, 12, 455-476.

1998

Green, D., Jacowitz, K., Kahneman, D., & McFadden, D. (1998). Referendum contingent valuation, anchoring and willingness to pay for public goods. *Resource and Energy Economics*, 20, 85-116.

Kahneman, D., Schkade, D., & Sunstein, C. (1998). Shared outrage and erratic awards: The psychology of punitive damages. *Journal of Risk and Uncertainty*, 16, 49-86.

Gilovich, T., Medvec, V.H., & Kahneman, D. (1998). Varieties of regret: A debate and partial resolution. *Psychological Review*, 105, 602-605.

Kahneman, D., & Riepe, M. (1998). Aspects of investor psychology. *The Journal of Portfolio Management*, 24, 52-65.

Schkade, D., & Kahneman, D. (1998). Does living in California make people happy? A focusing illusion in judgments of life satisfaction. *Psychological Science*, 9, 340-346.

Sunstein, C., Kahneman, D., & Schkade, D. (1998). Assessing punitive damages. *Yale Law Journal*, 107, 2071-2153.

1997

Ritov, I., & Kahneman, D. (1997). How people value the environment: Attitudes versus economic values. In M.H. Bazerman, D.M. Messick, A.E. Tenbrunsel & K.A. Wade-Benzoni, (Eds.), *Environment, ethics, and behavior: The psychology of environmental valuation and degradation* (pp. 33-51). San Francisco, CA: The New Lexington Press.

Kahneman, D., Wakker, P.P., & Sarin, R. (1997). Back to Bentham? Explorations of experienced utility. *Quarterly Journal of Economics*, 112, 375-405.

Thaler, R.H., Tversky, A., Kahneman, D., & Schwartz, A. (1997). The effect of myopia and loss aversion on risk taking: An experimental test. *Quarterly Journal of Economics*, 112, 647-661.

Kahn, B.E., Ratner, R., & Kahneman, D. (1997). Patterns of hedonic consumption over time. *Marketing Letters*, 8, 85-96.

1996

Kahneman, D., & Tversky, A. (1996). On the reality of cognitive illusions. *Psychological Review*, 103, 582-591.

Redelmeier, D., & Kahneman, D. (1996). Patients' memories of painful medical treatments: Real-time and retrospective evaluations of two minimally invasive procedures. *Pain*, 66, 3-8.

1995

McCaffery E.J., Kahneman, D., & Spitzer, M.L. (1995). Framing the jury: Cognitive perspectives on pain and suffering awards. *Virginia Law Review*, 81, 1341-1420.

Kahneman, D., & Tversky, A. (1995). Conflict resolution: A cognitive perspective. In K. Arrow, R.H. Mnookin, L. Ross, A. Tversky, & R. Wilson (Eds.), *Barriers to conflict resolution* (pp. 44-61). New York: Norton.

Jacowitz, K.E., & Kahneman D. (1995). Measures of anchoring in estimation tasks. *Personality and Social Psychology Bulletin*, 21, 1161-1166.

Kahneman, D. (1995). Varieties of counterfactual thinking. In N.J. Roese & J.M. Olson (Eds.), *What might have been: The social psychology of counterfactual thinking* (pp. 375-396). Hillsdale, NJ: Erlbaum.

1994

Green, D., Kahneman, D., & Kunreuther, H. (1994). How the method and scope of public funding affects willingness to pay for public goods. *Public Opinion Quarterly*, 58, 48-67.

Kahneman, D. (1994). New challenges to the rationality assumption. *Journal of Institutional and Theoretical Economics*, 150, 18-36.

Kahneman, D., & Ritov, I. (1994). Determinants of stated willingness to pay for public goods: A study in the headline method. *Journal of Risk and Uncertainty*, 9, 5-38.

1993

Kahneman, D., & Lovallo, D. (1993). Timid choices and bold forecasts: A cognitive perspective on risk taking. *Management Science*, 39, 17-31.

Redelmeier, D.A., Rozin, P., & Kahneman, D. (1993). Understanding patients' decisions: Cognitive and emotional perspectives. *Journal of the American Medical Association*, 270, 72-76.

Fredrickson, B.L., & Kahneman, D. (1993). Duration neglect in retrospective evaluations of affective episodes. *Journal of Personality and Social Psychology*, 65, 45-55.

Kahneman, D., Ritov, I., Jacowitz, K.E., & Grant, P. (1993). Stated willingness to pay for public goods: A psychological analysis. *Psychological Science*, 4, 310-315.

Kahneman, D., Fredrickson, D.L., Schreiber, C.A., & Redelmeier, D.A. (1993). When more pain is preferred to less: Adding a better end. *Psychological Science*, 4, 401-405.

1992

Kahneman, D., & Knetsch, J.L. (1992). Valuing public goods: The purchase of moral satisfaction. *Journal of Environmental Economics and Management*, 22, 57-70.

Kahneman, D., & Knetsch, J.L. (1992). Contingent valuation and the value of public goods: Reply. *Journal of Environmental Economics and Management*, 22, 90-94.

Kahneman, D. (1992). Reference points, anchors, norms, and mixed feelings. *Organizational Behavior and Human Decision Processes*, 51, 296-312.

Kahneman, D., Treisman, A., & Gibbs, B.J. (1992). The reviewing of object files: Object-specific integration

of information. *Cognitive Psychology*, 24, 175-219.

Varey, C., & Kahneman, D. (1992). Experiences extended across time: Evaluation of moments and episodes. *Journal of Behavioral Decision Making*, 5, 169-186.

Kahneman, D., & Snell, J. (1992). Predicting a changing taste: Do people know what they will like? *Journal of Behavioral Decision Making*, 5, 187-200.

Fox, C., & Kahneman, D. (1992). Correlation, causation and inference in surveys of life satisfaction. *Social Indicators Research*, 27, 221-234.

Tversky, A., & Kahneman, D. (1992). Advances in prospect theory: Cumulative representation of uncertainty. *Journal of Risk and Uncertainty*, 5, 297-323.

1991

Kahneman, D. (1991). Judgment and decision making: A personal view. *Psychological Science*, 2, 142-145.

Kahneman, D., & Varey, C. (1991). Notes on the psychology of utility. In J.E. Roemer & J.E. Elster (Eds.), *Interpersonal comparisons of well-being* (pp. 127-163). New York: Cambridge University Press.

Kahneman, D., Knetsch, J.L., & Thaler, R.H. (1991). [Anomalies: The endowment effect, loss aversion, and status quo bias](#). *The Journal of Economic Perspectives*, 5, 193-206.

Kahneman, D., & Thaler, R.H. (1991). Economic analysis and the psychology of utility: Applications to compensation policy. *American Economic Review*, 81, 341-352.

Tversky, A., & Kahneman, D. (1991). Loss aversion in riskless choice: A reference-dependent model. *Quarterly Journal of Economics*, 106, 1039-1061.

1990

Kahneman, D., Knetsch, J.L., & Thaler, R.H. (1990). Experimental tests of the endowment effect and the Coase theorem. *Journal of Political Economy*, 98, 1325-1348.

Kahneman, D., & Snell, J. (1990). Predicting utility. In R.M. Hogarth (Ed.), *Insights in decision making: A tribute to Hillel J. Einhorn* (pp. 295-310). Chicago, IL: University of Chicago Press.

Kahneman, D., & Varey, C.A. (1990). Propensities and counterfactuals: The loser that almost won. *Journal of Personality and Social Psychology*, 59, 1101-1110.

Tversky, A., Slovic, P., & Kahneman, D. (1990). The causes of preference reversal. *American Economic Review*, 80, 204-217.

1988

Kahneman, D. (1988). Experimental economics: A psychological perspective. In R. Tietz, W. Albers & R. Selten (Eds.), *Bounded Rational Behavior in Experimental Games and Markets: Proceedings of the Fourth Conference on Experimental Economics, Bielefeld, West Germany, September 21-25, 1986* (pp. 11-18). Berlin: Springer-Verlag.

1986

Kahneman, D., & Miller, D.T. (1986). Norm theory: Comparing reality to its alternatives. *Psychological Review*, 93, 136-153.

Tversky, A., & Kahneman, D. (1986). Rational choice and the framing of decisions. *Journal of Business*, 59, S251-S278.

Kahneman, D., Knetsch, J.L., & Thaler, R.H. (1986). Fairness and the assumptions of economics. *Journal of Business*, 59, S285-S300.

Kahneman, D., Knetsch, J.L., & Thaler, R.H. (1986). [Fairness as a constraint on profit seeking: Entitlements in the market](#). *The American Economic Review*, 76, 728-741.

1984

Kahneman, D., & Treisman, A. (1984). Changing views of attention and automaticity. In R. Parasuraman, D.R. Davies & J. Beatty (Eds.), *Variants of attention* (pp. 29-61). New York : Academic Press.

Kahneman, D., & Tversky, A. (1984). Choices, values and frames. *American Psychologist*, 39 , 341-350.
1983

Tversky, A., & Kahneman, D. (1983). Extensional vs. intuitive reasoning: The conjunction fallacy in probability judgment. *Psychological Review*, 90 , 293-315.

Kahneman, D., Treisman, A., & Burkell, J. (1983). The cost of visual filtering. *Journal of Experimental Psychology: Human Perception and Performance*, 9 , 510-522.

Kahneman, D., & Chajczyk, D. (1983). Tests of the automaticity of reading: Dilution of Stroop effects by color-irrelevant stimuli. *Journal of Experimental Psychology: Human Perception and Performance*, 9 , 497-509.

Treisman, A., Kahneman, D., & Burkell, J. (1983). Perceptual objects and the cost of filtering. *Perception and Psychophysics*, 33 , 527-532. 1982

Kahneman, D., & Tversky, A. (1982). On the study of statistical intuitions. *Cognition*, 11 , 123-141.

Kahneman, D., & Tversky, A. (1982). Variants of uncertainty. *Cognition*, 11 , 143-157.

Kahneman, D., & Tversky, A. (1982). The psychology of preferences. *Scientific American*, 246 , 160-173.

Kahneman, D., & Tversky, A. (1982). Judgments of and by representativeness. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 84-98). New York : Cambridge University Press.

Tversky, A., & Kahneman, D. (1982). Evidential impact of base rates. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 153-160). New York : Cambridge University Press.

Kahneman, D., & Tversky, A. (1982). The simulation heuristic. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 201-208). New York : Cambridge University Press.\

1983

Tversky, A., & Kahneman, D. (1983). Extensional vs. intuitive reasoning: The conjunction fallacy in probability judgment. *Psychological Review*, 90, 293-315.

Kahneman, D., Treisman, A., & Burkell, J. (1983). The cost of visual filtering. *Journal of Experimental Psychology: Human Perception and Performance*, 9, 510-522.

Kahneman, D., & Chajczyk, D. (1983). Tests of the automaticity of reading: Dilution of Stroop effects by color-irrelevant stimuli. *Journal of Experimental Psychology: Human Perception and Performance*, 9, 497-509.

Treisman, A., Kahneman, D., & Burkell, J. (1983). Perceptual objects and the cost of filtering. *Perception and Psychophysics*, 33, 527-532.

1982

Kahneman, D., & Tversky, A. (1982). On the study of statistical intuitions. *Cognition*, 11, 123-141.

Kahneman, D., & Tversky, A. (1982). Variants of uncertainty. *Cognition*, 11, 143-157.

Kahneman, D., & Tversky, A. (1982). The psychology of preferences. *Scientific American*, 246, 160-173.

Kahneman, D., & Tversky, A. (1982). Judgments of and by representativeness. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 84-98). New York: Cambridge University Press.

Tversky, A., & Kahneman, D. (1982). Evidential impact of base rates. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 153-160). New York: Cambridge University Press.

Kahneman, D., & Tversky, A. (1982). The simulation heuristic. In D. Kahneman, P. Slovic & A. Tversky (Eds.), *Judgment under uncertainty: Heuristics and biases* (pp. 201-208). New York: Cambridge University Press.

1981

Tversky, A., & Kahneman, D. (1981). [The framing of decisions and the psychology of choice](#). *Science*, 211, 453-458.

Kahneman, D., & Henik, A. (1981). Perceptual organization and attention. In M. Kubovy & J.R. Pomerantz (Eds.), *Perceptual organization* (pp. 181-211). Hillsdale, NJ: Erlbaum.

1980

Tversky, A., & Kahneman, D. (1980). Causal schemas in judgments under uncertainty. In M. Fishbein (Ed.), *Progress in social psychology* (pp. 49-72). Hillsdale, NJ: Erlbaum.

Kahneman, D. (1980). Human engineering of decisions. In M. Kranzberg (Ed.), *Ethics in an age of pervasive technology* (190-192). Boulder, CO: Westview Press.

1979

Kahneman, D., & Tversky, A. (1979). [Prospect theory: An analysis of decision under risk](#). *Econometrica*, 47, 263-291.

Kahneman, D., & Tversky, A. (1979). Intuitive prediction: Biases and corrective procedures. *Management Science*, 12, 313-327.

Kahneman, D. (1979). Mechanisms that produce critical durations. *The Behavioral and Brain Sciences*, 2, 265-266.

1977

Kafry, D., & Kahneman, D. (1977). Capacity sharing and refractoriness in successive reactions. *Perceptual and Motor Skills*, 44, 327-335.

Tversky, A., & Kahneman, D. (1977). Causal thinking in judgment under uncertainty. In R. Butts & J. Hintikka (Eds.), *Basic problems in methodology and linguistics* (pp. 167-190). Dordrecht, Holland: D. Reidel Publishing Company.

Kahneman, D., & Henik, A. (1977). Effects of visual grouping on immediate recall and selective attention. In S. Dornic (Ed.), *Attention and Performance VI* (pp. 307-332). Hillsdale, NJ: Erlbaum.

1975

Kahneman, D. (1975). Effort, recognition and recall in auditory attention. In P.M.A. Rabbitt & S. Dornic (Eds.), *Attention and Performance V* (65-80). New York: Academic Press.

1974

Tversky, A., & Kahneman, D. (1974). [Judgment under uncertainty: Heuristics and biases](#). *Science*, 185, 1124-1131.

Ninio, A., & Kahneman, D. (1974). Reaction time in focused and in divided attention. *Journal of Experimental Psychology*, 103, 393-399.

Kahneman, D. (1974). Cognitive limitations and public decision making. In *Science and Absolute Values: Proceedings of the Third International Conference on the Unity of the Sciences* (1261-1281). London: International Cultural Foundation.

1973

Kahneman, D., & Tversky, A. (1973). On the psychology of prediction. *Psychological Review*, 80, 237-251.

Tversky, A., & Kahneman, D. (1973). Availability: A heuristic for judging frequency and probability. *Cognitive Psychology*, 5, 207-232.

Kahneman, D., Ben-Ishai, R., & Lotan, M. (1973). Relation of a test of attention to road accidents. *Journal of Applied Psychology*, 58, 113-115.

1972

Kahneman, D., & Tversky, A. (1972). Subjective probability: A judgment of representativeness. *Cognitive Psychology*, 3, 430-454.

1971

Kahneman, D., & Wright, P. (1971). Changes in pupil size and rehearsal strategies in a short-term memory task. *Quarterly Journal of Experimental Psychology*, 23, 187-196.

Tversky, A., & Kahneman, D. (1971). Belief in the law of small numbers. *Psychological Bulletin*, 76, 105-110.

Wright, P., & Kahneman, D. (1971). Evidence of alternative strategies of sentence retention. *Quarterly Journal of Experimental Psychology*, 23, 197-213.

Kahneman, D. (1971). Changes in pupil size and visual discrimination during mental effort. In J.R. Pierce & J.R. Levene (Eds.), *Visual science: Proceedings of the 1968 International Symposium*. Bloomington, IN: Indiana University Press.

1970

Kahneman, D. (1970). Remarks on attention control. *Acta Psychologica*, 33, *Attention and Performance III* (A.F. Sanders, Ed.), 118-131.

Kahneman, D., Wolman, R. (1970). Stroboscopic motion: Effects of duration and interval. *Perception and Psychophysics*, 8, 161-164.

1969

Kahneman, D., & Peavler, W.S. (1969). Incentive effects and pupillary changes in association learning. *Journal of Experimental Psychology, 79*, 312-318.

Kahneman, D., Tursky, B., Shapiro, D., & Crider, A. (1969). Pupillary, heart rate, and skin resistance changes during a mental task. *Journal of Experimental Psychology, 79*, 164-167.

1968

Kahneman, D. (1968). Effects of verbalization and incentive on the pupillary response to mental activity. *Canadian Journal of Psychology, 22*, 186-196.

Kahneman, D. (1968). Methods, findings and theory in studies of visual masking. *Psychological Bulletin, 70*, 404-425.

Kahneman, D., Onuska, L., & Wolman, R. (1968). Effects of grouping on the pupillary response in a short-term memory task. *Quarterly Journal of Experimental Psychology, 20*, 309-311.

1967

Kahneman, D. (1967). An onset-onset law for one case of apparent motion and metacontrast. *Perception and Psychophysics, 2*, 577-584.

Kahneman, D. (1967). Temporal effects in the perception of light and form. In W. Wathen-Dunn (Ed.), *Models for the perception of speech and visual form* (pp. 157-170). Cambridge: M.I.T. Press.

Kahneman, D., & Beatty, J. (1967). Pupillary responses in a pitch-discrimination task. *Perception and Psychophysics, 2*, 101-105.

Kahneman, D., Beatty, J., & Pollack, I. (1967). Perceptual deficit during a mental task. *Science, 157*, 218-219.

Kahneman, D., Norman, J., & Kubovy, M. (1967). Critical duration for the resolution of form: Centrally or peripherally determined? *Journal of Experimental Psychology, 73*, 323-327.

1966

Beatty, J., & Kahneman, D. (1966). Pupillary changes in two memory tasks. *Psychonomic Science, 5*, 371-372.

Kahneman, D. (1966). Time-intensity reciprocity in acuity as a function of luminance and figure-ground contrast. *Vision Research, 6*, 207-215.

Kahneman, D. (1966). Time-intensity reciprocity under various conditions of adaptation and backward masking. *Journal of Experimental Psychology, 71*, 543-549.

Kahneman, D., & Beatty, J. (1966). Pupil diameter and load on memory. *Science, 154*, 1583-1585.

Kahneman, D., & Schild, E.O. (1966). Training agents of social change in Israel: Definitions of objectives and a training approach. *Human Organization, 25*, 323-327.

1965

Kahneman, D. (1965). Control of spurious association and the reliability of the controlled variable. *Psychological Bulletin, 64*, 326-329.

Kahneman, D. (1965). Exposure duration and effective figure-ground contrast. *Quarterly Journal of*

Experimental Psychology, 17, 308-314.

1964

Kahneman, D. (1964). Temporal summation in acuity tasks at different energy levels: A study of the determinants of summation. *Vision Research*, 4, 557-566.

Kahneman, D., & Norman, J. (1964). The time-intensity relation in visual perception as a function of observer's task. *Journal of Experimental Psychology*, 68, 215-220.

1963

Flom, M.C., Weynouth, F.W., & Kahneman, D. (1963). Visual resolution and contour interaction. *Journal of the Optical Society of America*, 53, 1026-1032.

Kahneman, D. (1963). The semantic differential and the structure of inferences among attributes. *American Journal of Psychology*, 76, 554-567.

1962

Kahneman, D., & Ghiselli, E.E. (1962). Validity and nonlinear heteroscedastic models. *Personnel Psychology*, 15, 1-11.

Invited Lectures

“Steps toward a Science of Well-Being”, Keynote address, Psychonomic Society Meeting, Chicago, November 13, 2008

“Looking Back and Looking Forward”, Harvard Mind, Brain and Behavior 2008 Distinguished Lectures
“Judgment and Intuition”, April 15
“Decision Making and Rationality”, April 16
“Evolving Notions of Well-Being”, April 17

“Architecture of the Mind”, 2008 John P. McGovern Lecture in the Behavioral Sciences, The American Association for the Advancement of Science, Boston, February 17, 2008.

“Explorations of the Mind”, Hitchcock Lectures, University of California, Berkeley:
Lecture 1. “Intuition: the marvels and the flaws” – February 5, 2007.
Lecture 2. “Happiness: living and thinking about it” – February 6, 2007.

“The Psychology of Decision Making: A Retiree’s Perspective”, The Berglas Lecture, Tel Aviv University, February 27, 2007

“The structure of well-being in two countries”, Inaugural Daniel Kahneman Lecture, International Association for Research in Economic Psychology, Paris, July 5, 2006.

“The marvels and the flaws of intuitive thinking”, Keynote address, Society for Information Processing and Management of Uncertainty, Paris, July 4, 2006.

“Steps toward a science of well-being”, Invited address, American Psychological Society, New York, May 27, 2006.

“Progress in the study of well-being”, Keynote Address, Southeastern Economics Association, Washington DC, November 19, 2005.

“Utility and well-being”, Keynote Address, International Economic Association World Congress, Marrakesh, Morocco, August 30, 2005.

“Reflections on the utility of health states”, Closing Plenary Address, 5th World Congress of the International Health Economics Association, Barcelona, Spain, July 13, 2005.

“A perspective on intuition and judgment”, Keynote Address, International Symposium on Forecasting, San Antonio, Texas, June 13, 2005.

“Reflections on the valuation of health states ” Keynote Address, International Society for Pharmacoeconomics and Outcomes Research, Washington DC, May 16, 2005.

“Psychology for Behavioral Finance”, Nomura Lecture in Finance, Oxford University, May 5, 2005.

“Advances in the Study of Well-being”, Lanier Lecture, University of Illinois, April 19, 2005.

“Toward a science of Well-being”, Distinguished University Lecture, Texas A&M, March 23, 2005.

“Toward a science of Well-being”, Snyder Lecture, Tufts University, February 16, 2005.

Marshall Lectures, Department of Economics, Cambridge University:
Lecture One: “Psychology and the rationality assumption”, January 26, 2005.
Lecture Two: “and “Towards a Science of Well-Being”, January 27, 2005.

“Advances in the Study of Well-Being”, Ecole Normale, Paris, January 25, 2005.

“Toward a Science of Well-Being: Living, and Thinking About it”, Teuber Lecture, MIT, October 8, 2004.

“Your Mind: A User’s Guide”, Freshman Assembly Lecture, Princeton University, September 5, 2004.

“A Perspective on Cognitive Illusions”, Opening Lecture, International Congress of Psychology, Beijing, August 8, 2004.

“Psychology and Behavioral Economics”, Nancy L. Schwartz Memorial Lecture, Northwestern University, May 19, 2004.

“Science of Well-Being”, Jacob Marschak Memorial Lecture, UCLA, April 30, 2004.

“A Perspective on Intuitive Thought”, Director’s Lecture, National Institute of Health, March 3, 2004.

“Psychology and Rationality”, Distinguished Lecture, Georgetown University, February 26, 2004.

“Intuition and Rationality”, Katzir Lecture, Weizmann Institute, December 16, 2003.

“Tying it all together: Accessibility and a two-system view”, Keynote address, Society for Judgment and Decision Making, Vancouver, Canada, November 2003.

“The Psychology of Large Mistakes”, van Leer Lecture, Jerusalem, September 2003.

“Mapping Bounded Rationality: The Psychology of Intuitive Thinking”, Invited address, American Psychological Association, August 2003.

“Maps of Bounded Rationality”, Grawemeyer Lecture, Louisville, Kentucky, April 2003

“Toward a Science of Well-Being”, Katzir Lecture, Tel Aviv University, March 2003.

“Mapping Bounded Rationality: A Perspective on Intuitive Judgment and Choice”, Nobel Lecture, Stockholm, Sweden, December 8, 2002.

“Remarks to the Society for Medical Decision Making”, Baltimore, October 21, 2002.

“Psychology and the Science of Policy”, Stellwagen Lecture, Abt Associates, Cambridge, Massachusetts, June 20, 2002.

“Thinking Fast and Slow”, George Miller Lecture, Society for Cognitive Neuroscience, San Francisco, April 14, 2002.

“Variants of Utility”. Bogen Lecture, Department of Economics, Hebrew University, March 19, 2002.

“Experiences, Memories, and Measures of Well-Being”, Director’s Lecture, National Institute of Health, Washington D.C., February 26, 2002.

“Psychology as a Science of Policy”, Centennial Visitor Lecture, Kent School of Law, January 24, 2002.

“Variants of Utility”. Invited presentation to Nobel Symposium on Behavioral and Experimental Economics, Stockholm, Sweden, December 4, 2001.

“Psychology and the Individual Investor”, Keynote address, Australian Association for Organizational Psychology, Sydney, Australia, June 22, 2001.

“The Psychology of Utility”, Invited presentation, 20th Arne Ryder Symposium, Lund, Sweden, November 10, 2000.

“Evaluating experiences: Moments and memories”, Invited address, Positive Psychology Summit, Washington D.C., October 13, 2000.

“Competing models of the human agent: Variations on the theme of bounded rationality”, Wildavsky Lecture, University of California, Berkeley, May 4, 2000.

“Taking risks: A tale of two biases”, Howard Leatherbee Lecture, Harvard Business School, March 6, 2000.

“Rationality and the modern brain”, Brain and Mind Series, Dartmouth College, February 2000.

Arrow Lectures, Stanford University, 1999

Lionel Robbins Memorial Lectures, London School of Economics, 1998

“When parts are larger than wholes: Violation of monotonicity in judgments and decisions”, The Sir Frederic Bartlett Lectureship, Experimental Psychology Society, Birmingham, UK, July 13, 1995.

“New challenges to the rationality assumption in economics”, The Pazner Lecture, Tel Aviv University, January 6, 1994.

“The cognitive psychology of consequences and moral intuition”, The Tanner Lecture on Human Values, University of Michigan, October 21, 1994.

The D.O. Hebb Memorial Lecture, McGill University, March 13, 1992.

Kellogg Distinguished Lecture Series, Northwestern University, October 15, 1991.

Paul M. Fitts Memorial Lectures, University of Michigan, May 1987

“Decision-making: Rationality and psychophysics”, Katz-Newcomb Lecture in Social Psychology, University of Michigan, 1979.