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# Bubbles and Crashes

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## Hedge Funds and the Technology Bubble

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■ Markus K. Brunnermeier  
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■ Stefan Nagel  
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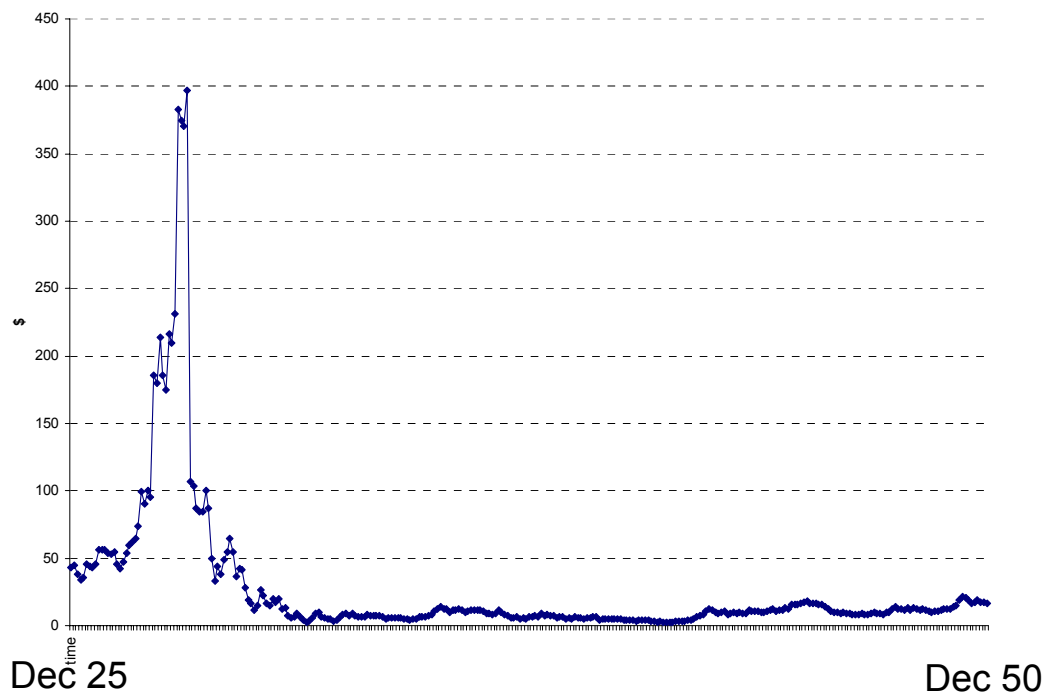
# Story of a typical technology stock

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- Company X introduced a revolutionary wireless communication technology.
- It not only provided support for such a technology but also provided the informational content itself.
- It's IPO price was \$1.50 per share. Six years later it was traded at \$ 85.50 and in the seventh year it hit \$ 114.00.
- The P/E ratio got as high as 73.
- The company never paid dividends.

# Story of RCA - 1920's

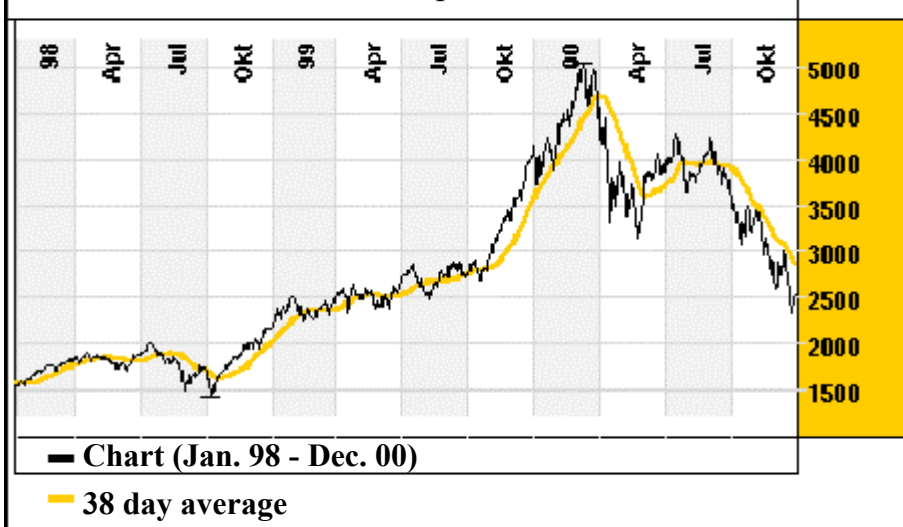
- Company: *Radio Corporation of America (RCA)*
- Technology: *Radio*
- Year: *1920's*



- ▶ It peaked at \$ 397 in Feb. 1929, down to \$ 2.62 in May 1932,

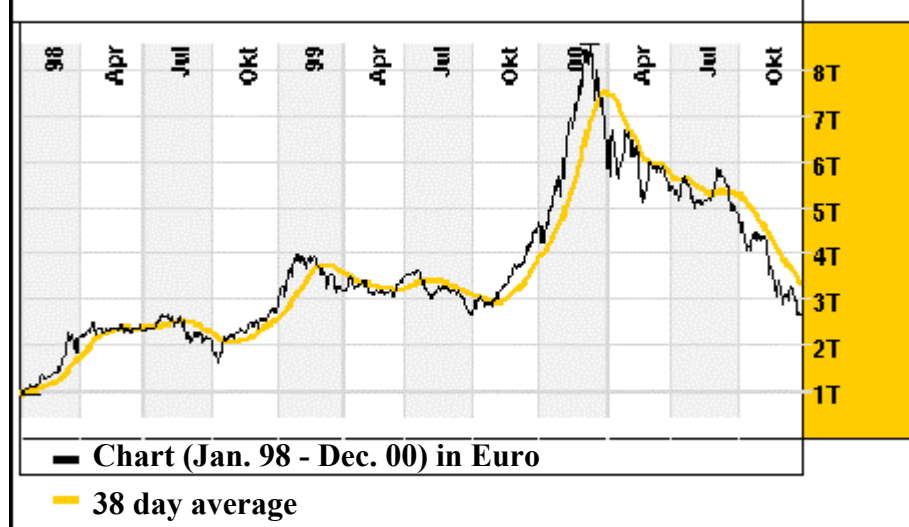
# Internet bubble? - 1990's

NASDAQ Combined Composite Index



Loss of ca. **60 %**  
from high of \$ 5,132

NEMAX All Share Index (German Neuer Markt)



Loss of ca. **85 %**  
from high of Euro 8,583

- Why do bubbles persist?
- Do professional traders ride the bubble or attack the bubble (go short)?
- What happened in March 2000?

# Do (rational) professional ride the bubble?

## ■ South Sea Bubble (1710 - 1720)

### ▶ *Isaac Newton*

- 04/20/1720 sold shares at £7,000 profiting £3,500
- re-entered the market later - ended up losing £20,000
- “I can calculate the motions of the heavenly bodies, but not the madness of people”

## ■ Internet Bubble (1992 - 2000)

### ▶ *Druckenmiller* of Soros' Quantum Fund didn't think that the party would end so quickly.

- “We thought it was the eighth inning, and it was the ninth.”

### ▶ *Julian Robertson* of Tiger Fund refused to invest in internet stocks

# Pros' dilemma

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- ▶ “The moral of this story is that irrational market can kill you ...
- ▶ Julian said ‘This is irrational and I won’t play’ and they carried him out feet first.
- ▶ Druckenmiller said ‘This is irrational and I will play’ and they carried him out feet first.”

Quote of a financial analyst, *New York Times*

*April, 29 2000*

# Classical Question

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- ▶ Suppose behavioral trading leads to mispricing.
- **Can mispricings or bubbles persist in the presence of rational arbitrageurs?**
- What type of information can lead to the bursting of bubbles?



# Timing Game - Synchronization

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- (When) will behavioral traders be overwhelmed by rational arbitrageurs?
- *Collective* selling pressure of arbitrageurs *more than suffices* to burst the bubble.
- Rational arbitrageurs understand that an *eventual* collapse is inevitable.  
But when?
- Delicate, difficult, dangerous ***TIMING GAME*** !

# Elements of the Timing Game

1. *Coordination*     at least  $k > 0$  arbs have to be 'out of the market'
2. *Competition*     only *first*  $k < 1$  arbs receive pre-crash price.
3. *Profitable ride*     ride bubble (stay in the market) as long as possible.
4. *Sequential Awareness*

## *A Synchronization Problem arises!*

- ▶ Absent of sequential awareness  
competitive element dominates  $f_l$  and bubble burst immediately.
- ▶ With sequential awareness  
incentive to TIME THE MARKET leads to  $f_l$  "delayed arbitrage" and persistence of bubble.

introduction

**model setup**

preliminary analysis

persistence of **bubbles**

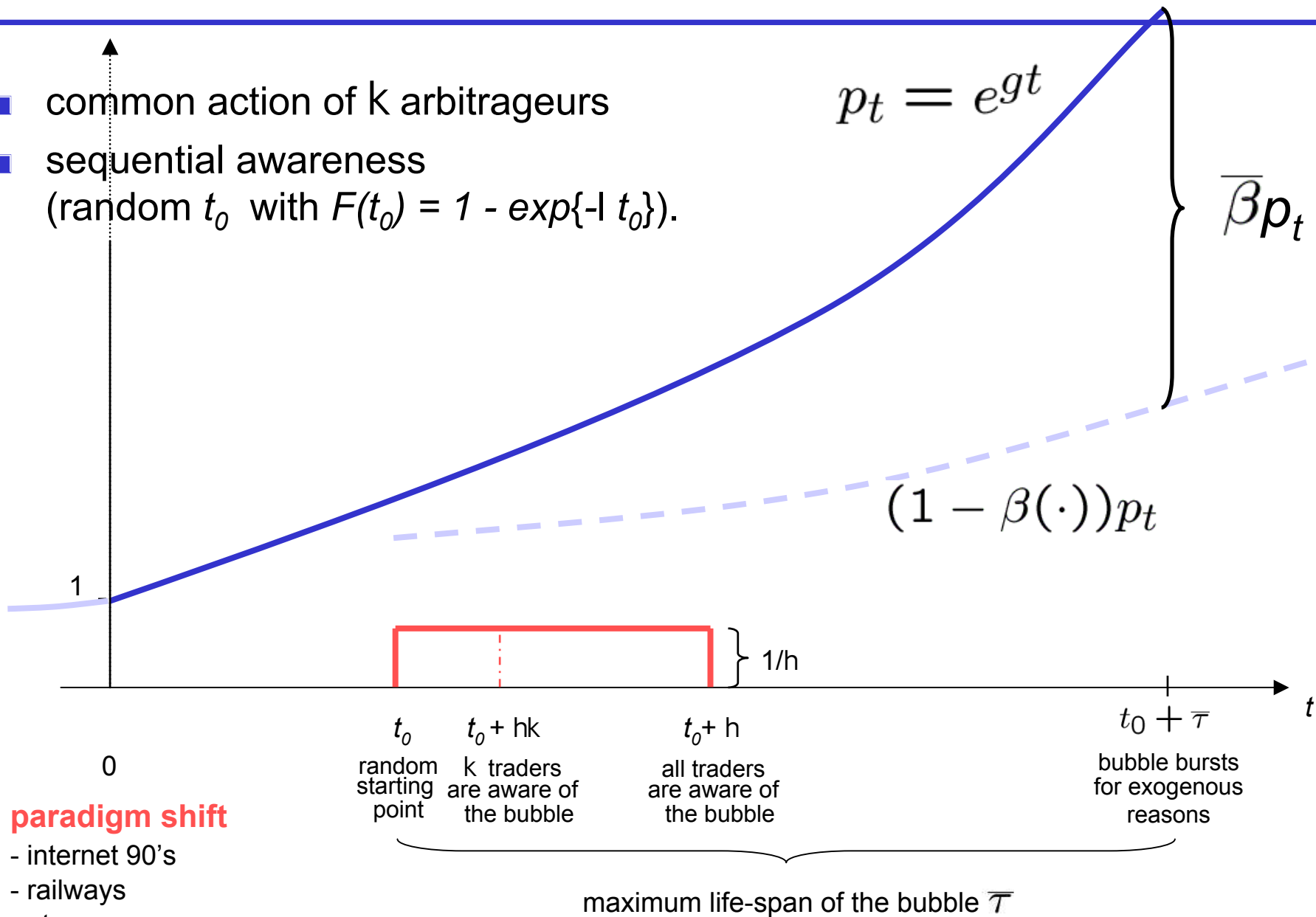
public events

price cascades and rebounds

conclusion

# Model setup

- common action of  $k$  arbitrageurs
- sequential awareness  
(random  $t_0$  with  $F(t_0) = 1 - \exp\{-\lambda t_0\}$ ).



# Payoff structure

## ■ Cash Payoffs (difference)

- ▶ Sell 'one share' at  $t-D$  instead of at  $t$ .

$$p_{t-D} e^{rD} - p_t$$

where  $p_t = \begin{cases} e^{gt} & \text{prior to the crash} \\ (1 - \beta(t - t_0))e^{gt} & \text{after the crash} \end{cases}$

- ▶ Execution price at the time of bursting.

$$p_t^{\text{burst}} = \begin{cases} e^{gt} & \text{for first } \text{random} \text{ orders up to } k \\ (1 - \beta(t - t_0))e^{gt} & \text{all other orders} \end{cases}$$

# Payoff structure (ctd.), Trading

- Small transactions costs  $ce^{rt}$
- Risk-neutrality but max/min stock position
  - ▶ max long position
  - ▶ max short position
  - ▶ due to capital constraints, margin requirements etc.
- **Definition 1:** *trading equilibrium*
  - ▶ Perfect Bayesian Nash Equilibrium
  - ▶ Belief restriction: trader who attacks at time  $t$  believes that all traders who became aware of the bubble prior to her also attack at  $t$ .

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## **Preliminary analysis**

preemption motive - trigger strategies

sell out condition

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# Trigger Strategies

- Bursting date  $T^*(t_0) = \min\{T(t_0 + hk), t_0 + \bar{\tau}\}$
- Role of Preemption Motive
  - ▶ Rules out coordinated sell out on Friday July 13<sup>th</sup>.
  - ▶ Bubble never bursts with strictly positive prob. at some  $t^{13}$ .
    - Suppose it would, then selling pressure would exceed  $k$  with prob  $> 0$ .
    - Hence, price would drop already at  $t^{13}$  **fi** *incentive to sell out earlier*
  - ▶ well defined density of bursting date  $p(t|t_i)$  for each arb.
- **Proposition 1:** Trigger strategies.
  - ▶ Given  $c > 0$ , arb  $t_i$  never sells out only for an instant. He stays out of the market at least until  $t_i + e$  sells out.
  - ▶ Arb  $t_i + e$  stays out until  $t_i + 2e$  exits and so on.
  - ▶ By trading equilibrium, arb  $t_i$  stays out until  $t_i + hk$  exits.

# Sell out condition for $D \neq 0$ periods

- sell out at  $t$  if

$$\underbrace{Dh(t|t_i)E_t[\text{bubble}|\bullet]}_{\text{benefit of attacking}} \geq r \underbrace{(1-Dh(t|t_i) \overbrace{(g-r)p_t}^{\text{appreciation rate}})}_{\text{cost of attacking}}$$

$$h(t|t_i) \geq \frac{g-r}{\beta(t-T^*-1)(t)}$$

bursting date  $T^*(t_0) = \min\{T(t_0 + hk), t_0 + \tau\}$

RHS converges to  $\frac{g-r}{\beta}$  as  $t \rightarrow \infty$

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**persistence of bubbles**

exogenous crashes

endogenous crashes

lack of common knowledge

public events

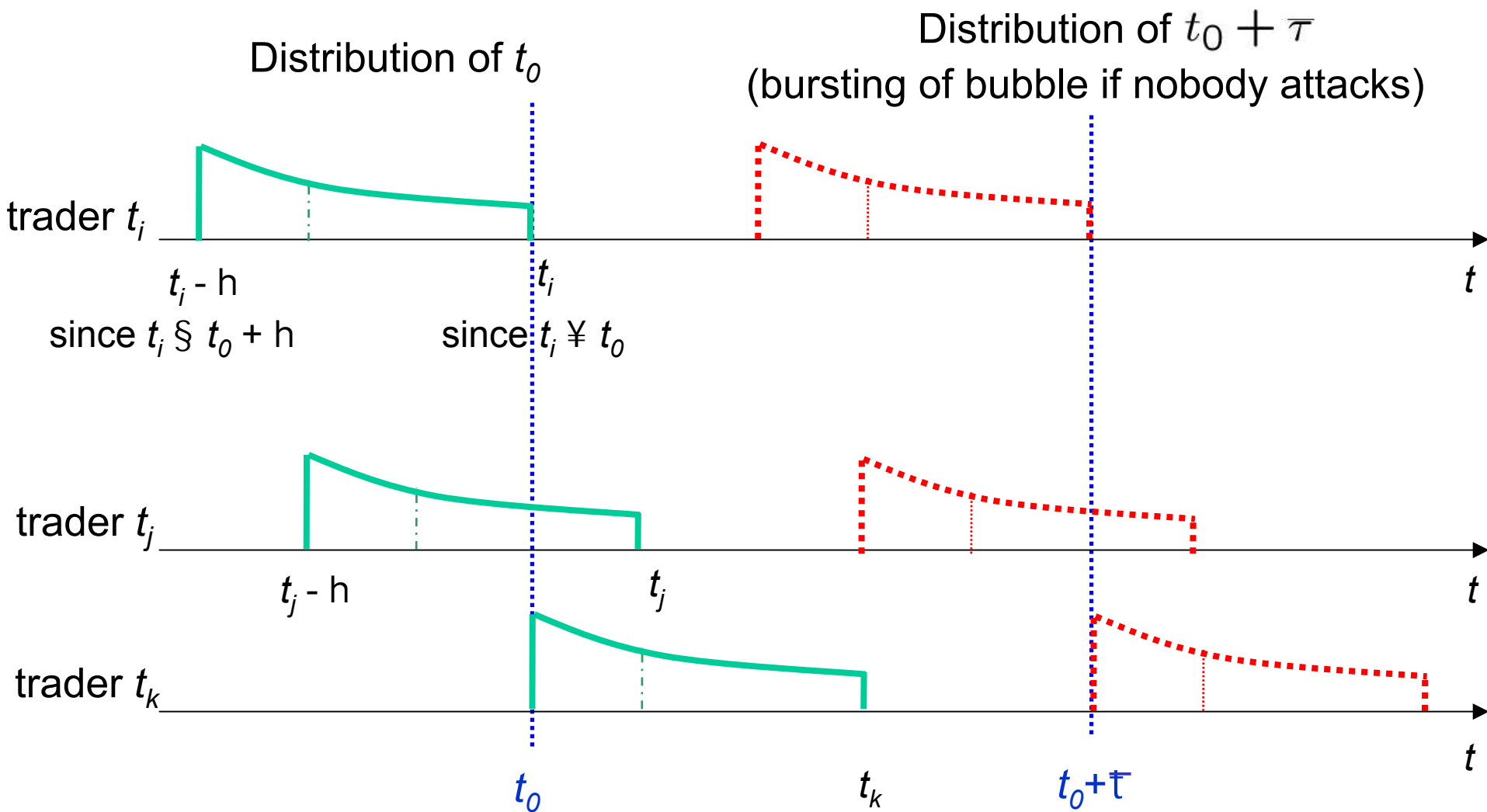
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# Persistence of Bubbles

- **Proposition 2:** Suppose  $\frac{\lambda}{1 - e^{-\lambda\eta\kappa}} \leq \frac{g-r}{\beta}$ .
  - ▶ existence of a unique trading equilibrium
  - ▶ traders begin attacking after a delay of  $\tau^1 < \bar{\tau}$  periods.
  - ▶ bubble does **not** burst due to endogenous selling prior to  $t_0 + \bar{\tau}$ .

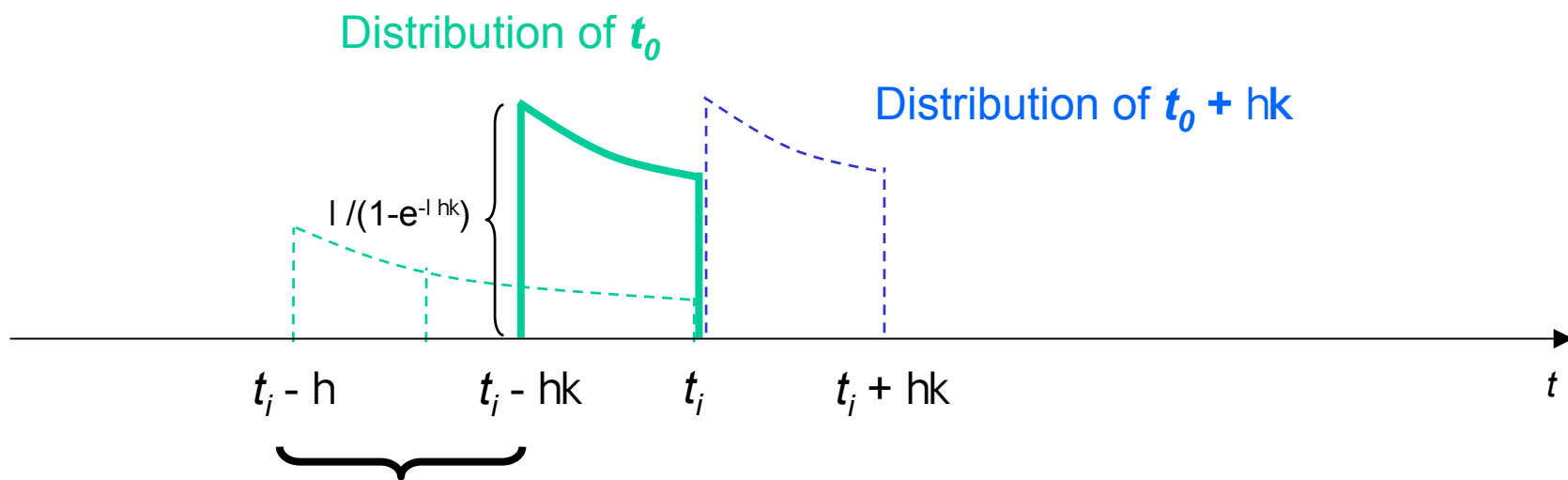
# Sequential awareness



# Conjecture 1: Immediate attack

fi **Bubble bursts at  $t_0 + hk$**

when  $k$  traders are aware of the bubble



If  $t_0 < t_i - hk$ , the bubble would have burst already.



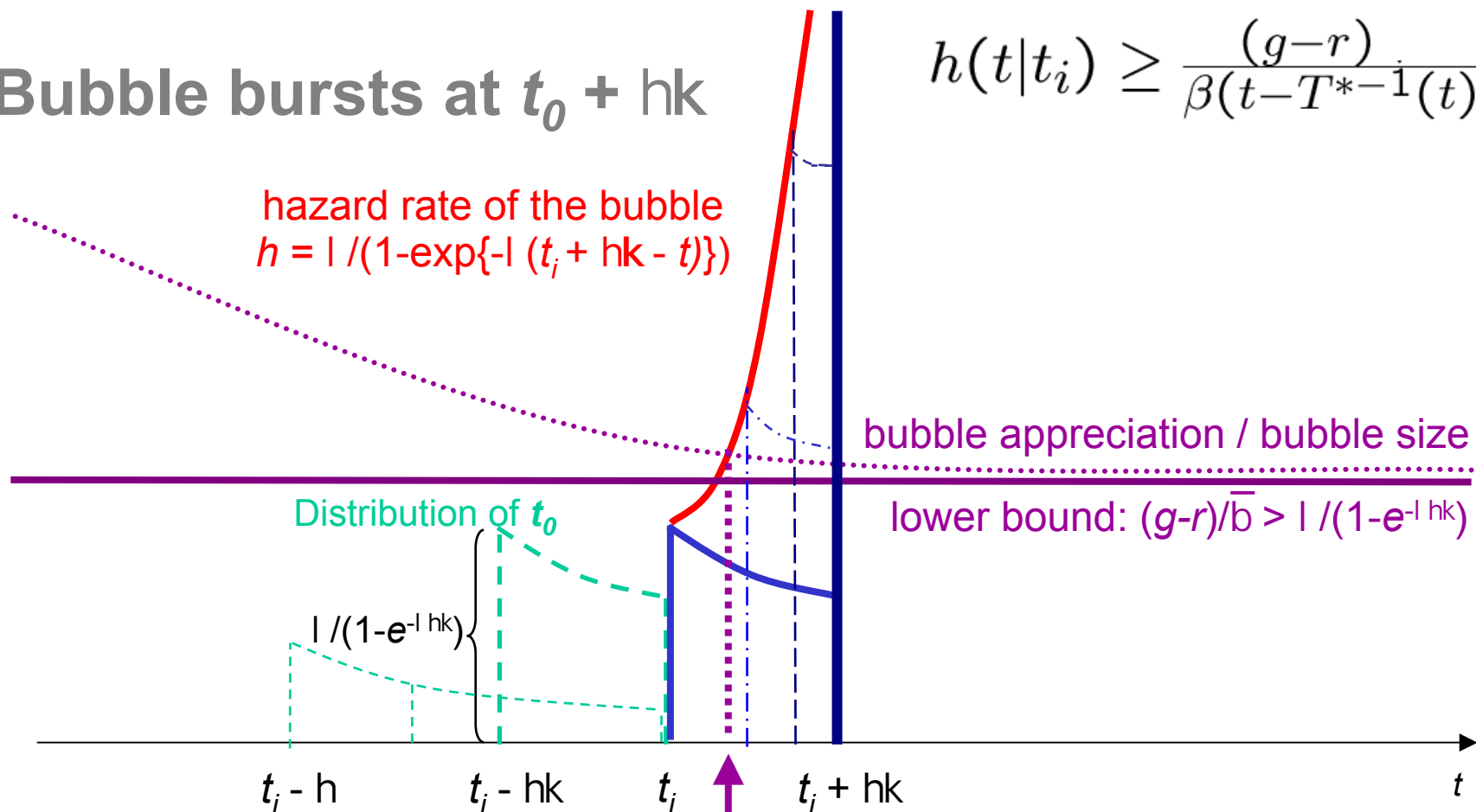
# Conj. 1 (ctd.): Immediate attack

fi Bubble bursts at  $t_0 + hk$

Recall the sell out condition:

$$h(t|t_i) \geq \frac{(g-r)}{\beta(t-T^*-1(t))}$$

hazard rate of the bubble  
 $h = 1 / (1 - \exp\{-1(t_i + hk - t)\})$



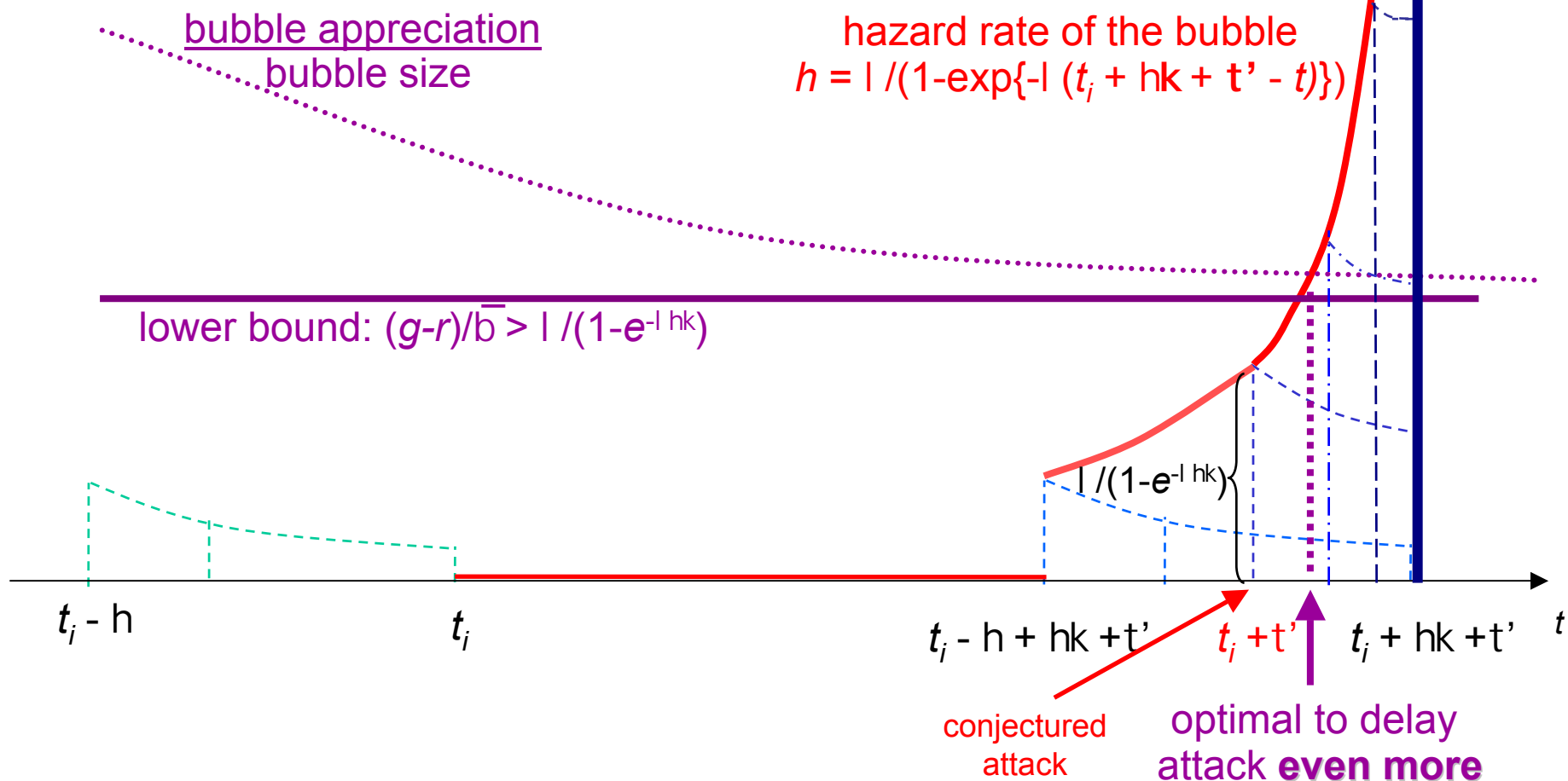
Bubble bursts  
for sure!

optimal time  
to attack  $t_i + t_i$

fi "delayed attack is optimal"  
no "immediate attack" equilibrium!

# Conj. 2: Delayed attack by arbitrary $t'$

fi Bubble bursts at  $t_0 + hk + t' < t_0 + \bar{t}$



fi attack is never successful

fi bubble bursts for exogenous reasons at  $t_0 + \bar{t}$

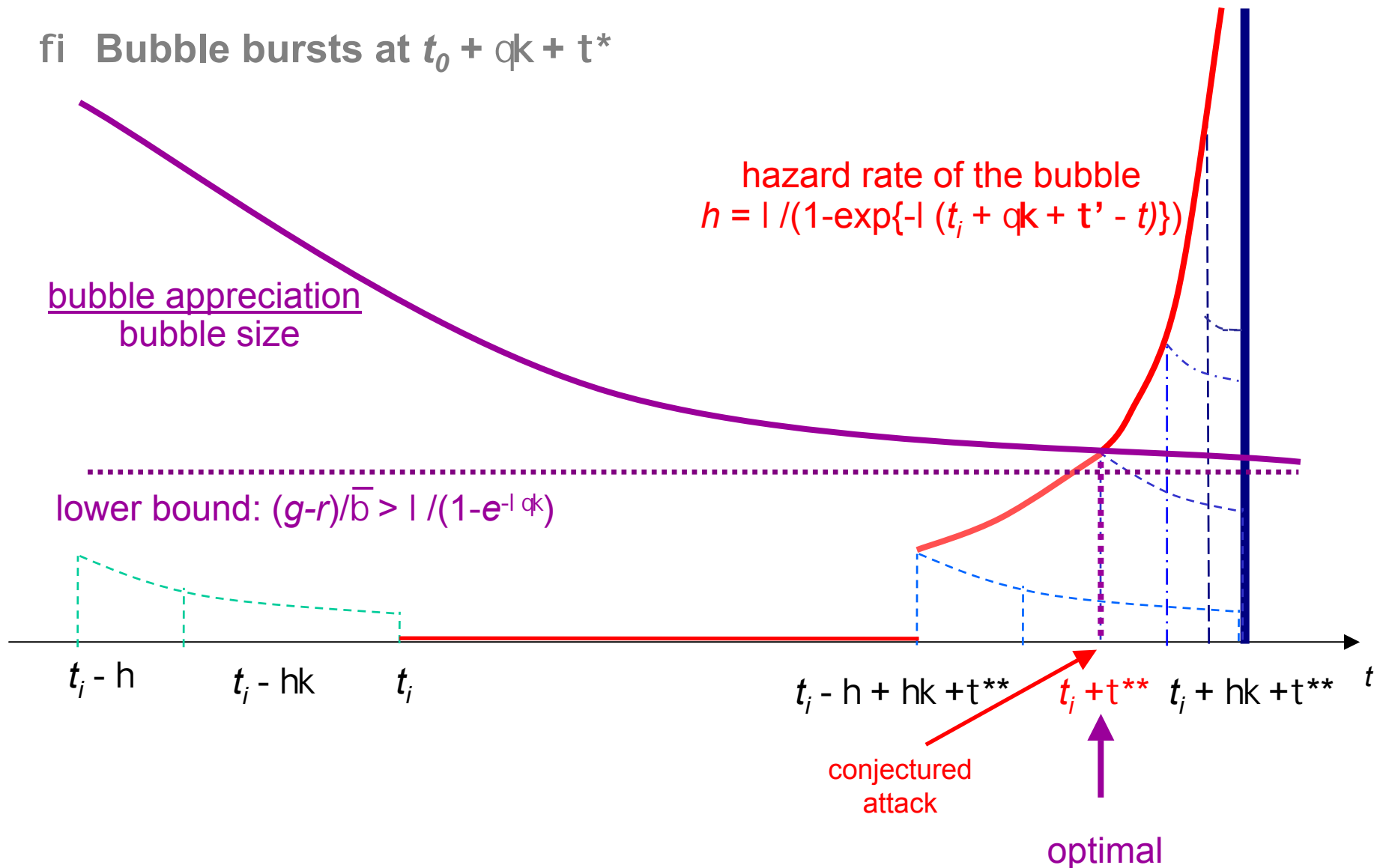
# Endogenous crashes

- **Proposition 3:** Suppose  $\frac{\lambda}{1-e^{-\lambda\eta\kappa}} > \frac{g-r}{\beta}$ .
  - ▶ ‘**unique**’ trading equilibrium.
  - ▶ traders begin attacking after a delay of  $t^*$  periods.
  - ▶ bubble **bursts** due to endogenous selling pressure at a size of  $p_t$  times

$$\beta^* = \frac{1-e^{-\lambda\eta\kappa}}{\lambda} (g - r)$$

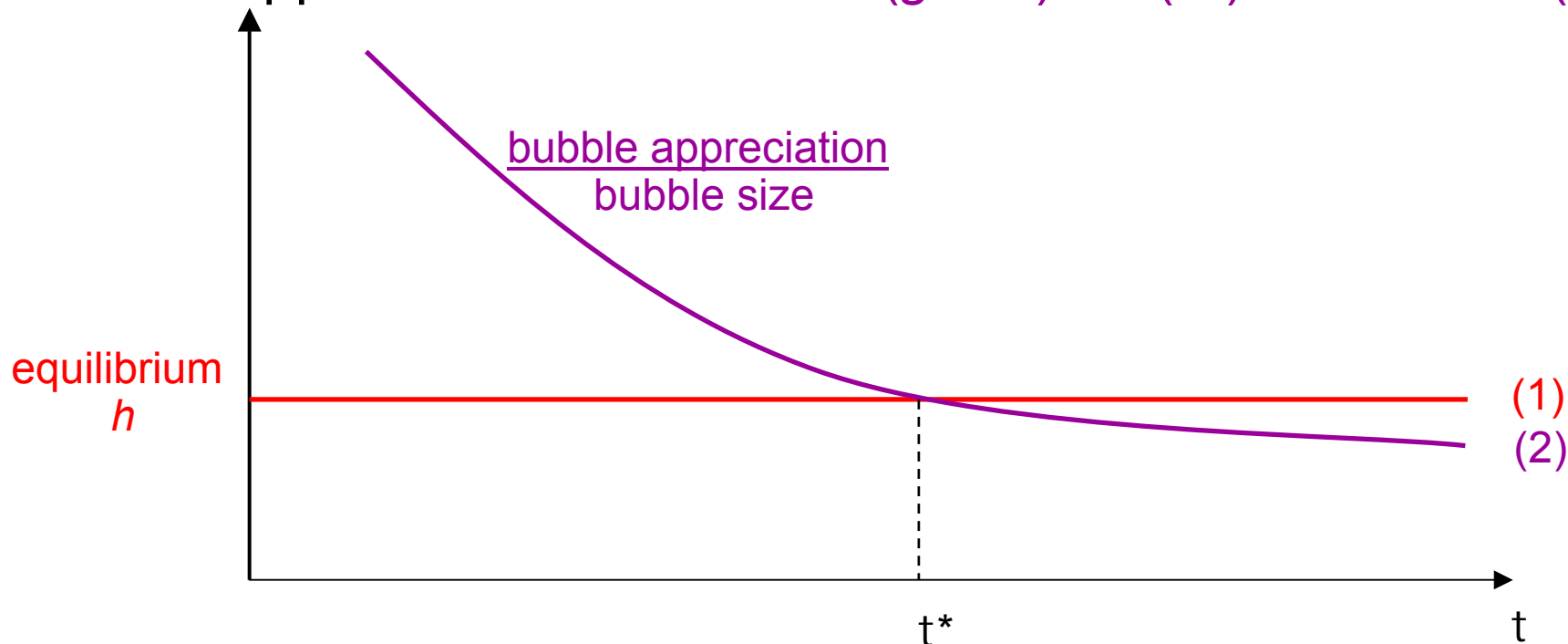
# Endogenous crashes

fi Bubble bursts at  $t_0 + \alpha k + t^*$



# Endogenous crashes - deriving $t^*$

- In equilibrium trader  $t_i = t_0 + hk$  bursts the bubble.
- When she sells his shares her support of  $t_0$  is  $[t_i - hk, t_i]$ , hence his hazard rate is 
$$h = 1 / (1 - \exp\{-1 hk\}) \quad (1)$$
- The bubble bursts at  $t_i = t_0 + hk + t^*$ , hence it bursts at a size of  $e^{gt} b^*(t^*)$   
bubble appreciation/ size = 
$$(g-r+z) / b^*(t^*) \quad (2)$$

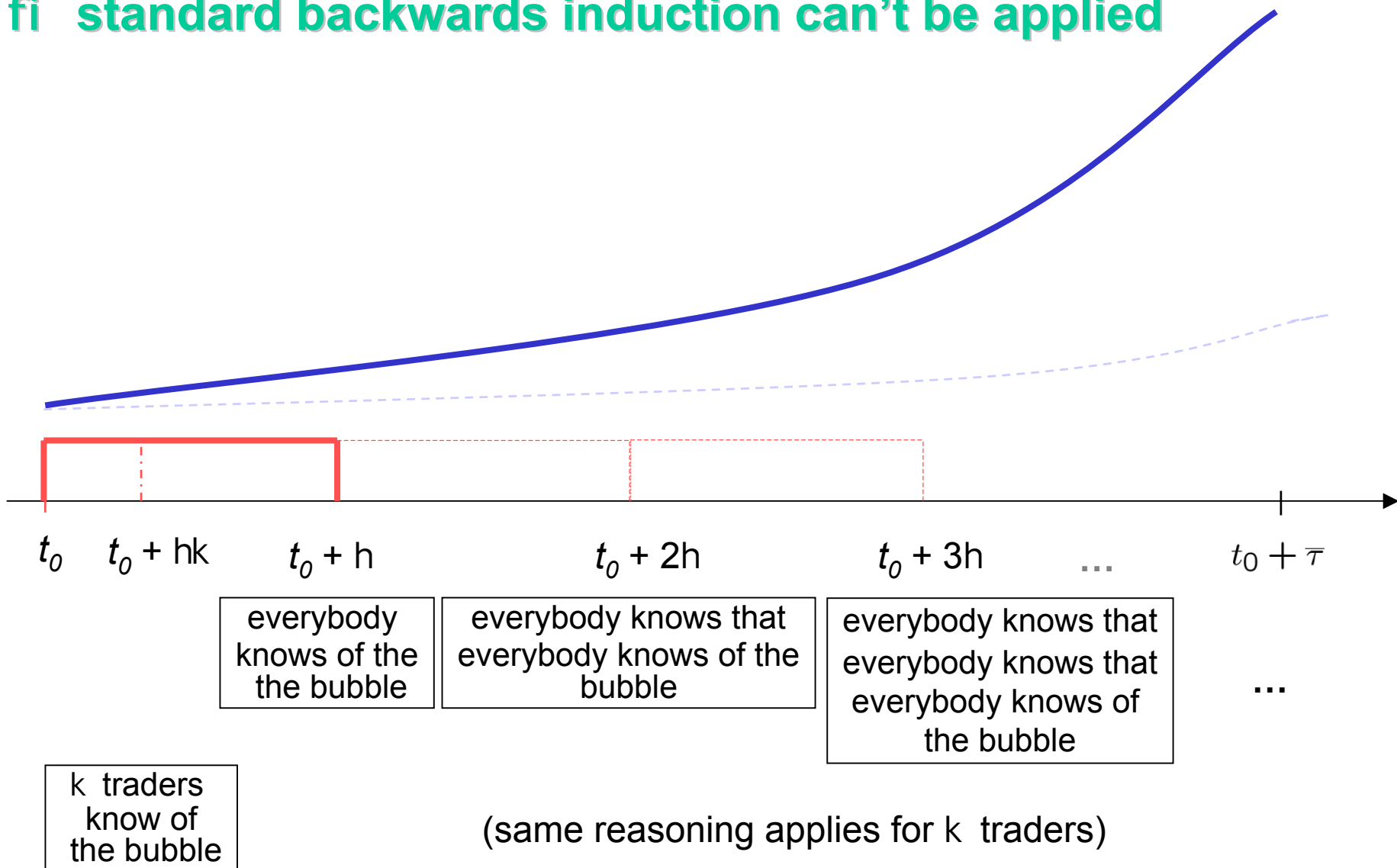


# Comparative statics

- Role of information dispersion  $l$ ,  $h$ 
  - ▶ Prior distribution of  $t_0$   $F(t_0) = 1 - \exp\{-l t_0\}$ 
    - the smaller  $l$ , the larger  $b^*$ , the size of bubble
    - $l \searrow \uparrow$  if  $t_0 = 0$ , no info dispersion if no bubble
    - $l \searrow 0$  if distributions  $\searrow$  uniform [size is  $h\kappa(g-r)$ ]
  - ▶ Dispersion of opinion  $h$ 
    - as  $h \nearrow$  if bubble's size  $\nearrow$
    - for  $\eta > -\frac{1}{\lambda\kappa} \ln(1 - \lambda \frac{g-r}{\beta})$  if exogenous crash
- Role of momentum traders  $k$  if same as for  $h$

# Lack of common knowledge

fi standard backwards induction can't be applied



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**synchronizing events**

price cascades and rebounds

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# Role of synchronizing events (information)

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- News may have an impact disproportionate to any intrinsic informational (fundamental) content.
  - ▶ News can serve as a synchronization device.
- Fads & fashion in information
  - ▶ Which news should traders coordinate on?
- When “synchronized attack” fails, the bubble is temporarily strengthened.

# Setting with synchronizing events

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- ▶ Focus on news with no informational content (sunspots)
- ▶ Synchronizing events occur with Poisson arrival rate  $q$ .
  - Note that the pre-emption argument does not apply since event occurs with zero probability.
- ▶ Arbitrageurs who are aware of the bubble become increasingly worried about it over time.
  - Only traders who became aware of the bubble more than  $t_e$  periods ago observe (look out for) this synchronizing event.

# Synchronizing events - Market rebounds

- **Proposition 5:** In 'responsive equilibrium'
  - Sell out** a) always at the time of a public event  $t_e$ ,
  - b) after  $t_i + t^{**}$  (where  $t^{**} < t^*$ ),
  - except** after a failed attack at  $t_p$ , **re-enter** the market for  $t \in (t_e, t_e + t^{**})$ .
- Intuition for re-entering the market:
  - ▶ for  $t_e < t_0 + hk + t_e$  attack fails, agents learn  $t_0 > t_e - t_e - hk$
  - ▶ without public event, they would have learnt this only at  $t_e + t_e - t^{**}$ .
    - the existence of bubble at  $t$  reveals that  $t_0 > t - t^{**} - hk$
    - that is, no additional information is revealed till  $t_e - t_e + t^{**}$
    - density that bubble bursts for endogenous reasons is zero.

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# Price cascades and rebounds

- Price drop as a synchronizing event.
  - ▶ through psychological resistance line
  - ▶ by more than, say 5 %
- **Exogenous price drop**
  - ▶ after a price drop
    - if bubble is ripe
      - fl bubble bursts and price drops further.
    - if bubble is not ripe yet
      - fl price bounces back and the bubble is strengthened for some time.

# Price cascades and rebounds (ctd.)

## ■ Proposition 6:

**Sell out** a) after a price drop if  $t_i \neq t_p(H_p)$

b) after  $t_i + t^{***}$  (where  $t^{***} < t^*$ ),

**re-enter** the market after a rebound at  $t_p$

for  $t \in (t_p, t_p - t_p + t^{***})$ .

- ▶ attack is costly, since price might jump back  
 fl only arbitrageurs who became aware of the  
 bubble more than  $t_p$  periods ago attack the bubble.
- ▶ after a rebound, an endogenous crash can be  
 temporarily ruled out and  
 hence, arbitrageurs re-enter the market.
- ▶ Even sell out after another price drop is less likely.

# Conclusion of Bubbles and Crashes

## ■ Bubbles

- ▶ Dispersion of opinion among arbitrageurs causes a synchronization problem which makes coordinated price corrections difficult.
- ▶ Arbitrageurs time the market and ride the bubble.
- ▶ Bubbles persist

## ■ Crashes

- ▶ can be triggered by unanticipated news without any fundamental content, since
- ▶ it might serve as a synchronization device.

## ■ Rebound

- ▶ can occur after a failed attack, which temporarily strengthens the bubble.

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# Hedge Funds and the Technology Bubble

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- Markus K. Brunnermeier  
*Princeton University*
- Stefan Nagel  
*London Business School*

<http://www.princeton.edu/~markus>

**reasons for persistence**

data

empirical results

conclusion

# Why Did Rational Speculation Fail to Prevent the Bubble ?

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## 1. Unawareness of Bubble

f| Rational speculators perform as badly as others when market collapses.

## 2. Limits to Arbitrage

- Fundamental risk
- Noise trader risk
- Synchronization risk
- Short-sale constraint

f| Rational speculators may be *reluctant to go short* overpriced stocks.

## 3. Predictable Investor Sentiment

- AB (2003), DSSW (JF 1990)

f| Rational speculators may want to *go long* overpriced stock and try to go short prior to collapse.

reasons for persistence

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empirical results

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# Data

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- Hedge fund stock holdings
  - ▶ Quarterly 13 F filings to SEC
  - ▶ mandatory for all institutional investors
    - with holdings in U.S. stocks of more than \$ 100 million
    - domestic and foreign
    - at manager level
  - ▶ *Caveats:* No short positions
- 53 managers with CDA/Spectrum data
  - ▶ excludes 18 managers b/c mutual business dominates
  - ▶ incl. Soros, Tiger, Tudor, D.E. Shaw etc.
- Hedge fund performance data
  - ▶ HFR hedge fund style indexes

reasons for persistence

data

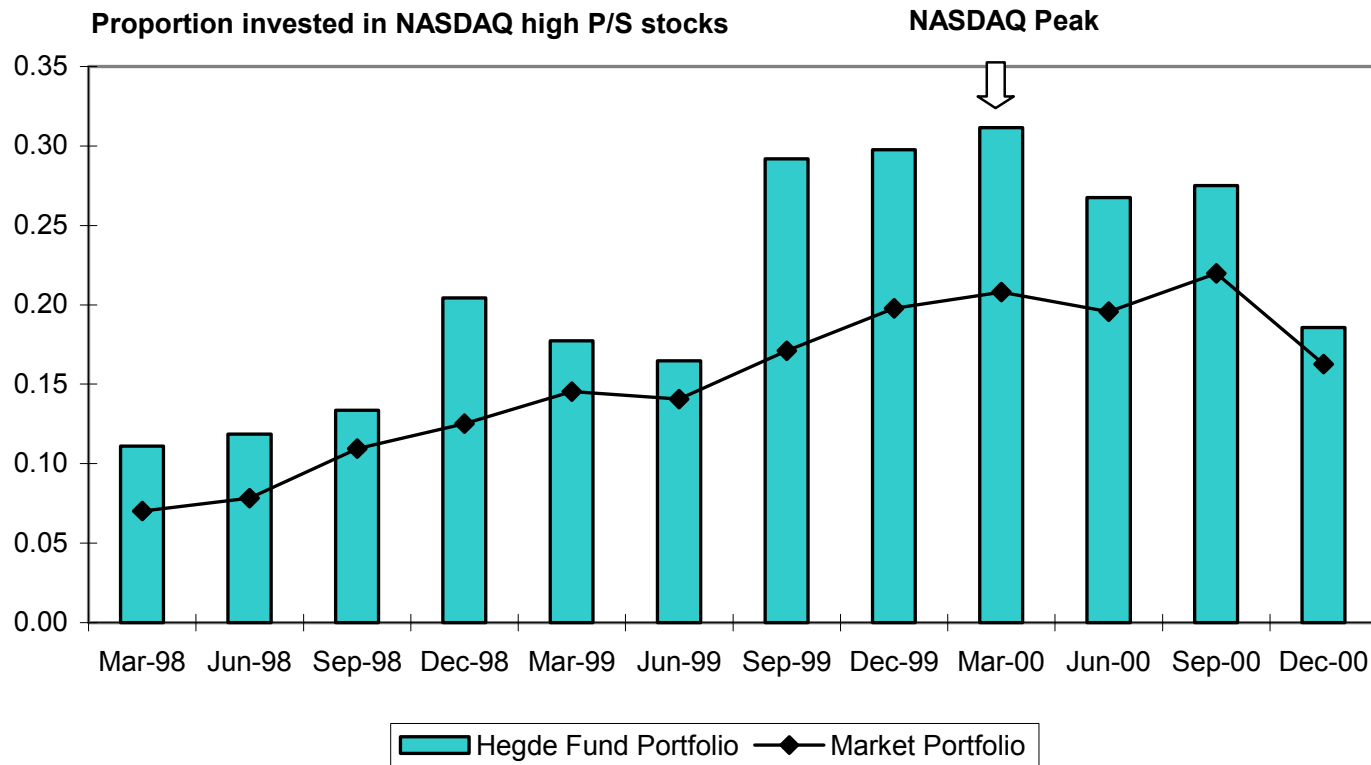
**empirical results**

did hedge funds ride bubble?

did hedge funds' timing pay off?

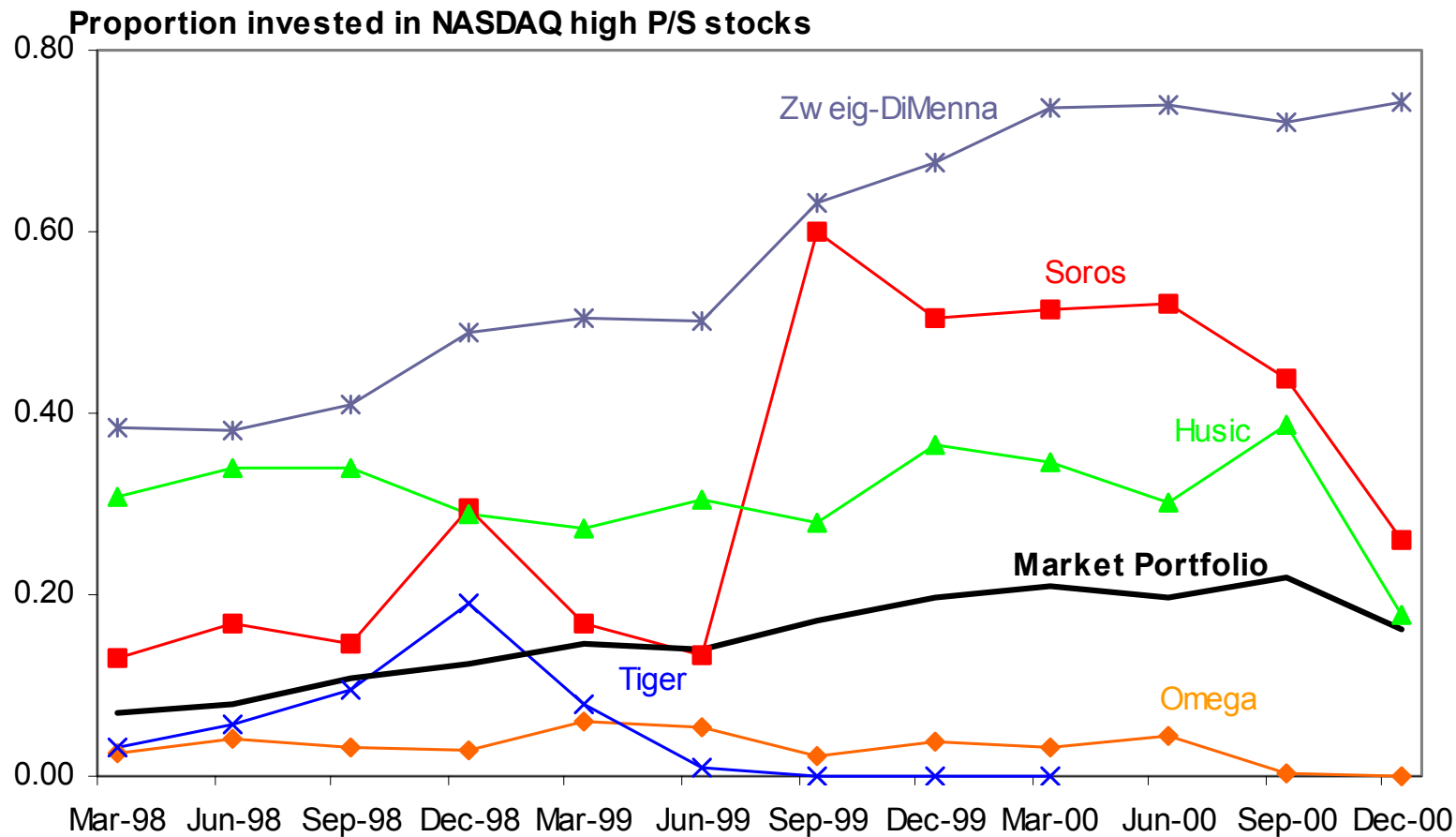
conclusion

# Did hedge funds ride the bubble?



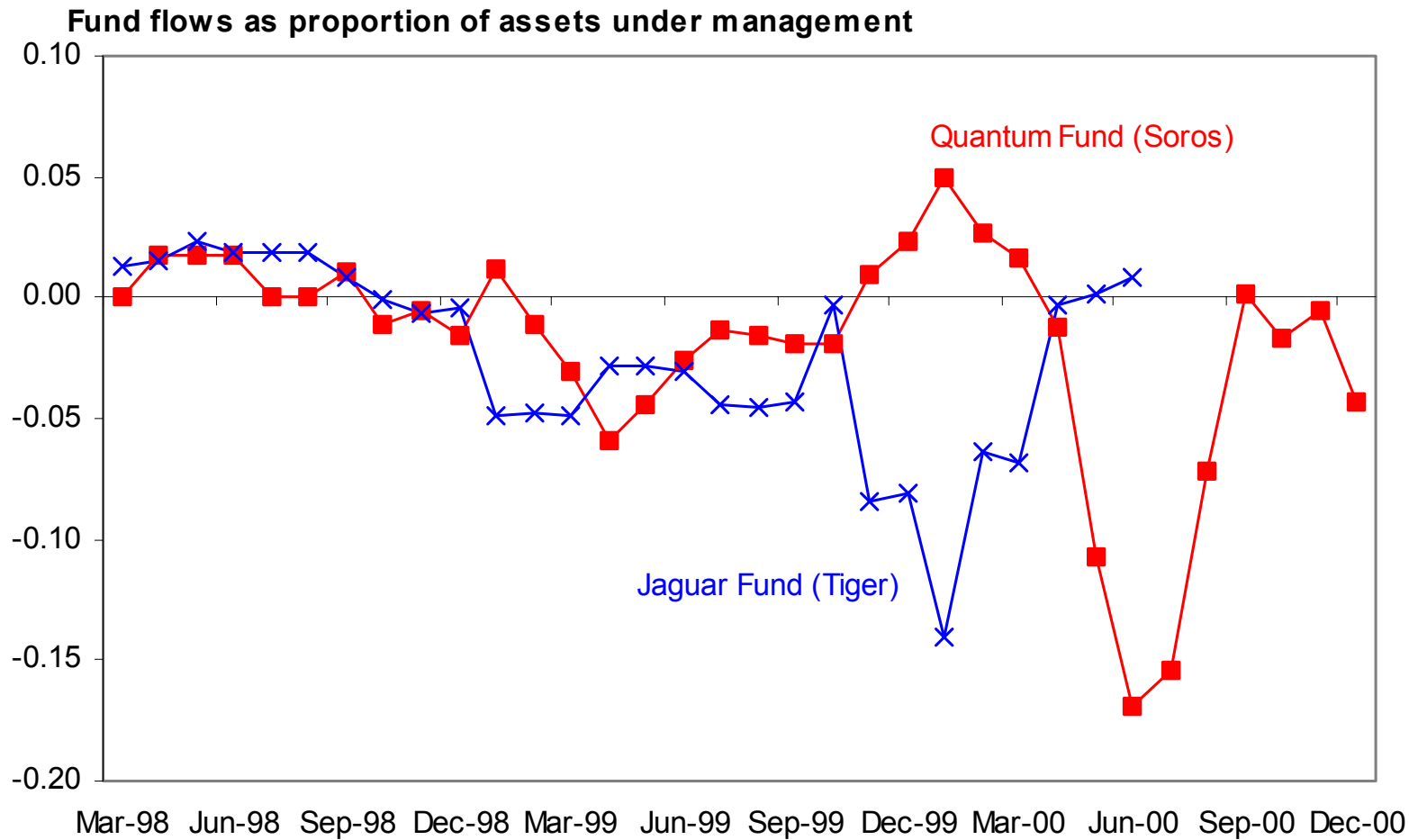
**Fig. 2: Weight of NASDAQ technology stocks (high P/S) in aggregate hedge fund portfolio versus weight in market portfolio.**

# Did Soros etc. ride the bubble?

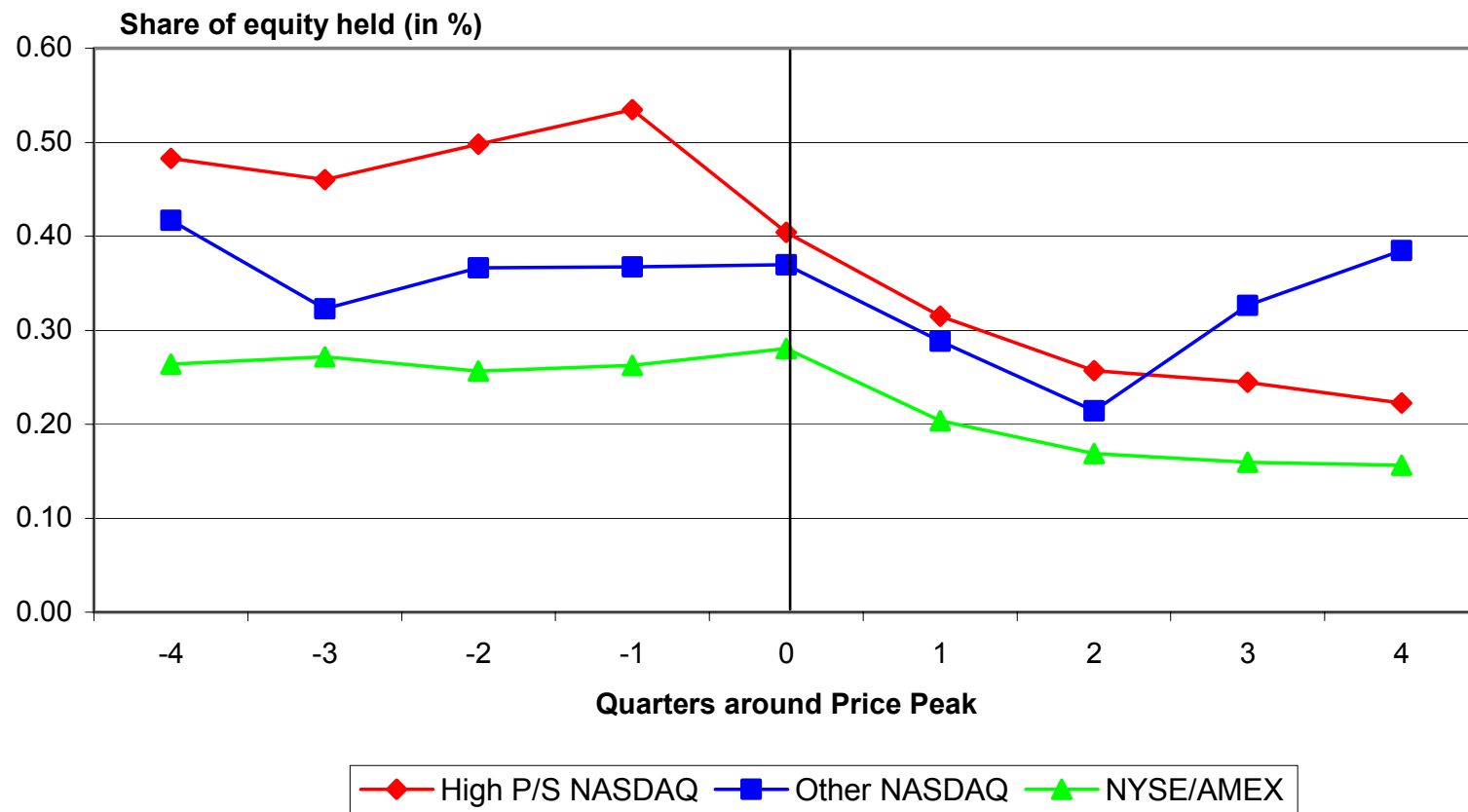


**Fig. 4a: Weight of technology stocks in hedge fund portfolios versus weight in market portfolio**

# Fund in- and outflows

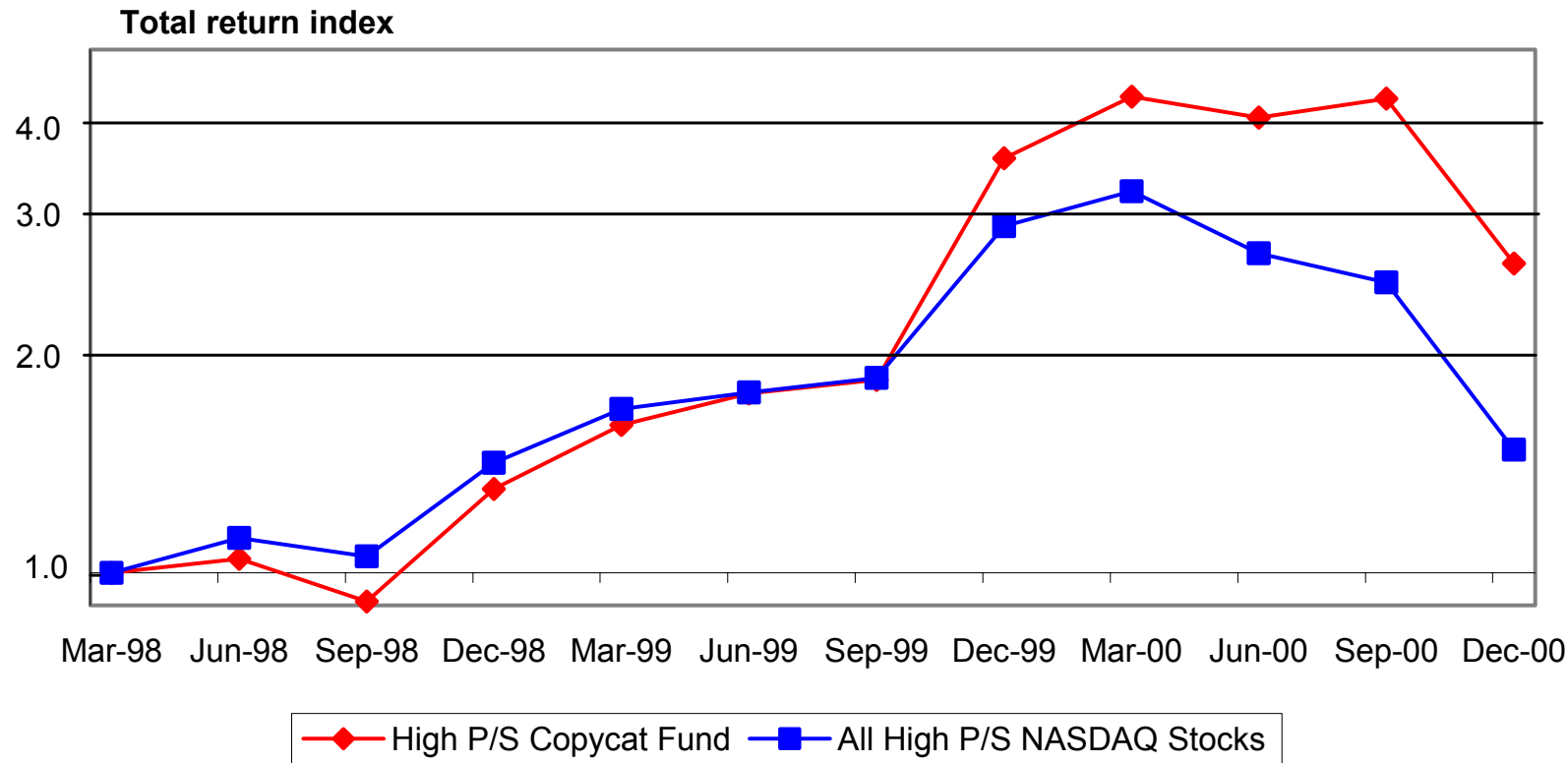


# Did hedge funds time stocks?



**Figure 5. Average share of outstanding equity held by hedge funds around price peaks of individual stocks**

# Did hedge funds' timing pay off?



**Figure 6: Performance of a copycat fund that replicates hedge fund holdings in the NASDAQ high P/S segment**

# Conclusion

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- Hedge funds were riding the bubble
  - ▶ Short sales constraints and “arbitrage” risk are not sufficient to explain this behavior.
- Timing bets of hedge funds were well placed. Outperformance!
  - ▶ Rules out unawareness of bubble.
  - ▶ Suggests predictable investor sentiment. Riding the bubble for a while may have been a rational strategy.
- fi Supports ‘bubble-timing’ models

# Payoff structure

## ■ Cash Payoffs (difference)

- ▶ Sell 'one share' at  $t-D$  instead of at  $t$ .

$$p_{t-D} e^{rD} - p_t$$

where  $p_t = \begin{cases} e^{gt} & \text{prior to the crash} \\ (1 - \beta(t - t_0))e^{gt} & \text{after the crash} \end{cases}$

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# Price cascades and rebounds

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