

## WOLFGANG PESENDORFER

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EMPLOYMENT Assistant Professor, Department of Economics, Northwestern University, 1992-96.  
Associate Professor, Department of Economics, Northwestern University, 1996-97  
Professor, Department of Economics, Princeton University, 1997 to present.  
Theodore A. Wells '29 Professor of Economics, 2007 to present.

FELLOWSHIPS  
AND AWARDS Alfred P. Sloan Research Fellow, 1997-999.  
Fellow of the Econometric Society, 2001.

### EDITORIAL ACTIVITIES

*Econometrica*: Co-Editor from July 2008  
Associate Editor (September 2000 - July 2008)  
*Economic Dynamics*: Associate Editor (January 1997 – present).  
*American Economic Review*: Member of the editorial board. (1996 - 2002).

PUBLICATIONS 1. "Financial Innovation in a General Equilibrium Model", *Journal of Economic Theory* 65, 1995, No. 1, pg. 79-116.  
2. "Design Innovation and Fashion Cycles", *American Economic Review*, 85(4), September 1995, pp. 771-792.  
3. "When are Agents Negligible?", with David K. Levine, *American Economic Review*, 85(5), December 1995, pp. 1160-1170.  
4. "Maintaining a Reputation against a Long-Lived Opponent", with Marco Celentani, Drew Fudenberg and David K. Levine. *Econometrica*, 64, 1996, 691-704.  
5. "Reputation in Dynamic Games", with Marco Celentani, *Journal of Economic Theory*, 70, 1996, No. 1, pp. 109-132.  
6. "The Swing Voter's Curse", with Timothy J. Feddersen, *American Economic Review*, 86, No. 3, June 1996, pp. 408-424.

7. "Voting Behavior and Information Aggregation in Elections with Private Information", with Timothy Feddersen. *Econometrica*, 65, No. 5, September 1997 pp.1029-12058.
8. "The Loser's Curse and Information Aggregation in Auctions", with Jeroen M. Swinkels. *Econometrica*, 65, No. 6, November 1997 pp. 1247-1281.
9. "When are Non-Anonymous Players Negligible", with Drew Fudenberg and David K. Levine. *Journal of Economic Theory*, 79 (1) 1998 pp. 46-71.
10. "Convicting the Innocent: the Inferiority of Unanimous Jury Verdicts", with Timothy J. Feddersen, *American Political Science Review* March 1998.
11. "Abstention in Elections with Asymmetric information and Diverse preferences", with Timothy J. Feddersen, *American Political Science Review*, 93, Number 2, June 1999 pp. 381-398.
12. Election, Information Aggregation and Strategic Voting", with Timothy J. Feddersen, *Proceedings of the National Academy of Sciences*, 1999 96: 10585-10587.
13. "Efficiency and Information Aggregation in Auctions ", with Jeroen M. Swinkels. *American Economic Review*, June 2000.
14. "Temptation and Self-Control", with Faruk Gul. *Econometrica*, 69, NO. 6, November 2001 pp. 1403-1435.
15. "Evolution and Information in a Gift-Giving Game", with David K. Levine and Phillip Johnson. *Journal of Economic Theory*, 100, No 1. September 2001, pp. 1-21.
16. "Second Opinions and Price Competition: Inefficiency in the Market for Expert Advice", with Asher Wolinsky. *The Review of Economic Studies*, 70 (2), April 2003. 417-439.
17. "Self-Control and the Theory of Consumption", with Faruk Gul. *Econometrica* 72, No. 1, January 2004, pp.119-158.
18. "Self Control, Revealed Preference and Consumption Choice," with Faruk Gul. *Review of Economic Dynamics* 7, 2004, pp. 243-264.
- 19 "The Revealed Preference Theory of Changing Tastes," with Faruk Gul. *Review of Economic Studies*, 72, 2005, pp. 429-448, 2005.
20. "Reputation with Equal Discounting in Repeated Games with Strictly Conflicting Interests", with Martin W. Cripps and Eddie Dekel. *Journal of Economic Theory*, 2005, 121, pp. 259-272.

21. “Random Expected Utility”, with Faruk Gul. *Econometrica*, January 2006, 74 (1), pp. 121 – 146.
22. “Harmful Addiction”, with Faruk Gul. *Review of Economic Studies*, 2007, 74(1), 147-172.
23. “The Evolution of Cooperation Through Imitation”, with David K. Levine. *Games and Economic Behavior*, 58, January 2007, pp. 293–315.
24. “Welfare Without Happiness”, with Faruk Gul. *American Economic Review*, P&P, 2007.
25. The Case for Mindless Economics, with Faruk Gul. in: A. Caplin and A. Shotter (ed): *Foundations of Positive and Normative Economics*, Oxford University Press, 2008.
26. Partisan Politics and Aggregation Failure with Ignorant Voters, with Faruk Gul. *Journal of Economic Theory*, 2009.
27. Strategic Redistricting, with Faruk Gul. *American Economic Review*, forthcoming.

## PAPERS

- The Canonical Type Space for Interdependent Preferences, with Faruk Gul. August 2007.
- A Simple Theory of Temptation and Self-Control. June 2005.
- The Revealed Preference Implications of Reference Dependent Preferences, with Faruk Gul. December 2006.
- The War of Information, with Faruk Gul. February 2007, revised August 2009.
- Measurable Ambiguity, with Faruk Gul. June 2009.