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EMPLOYMENT Assistant Professor, Department of Economics, Northwestern University, 1992-96.
Associate Professor, Department of Economics, Northwestern University, 1996-97
Professor, Department of Economics, Princeton University, 1997 to 2007.
Theodore A. Wells '29 Professor of Economics, Princeton University, 2007 to present.

FELLOWSHIPS AND AWARDS

Alfred P. Sloan Research Fellow, 1997.
Fellow of the Econometric Society, 2001.
Member of the American Academy of Arts & Sciences, 2010.

EDITORIAL ACTIVITIES

Econometrica: Co-Editor from July 2008
Associate Editor (September 2000 - July 2008)
Economic Dynamics: Associate Editor (January 1997 – present).
American Economic Review: Member of the editorial board. (1996 - 2002).

PUBLICATIONS

1. "Financial Innovation in a General Equilibrium Model", *Journal of Economic Theory* 65, 1995, No. 1, pg. 79-116.
2. "Design Innovation and Fashion Cycles", *American Economic Review*, 85(4), September 1995, pp. 771-792.
3. "When are Agents Negligible?", with David K. Levine, *American Economic Review*, 85(5), December 1995, pp. 1160-1170.
4. "Maintaining a Reputation against a Long-Lived Opponent", with Marco Celentani, Drew Fudenberg and David K. Levine. *Econometrica*, 64, 1996, 691-704.
5. "Reputation in Dynamic Games", with Marco Celentani, *Journal of Economic Theory*, 70, 1996, No. 1, pp. 109-132.
6. "The Swing Voter's Curse", with Timothy J. Feddersen, *American Economic Review*, 86, No. 3, June 1996, pp. 408-424.

7. "Voting Behavior and Information Aggregation in Elections with Private Information", with Timothy Feddersen. *Econometrica*, 65, No. 5, September 1997 pp.1029-12058.
8. "The Loser's Curse and Information Aggregation in Auctions", with Jeroen M. Swinkels. *Econometrica*, 65, No. 6, November 1997 pp. 1247-1281.
9. "When are Non-Anonymous Players Negligible", with Drew Fudenberg and David K. Levine. *Journal of Economic Theory*, 79 (1) 1998 pp. 46-71.
10. "Convicting the Innocent: the Inferiority of Unanimous Jury Verdicts", with Timothy J. Feddersen, *American Political Science Review* March 1998.
11. "Abstention in Elections with Asymmetric information and Diverse preferences", with Timothy J. Feddersen, *American Political Science Review*, 93, Number 2, June 1999 pp. 381-398.
12. Election, Information Aggregation and Strategic Voting", with Timothy J. Feddersen, *Proceedings of the National Academy of Sciences*, 1999 96: 10585-10587.
13. "Efficiency and Information Aggregation in Auctions ", with Jeroen M. Swinkels. *American Economic Review*, June 2000.
14. "Temptation and Self-Control", with Faruk Gul. *Econometrica*, 69, No. 6, November 2001 pp. 1403-1435.
15. "Evolution and Information in a Gift-Giving Game", with David K. Levine and Phillip Johnson. *Journal of Economic Theory*, 100, No 1. September 2001, pp. 1-21.
16. "Second Opinions and Price Competition: Inefficiency in the Market for Expert Advice", with Asher Wolinsky. *The Review of Economic Studies*, 70 (2), April 2003. 417-439.
17. "Self-Control and the Theory of Consumption", with Faruk Gul. *Econometrica* 72, No. 1, January 2004, pp.119-158.
18. "Self Control, Revealed Preference and Consumption Choice," with Faruk Gul. *Review of Economic Dynamics* 7, 2004, pp. 243-264.
- 19 "The Revealed Preference Theory of Changing Tastes," with Faruk Gul. *Review of Economic Studies*, 72, 2005, pp. 429-448, 2005.
20. "Reputation with Equal Discounting in Repeated Games with Strictly Conflicting Interests", with Martin W. Cripps and Eddie Dekel. *Journal of*

Economic Theory, 2005, 121, pp. 259-272.

21. “Random Expected Utility”, with Faruk Gul. *Econometrica*, January 2006, 74 (1), pp. 121 – 146.

22. “Harmful Addiction”, with Faruk Gul. *Review of Economic Studies*, 2007, 74(1), 147-172.

23. “The Evolution of Cooperation Through Imitation”, with David K. Levine. *Games and Economic Behavior*, 58, January 2007, pp. 293–315.

24. “Welfare Without Happiness”, with Faruk Gul. *American Economic Review*, P&P, 2007.

25. The Case for Mindless Economics, with Faruk Gul. in: A. Caplin and A. Shotter (ed): *Foundations of Positive and Normative Economics*, Oxford University Press, 2008.

26. Partisan Politics and Aggregation Failure with Ignorant Voters, with Faruk Gul. *Journal of Economic Theory*, 2009.

27. Strategic Redistricting, with Faruk Gul. *American Economic Review*, September 2010.

28. The War of Information, with Faruk Gul. forthcoming in: *Review of Economic Studies*.

PAPERS

The Canonical Type Space for Interdependent Preferences, with Faruk Gul. August 2007.

A Simple Theory of Temptation and Self-Control. June 2005.

The Revealed Preference Implications of Reference Dependent Preferences, with Faruk Gul. December 2006.

Expected Uncertain Utility Theory, with Faruk Gul. February 2010.

Expected Uncertain Utility and Multiple Sources, with Faruk Gul. March 2010.

Random Choice as Behavioral Optimization, with Faruk Gul and Paulo Natenzon. August, 2010.

