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# Appendixes

# Animal and Plant Technology Workshop Methodology and Procedures

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To assess the impacts of emerging agricultural production technologies, two workshops—one for animal technology and the other for plant, soil, anti water technology—were conducted in April 1984. The objective of the workshops was to obtain information about the development and adoption of emerging technologies so that the information could be used to analyze the economic, social, and environmental impacts of technology adoption.

Since the information needed spanned a wide range on the spectrum of the process of technological innovation—from successful completion of research to widespread commercialization of the technology—participants of the workshops were carefully selected to include expertise in different stages of technological innovation. Participants comprised physical and biological scientists, engineers, economists, extension specialists, agribusiness representatives, and experienced farmers.

The Delphi technique was used to obtain collective judgments from the workshop participants. To facilitate the process of obtaining consensus, an electronic Consensor was employed to tabulate the ratings assigned by each expert. In addition to registering the ratings, the device allowed each expert to weight his rating according to the degree of confidence or expertise he had in his rating. That level of confidence or expertise could be set at zero, 25, 50, 75, or 100 percent.

The Consensor provided an immediate video screen readout of the rating distribution, the weighted average rating, and the average degree of confidence. If the first vote showed a very wide distribution on ratings, those experts with ratings that were outliers were asked to explain their reasons for the ratings assigned. After additional discussion, another vote was taken. Since lack of a consensus after such discussion was, in itself, an indication of considerable uncertainty about the impacts of new technology, no attempt was made to force a consensus beyond a second vote.

The principal tasks accomplished at the workshops were:

- a. Estimation of the year that each technology<sup>1</sup> was likely to be introduced for commercial adoption,
- b. Estimation of the yield trends for each commodity in 1990 and 2000 under the no-new-technology environmental
- c. Packaging of technologies that are likely to be introduced in the production of each commodity in 1990 and 2000,
- d. Estimation of the increases in crop and livestock performance measures when the package of technologies is fully adopted by farmers.
- e. Estimation of the adoption profile (i.e., the number of years it takes to reach a certain percentage of adoption and the maximum percentage of adoption) of each package of technologies applied to a particular commodity<sup>2</sup>,
- f. Discussion of major barriers to the adoption of a particular package of technologies to the production of each commodity.
- g. Identification of public policy options that could remove the barriers or facilitate adoption of the packages of technologies.

Information obtained from this workshop was used to assess the economic, social, and environmental impacts of these technologies. Iowa State's CARD econometric and hybrid models were used to simulate the impacts of these emerging technologies on plant and animal production, inventory, demand, supply, prices, gross farm income, production expenses, and net farm income in 1990 and 2000 under alternative technology environments.

## Alternative Environments for the Development and Adoption of Technology

Since the information to be obtained at the workshops depended on the environment under which a new technology would be developed and adopted, it was necessary to make certain assumptions about future environments, or scenarios. Four technology environments were developed and used in the workshops: most likely, more-new-technology, less-new-technology, and no-new-technology environments.

<sup>1</sup> Alternative technology environments will be discussed in the next section.

The most likely environment is bordered by the more-new-technology and the less-new-technology environments; both deviate from the position of the most likely environment. It is assumed in the most likely environment that the historical trends will continue into the future. Forces, such as gross national product (GNP), population growth, export demand for U.S. agricultural commodities, trade policy, inflation rates, energy prices, and research and extension expenditures, that have shaped the past would continue to evolve as they had in the past decades. Assumptions made for various economic variables under the three environments are shown in table A-1. Factors underlying the more-new-technology environment are generally more favorable for development and adoption of new technologies than those under the most likely environment, and factors underlying the less-new-technology environment are less favorable than those under the most likely environment.

The assumptions under the no-new-technology environment are the same as that of the less-new-technology environment except for new technologies. It is assumed that all emerging technologies discussed in the two workshops will not be available for commercial introduction before year 2000. Existing technologies will continue to be used. Through education and extension, farmers will learn to use the existing technologies better to increase productivity. Productivity is likely to continue to increase at a decreasing rate and will eventually level off.

## Presentation and Discussion Of Technologies

In a plenary session, each author of a technology paper made a 10-minute presentation to give the participants essential information about a technology area so that they would be able to make intelligent projections about the development and adoption of that area. The authors' presentations focused on the following:

- a. When would a significant technology emerge from each major line of research?
- b. What is the output of the new technology? Is it a new product (e.g., a new vaccine for a particular disease) or a new process to produce the same product (e.g., no till)?
- c. How will each technology be used by farmers? Can it be used alone or in combination with other technologies? If it has to be combined with other technologies, how will they be packaged?
- d. What will it take for farmers to adopt it? Do they have to make a capital investment, such as the purchase of new chemicals, instruments, equipment, or machinery?
- e. What specific crops or livestock would be affected by adoption of a specific package of technologies?
- f. How would the package of technologies affect the performance of crop and livestock production?
- g. How would each package of technologies affect the quality of the environment and resource use?

**Table A-1.—Alternative Technology Environments**

Factors	More new technology	Most likely	Less new technology
Population growth rate:			
United States . . . . .	1.0%	0.7%	0.5%
World . . . . .	1.8	1.6	1.3
GNP growth rate:			
United States . . . . .	4.0	3.4	3.0
World . . . . .	5.0	3.5	2.0
Trade policy . . . . .	Less protectionist, more favorable terms of trade	Continuation of present trends	More protectionist, less favorable terms of trade
Rate of growth of export demand:			
Grain . . . . .	1.80/0	1.4%	0.80/0
Oilseeds . . . . .	2.3	1.8	1.2
Red meat . . . . .	2.0	1.0	0.0
Energy price growth rate (constant dollars) . . . . .	5.0	3.0	1.0
Growth rate of research and extension expenditures (constant dollars) . . . . .	4.0	2.0	0.0
Inflation rate . . . . .	8.0	5.0	3.0

SOURCE Office of Technology Assessment

A checklist was given on the above information to the participants. Based on information obtained from the presentation and on interactions with the authors, the participants collectively packaged the technologies and estimated the impacts and the adoption profile for each package of technologies (see section “Packaging of Technologies”).

### Timing of Commercial Introduction

Since the impact of a new technology on agriculture at a given time depends on when the technology is introduced for commercial adoption, each author at the workshops was asked to make an initial estimate on the probable year of commercial introduction for each technology. Following each presentation, the entire group evaluated and discussed the author’s initial estimate. The entire group then collectively estimated the year of commercial introduction of each technology under the three technology environments. Table A-2 shows the probable years of commercial introduction of animal technologies, and table A-3 shows the same for plant technologies under the three alternative environments.

The years of commercial introduction estimated ranged from the present or possibly earlier—for genetically engineered pharmaceutical products; control of infectious disease in animals; superovulation, embryo transfer, and embryo manipulation of cows; and control of plant growth and development—to 2000 and beyond for genetic engineering techniques for farm animals and cereal crops. Of the 57 potentially available animal technologies, 27 were estimated to be available for commercial introduction before 1990, and the other 30 between 1990 and 2000, under the most likely environment. In plant agriculture, 50 of the 90 technologies examined were projected to be available for commercial introduction by 1990, and the other 40 technologies between 1990 and 2000.

### Packaging of Technologies

Since in practice most technologies would be used in combination with other technologies, the 28 areas of technologies were grouped into packages according to their probable impacts on particular commodities under different technology environments. Table A-4 shows different packages of technologies used in producing different commodities under the three alternative environments. In beef production, for example, 12 animal technology areas were grouped into six packages. Since more new technologies would be available for commercial adoption in later

years than earlier years, each package of technologies was further categorized as a 1990 package and a 2000 package. For example, package 1990A would include all genetic engineering technologies introduced commercially by 1990, and package 2000A would include all genetic engineering technologies introduced commercially by 2000, including all package 1990A technologies. Thus, there are really a total of 12 packages of technologies for beef production.

### Performance Estimates Under the No-New-Technology Environment

To estimate the net impact of emerging technologies on agricultural production, the participants of the workshops were first asked to project the performance measures of crop and livestock production, such as crop yields and livestock feed efficiency, to 1990 and 2000 under the no-new-technology economic environment. Historical trend lines of performance measures of crop and livestock production were provided to the participants as a basis for their discussion. Through the Delphi process, participants collectively projected the performance measures for each of the nine commodities for 1990 and 2000 assuming that all emerging technologies identified and discussed in this study would not be available for commercial adoption by 2000. The performance measures used in this study were as follows:

- Wheat: bushels per acre, percent of planted acreage harvested.
- Corn: bushels per acre, percent of planted acreage harvested.
- Soybeans: bushels per acre, percent of planted acreage harvested.
- Cotton: pounds per acre, percent of planted acreage harvested.
- Rice: bushels per acre, percent of planted acreage harvested.
- Beef: pounds of meat produced per pound of feed, calves per cow per year.
- Swine: pounds of meat produced per pound of feed, pigs per sow per year.
- Dairy: pounds of milk produced per pound of feed, pounds of milk produced per cow per year.
- Poultry: pounds of poultry produced per pound of feed, eggs per layer per year.

The results of the estimates are shown in table A-5. If all the new technologies identified in this study do not become available for commercial adoption

Table A-2.—Timing of Commercial Introduction of Animal Technologies

Technology	Technology environments			Technology	Technology environments		
	More new technology	Most likely	Less new technology		More new technology	Most likely	Less new technology
<i>Genetic engineering:</i>				Diagnostic methodologies	1986	1986	1988
Production of pharmaceuticals	1982	1982	1982	Selection for disease resistance	1994	1999	>2000
Control of infectious diseases	1983	1983	1983	Genetic engineering of micro-organisms and embryos			
Embryos	1990	2000	> 2000*	Embryos	1995	1999	>2000
Detection and treatment of genetic abnormalities:				Micro-organism	1988	1989	1999
Detection	1990	1995	>2000	Immunobiology	1983	1983	1983
Treatment	1990	2000	>2000	<i>Environment and animal behavior:</i>			
Control of cancer and leukemia	1990	1990	>2000	Energy conservation			
<i>Animal production:</i>				Non-Integrated system	1985	1990	2000
Cycle regulation	1985	1989	1995	Integrated system	1995	2000	>2000
Superovulation, embryo transfer, and embryo manipulations	1983	1983	1983	Optimizing total stress	1995	2000	>2000
Improvement of fertility	1990	1995	1995	Stress and immunity	1995	2000	>2000
Genetic engineering techniques for farm animals	1995	2000	>2000	Photoregulation of physiological phenomena	1990	1990	>2000
<i>Regulation of growth and development:</i>				<i>Utilization of crop residues and animal wastes:</i>			
Muscle and adipose tissue accretion	1987	1992	>2000	Energy from manure	1985	1985	1985
Hormone, serum, and tissue factors important to growth	1995	2000	>2000	Chemicals from crop residues	1990	1990	>2000
Immunological attraction of animals	1990	1995	>2000	Animal feed from crop residue	1990	1990	>2000
Measuring body composition and animal identification	1990	1995	>2000	Animal feed from manure	1990	1995	>2000
<i>Animal nutrition:</i>				<i>Monitoring and control technologies:</i>			
Animal product consumption and human health	1995	2000	>2000	Sensors	1985	1985	1985
Alimentary tract microbiology and digestive physiology	1989	2000	>2000	Controllers	1985	1985	1985
Voluntary feed retake and efficiency of animal production	1989	1995	>2000	Displays	1985	1985	1985
Maternal nutrition and progeny development	1984	1984	1984	Actuators	1985	1985	1985
Aquaculture	1984	1984	1984	<i>Communication and information management:</i>			
<i>Livestock pest control:</i>				Local communication networks	1985	1985	1985
Slow-release Insecticides	1984	1984	1984	Data terminals	1985	1985	1985
Vaccines	1986	1986	1991	Software and database systems	1985	1985	1985
Integrated systems	1987	1989	1994	Manufacturing management systems	1987	1990	2000
Modification of insect habitat	2000	2000	2000	Expert systems	1992	1995	2000
Insect-resistant animals	2000	2000	2000	<i>Telecommunications:</i>			
Utilizing Immunity systems	1990	1990	1995	Digital communication	1990	2000	>2000
<i>Disease control:</i>				Fiber optics	1990	2000	>2000
Data management and systems analysis	1980	1980	1980	Personal computers	1985	1985	1985
				Videotex and teletext	1985	1985	1985
				Value-added networks	1985	1985	1985
				Integrated services digital network	1987	1990	2000
				Remote sensing	1985	1985	1985
				<i>Labor-saving technologies:</i>			
				Robotic farming	1995	2000	>2000

\* &gt; = Alter

SOURCE Office of Technology Assessment

by 2000, the performance of crops and livestock could continue to improve through 2000 (but at slower rates), primarily because of better applications of existing technologies through education and extension. For example, corn yields are projected to increase from 115 bushels per acre in 1982 to 117 bushels per acre in 1990 and 124 bushels per acres

in 2000. Wheat yields are projected to increase from 36 bushels per acre in 1982 to 38 bushels per acre in 1990 and 41 bushels per acre in 2000. And milk production could increase from 12,300 pounds per cow per year in 1982 to 13,700 pounds in 1990 and 15,700 pounds in 2000.

**Table A-3.—Timing of Commercial Introduction of Plant Technologies**

Technology	Technology environments			Technology	Technology environments		
	More new technology	Most likely	Less new technology		More new technology	Most likely	Less new technology
<b>Genetic engineering:</b>				<b>Water and soil-water-plant relations:</b>			
microbial inoculums	1990	1990	Never	Understanding drought resistance/tolerance	2000	2020	2050
Plant propagation	1983-90	1983-90	>1 990'	Plant breeding	1984	1984	1984
Genetically engineered plants				Biotechnology* recombinant DNA			
Vegetable	1990	1990	1995	Water use efficiency	2010	2030	2050
Soybeans/cotton	1990	1995	2000	Water management	1984	1984	1984
Cereals	1995	2000	2010	Photovoltaic systems	1995	1995	2010
<b>Enhancement of photosynthetic efficiency:</b>				<b>Soil erosion, productivity, and tillage:</b>			
Basic process of photosynthesis	1983	1983	1983	Conservation farming systems	1995	1995	1995
Photosynthetic control by Internal and external factors	1983-90	1983-90	1983-2000	Assessing erosion and its impact	1995	1995	2000
Photosynthetic molecular biology and genetics	1990-2000	1990-2000	1990-2000	Reclaiming lands	1995	1995	>2000
Estimation of photosynthesis and project management needs	1983-90	1983-90	1983-90	Use of public for soil conservation projects	1995	1995	1995
Mechanisms of response and adaptation to stress	1990	1983-95	2000	<b>Multiple cropping:</b>			
<b>Plant growth regulators:</b>				Breeding crops for intensive planting systems	1985	1985	1985
Controlling growth and development	1984	1984	1985	Double cropping/intercropping	1990	1985	1985
Resistance to disease and insect pests	1986	1988	1990	Competition by plant species for growth factors	1990	1995	1990**
Overcoming environmental stresses	1986	1988	1990	Plant nutrition through fertilizers and microbiology	1995	2000	>2000
Postharvest preservation	1985	1986	1990	Mechanization for multiple cropping	1987	1990	1987**
<b>Plant disease and nematode control:</b>				<b>Organic farming:</b>			
Breed cultivators	1984	1984	1984	Reduced use of inputs			
Genetic engineering	2000	2000	2025	Biocides	1984	1984	1984
Bacteriocides fungicides and nematocides	1988	1990	2000	Reduced soil erosion	1984	1984	1984
Biocontrol agents	1985	1990	2010	Self-sufficiency for nutrients	1984	1984	1984
Crop loss assessment	1985	1990	2000	Minimum tillage with minimal biocide use	1990	1990-95	2000
Management of insects and mites,				Rotations			
Chemical controls	>1995	2000	>2000	Use	1984	1984	1984
New chemicals	1984	1984	1984	Knowledge	1990	1990-95	2000
Application technology	1988	1990	1995	<b>Labor-saving technologies:</b>			
Genetic engineering				Mechanized fruit and vegetable operations	1985	1985	1985
Pathogen/c chemicals	1995	2000	2005	Robotic farming			
Plants	2000	2005	2010	Fruit and vegetable	1995	2000	2010
Information processing	1984	1984	1984	Grains	1995	2000	2010
Weed control:				<b>Crop separation, cleaning, and processing:</b>			
Bioregulation through chemical and biological technology	1984-2000	1984-2000	1984-2000	New methods for separating and cleaning grain	1995	1995	1995
Allelopathic chemicals as bioregulators	1990	1995	2000	Infield or onfarm processing of forages and oilseeds:			
Crop tolerance and susceptibility to control agents	1992	1998	>2000	Vegetable	1984	1984	1984
IWMS for conservation tillage and annual multicrop production	1984-2000	1984-2000	1984-2000	Forage	1990	1990	2000
<b>Biological nitrogen fixation:</b>				Oilseed	1984	1984	1984
Improved strains of rhizobia	1984	1984	1984	<b>Engine and fuels:</b>			
Stress-tolerant rhizobia	1987	1990-95	1995-2000	Adiabatic compression ignition engines with turbocompounding	1990	1990	1990
Legumes more active in nitrogen fixation (plant breeding)	1990-95	1990-95	1990-95	Electronic engine controls	1985-86	1986	1986
Root zone of cereals	>2000	>2000	>2000	Alternative fuels			
Nitrogen-fixing cereals	>2000	>2000	>2000	Grains	1984	1984	1984
<b>Chemical fertilizers:</b>				Cellulose	1995	2000	2010
Increasing efficiency of nitrogen use	1990	1995	2000	<b>Land management:</b>			
Decreasing energy required	1980	1980	1980	Conservation tillage	1984	1984	1984
Processing of lower quality phosphate rock into fertilizers	1990	1990	1990	Controlled traffic farming	1987	1990	1995
Ammonia from coal	1995	2000	2000	Customed-prescribed tillage	2000	2005	2020
				Multicropping	1984	1984	1984
				Organic farming			

**Table A-3.—Timing of Commercial Introduction of Plant Technologies—Continued**

Technology	Technology environments			Technology	Technology environments		
	More new technology	Most likely	Less new technology		More new technology	Most likely	Less new technology
<i>Communication and information management:</i>				<i>Telecommunications:</i>			
Local communication networks	1985	<b>1985</b>	<b>1985</b>	Digital communication	1995	2000	2010
Data terminals	1985	1985	1985	Fiber optics	1990	2000	2010
Software and database systems	1985	1985	1985	Personal computers	1985	1985	1985
Manufacturing management systems	1987	1990	2000	Videotex and teletext	1985	1985	1985
Expert systems	1990	1992	1997	Value-added networks	1985	1985	1985
<i>Monitoring and control:</i>				Integrated services digital network	1990	1990	>2000
Sensors	1984	1984	1984	Remote sensing	1985	1985	1985
Controllers	1984	1984	1984				
Displays	1984	1984	1984				
A c t u a t o r s	1984	1984	1984				

•> = After

● \*May actually accelerate development in this area if there is increased interest in resource efficient/sustainable cropping systems

SOURCE Office of Technology Assessment

**Table A-4.—Packages of Technologies**

<b>Beef:</b>		<b>Wheat:</b>
Package A: Genetic engineering		Package A: Plant growth regulators
Package B: Animal reproduction		Plant disease and nematode control
Regulation of growth and development		Management of insects and mites
Animal nutrition		Weed control
Crop residue and animal waste		Chemical fertilizers
Package C: Pest control		Water and soil-water-plant relations
Disease control		Soil erosion, productivity, and tillage
Package D: Environment and animal behavior		Multiple cropping
Package E: Monitoring and control		Organic farming
Communication and information management		Land management
Telecommunications		Package B: Labor saving
Package F: Labor saving		Crop separation, cleaning, and processing
<b>Swine:</b>		Engines and fuels
Package A: Genetic engineering		Package C: Communication and information management
Animal reproduction		Monitoring and control
Regulation of growth and development		Telecommunications
Animal nutrition		<b>Corn:</b>
Pest control		Package A: Genetic engineering
Disease control		Plant disease and nematode control
Package B: Environment and animal behavior		Management of insects and mites
Monitoring and control		Water and soil-water-plant relations
Communication and information management		Communication and information management
Telecommunications		Monitoring and control
Package C: Crop residue and animal waste		Telecommunications
Package D: Labor saving		Package B: Weed control
<b>Dairy:</b>		Chemical fertilizers
Package A: Genetic engineering		Soil erosion, productivity, and tillage
Animal reproduction		Multiple cropping
Pest control		Land management
Disease control		Package C: Organic farming
Package B: Regulation of growth and development		<b>Soybean:</b>
Animal nutrition		Package A: Genetic engineering
Environment and animal behavior		Enhancement of photosynthetic efficiency
Crop residue and animal waste		Plant growth regulators
Package C: Monitoring and control		Plant disease and nematode control
Communication and information management		Multiple cropping
Telecommunications		Package B: Management of insects and mites
Labor saving		Weed control
Package D: Bovine growth hormone		Biological nitrogen fixation
<b>Poultry:</b>		Chemical fertilizers
Package A: Genetic engineering		Water and soil-water-plant relations
Animal reproduction		Soil erosion, productivity, and tillage
Regulation of growth and development		Organic farming
Animal nutrition		Labor saving
Package B: Pest control		Crop separation, cleaning, and processing
Disease control		Package C: Communication and information management
Environment and animal behavior		Monitoring and control
Crop residue and animal waste		Telecommunications
Package C: Monitoring and control		<b>Rice:</b>
Communication and information management		Package A: Genetic engineering
Telecommunications		Enhancement of photosynthetic efficiency
Labor saving		Plant growth regulators
		Plant disease and nematode control
		Package B: Management of insects and mites
		Weed control

**Table A-4.—Packages of Technologies—Continued**

Chemical fertilizers	Chemical fertilizers
Water and soil-water-plant relations	Water and soil-water-plant relations
Multiple cropping	Soil erosion, productivity, and tillage
Crop separation, cleaning, and processing	Multiple cropping
Communication and information management	Labor saving
Monitoring and control	Engines and fuels
Telecommunications	Land management
<b>Cotton:</b>	Package B: Communication and information management
Package A: Genetic engineering	Monitoring and control
Enhancement of photosynthetic efficiency	Telecommunications
Plant growth regulators	Package C: Biological nitrogen fixation
Plant disease and nematode control	Organic farming
Management of insects and mites	Crop separation, cleaning, and processing
Weed control	

SOURCE: Office of Technology Assessment

**Table A.5.—Performance Projections Under No. New-Technology Environment**

Commodity	Unit	1990	2000
Beef . . . . .	lb. meat per lb. feed	0.071	0.066
	calves per cow	0.940	0.950
Dairy . . . . .	lb. milk per lb. feed	0.938	0.952
	milk per cow per year (thousand lb)	13.7	15.7
Poultry, . . . . .	lb. meat per lb. feed	0.52	0.53
	eggs per layer per year	255.0	260.0
Swine . . . . .	lb. meat per lb. feed	0.167	0.17
	pigs per sow per year	14.8	15.7
Corn . . . . .	bushels/acre	116.5	123.5
Cotton . . . . .	pounds/acre	502.0	511.0
Rice . . . . .	bushels/acre	108.6	111.9
Soybean. . . . .	bushels/acre	32.2	34.8
Wheat . . . . .	bushels/acre	37.8	40.8

SOURCE: Office of Technology Assessment