

Appendix

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Contributions

This OTA special report was prepared from a variety of sources. Steven Winter of the Steven Winter Associates, Inc., New York, prepared most of the material dealing with international trade. David Dowall of the University of California, Berkeley, and Edward Starostovic, PSF Corp., Wisconsin, contributed to the sections concerning domestic housing production. Robert Gold, OTA, and Vincent Brannigan of the University of Maryland were primarily responsible for the sections addressing policy alternatives; many of these concepts were proposed in a workshop held by OTA (see inside front cover for participants). Janet Lowenthal, OTA contractor, helped to combine the material into an integrated text. Daniel Chenok, OTA, conducted final research, revision, and editing.

Because the information collected by the Steven Winter Associates, Inc., constitutes the basis of chapters 4 and 5 of this special report, it is appropriate to include their statement of methodology:

“In order to present an accurate picture of the state of manufactured housing internationally, and the most important factors affecting it, Steven Winter Associates, Inc., has drawn upon its knowledge of the manufactured housing industry, as well as upon its extensive contacts within the industry.

“Preliminary analysis of the important questions concerning manufactured building internationally determined the most important areas for concentration. Information on these areas was then gathered from a number of sources:

- Steven Winter Associates, Inc.’s files,
 - publications—both of the housing industry and more general publications,
 - foreign housing manufacturers’ literature,
 - foreign product manufacturers’ literature,
 - reports by others, and
 - foreign Consulates and Trade Associations.
- “In addition, individuals whose knowledge and opinions of the field would be worthwhile were contacted. Due to their positions, many of these individuals requested that their names be kept confidential. Altogether, over 50 persons were contacted, from various fields:
- experts within the manufactured housing industry,
 - domestic builders with experience in international markets,
 - foreign manufacturers of building systems and their sales representatives,
 - building products manufacturers, and
 - trade representatives from other countries.

“The information gathered has been compared and analyzed in order to arrive at an understanding of the current state of manufactured housing and its trends. It was beyond the scope of this study to present an exhaustive report on each country considered, although such information will be presented where it is considered important for a basic understanding on the issues. Rather, we have tried to focus on the most important facts and to raise the most important issues, especially concerning those countries that will probably have the greatest role in the international manufactured building market.”