- 4. Persons to be screened are given adequate face-to-face instruction on the performance of the test and diet.
- 5. Persons to be screened are questioned about the presence of signs or symptoms of colorectal cancer; those with signs or symptoms should be referred for a more intensive evaluation.
- **6.** Adequate provisions are made for the reporting of results and followup of persons with positive tests.
- 7. There is adequate recordkeeping.

It is difficult, if not impossible, to sort out all the factors that influence any decision, and there is no way to document the precise impact that formal CEA has had on colon cancer screening policies, It is important to recognize that the current policies, at the national, local, and individual level, are all the result of some sort of "CEA." Any time an administrator, physician, or patient makes a decision about a screening test, he or she is weighing its costs and benefits. The distinction is that the vast majority of these "analyses" are very informal, taking place in the minds of the decisionmakers.

Thus, the use of CEA to evaluate screening for colon cancer is not new in concept; it is new

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only by being more formal and explicit. The rationale for the use of more formal CEA is that, given the immense complexity involved in analyzing screening problems, and given the inherent limitations of the human mind, a more systematic approach might help improve the quality of the decisions. On this logic, several organizations such as the Blue Cross/Blue Shield Association, ACS, the International Symposium for Colorectal Cancer, the National Commission for Digestive Diseases, and NCI have solicited cost-effectiveness information.

But in the end, after all the analysts, professors, administrators, and experts have spoken, the final CEA, the one that counts, is performed by physicians and patients. It is difficult to state what effect formal CEAS will have on these individuals' policies. As yet, the results have not had time to filter down. But if CEAS influence the policy makers in Washington, Chicago, and New York, they eventually should influence, if not control, the behavior of practitioners and patients.

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