## **EXCHANGE MODEL CONTINUED**

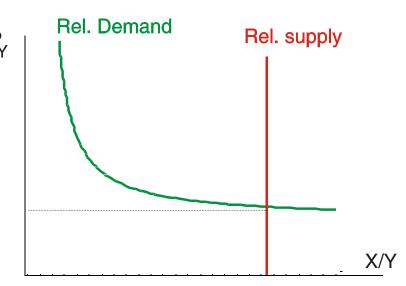
### RELATIVE SUPPLY AND DEMAND

Assume identical homothetic indifference curves Optimum consumer choice when MRS =  $P_x$  /  $P_y$ . MRS depends only on X / Y Solve: downward-sloping relative (or ratio) demand function X / Y =  $f(P_x / P_y)$  Same for whole economy as for each individual

Pure exchange: Relative supply is just the ratio of the two endowments (zero price-elasticity, vertical line)

Autarky: no international trade complete isolation from rest of world

Equilibrium where *relative* supply and demand meet



# Why?

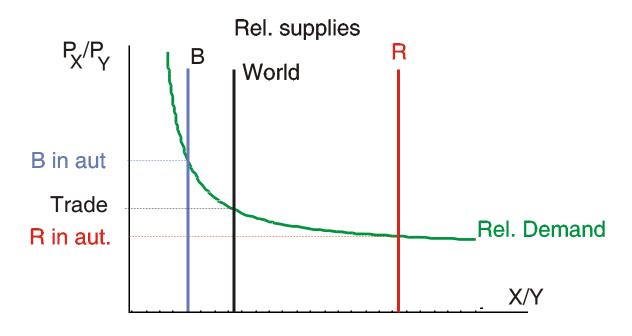
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X^d / Y^d = X^s / Y^s implies X^d / X^s = Y^d / Y^s . Let each = K^s So X^d = K^s X^d + Y^d = K^s Therefore Y^d = Y^d = Y^d = Y^d = Y^d Let each = Y^d Therefore Y^d = Y^d
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In a microeconomic equilibrium,
Walras' Law implies impossibility of excess demand in all markets,
(also impossibility of excess supply in all markets)
Macroeconomics can be different
(depending on which "school" of macro you subscribe to)

Now consider international trade with two countries, R and B Continue to assume perfectly competitive (price-taking) behavior Both countries can't be small. At least one or both may have monopoly power But there are many individuals in each country, and they are price-takers Country's monopoly power must be exercised via policy; will take this up later Relative supplies: R has  $X^{Rs} / Y^{Rs} > X^{Bs} / Y^{Bs}$  in B Trading world:  $(X^{Rs} + X^{Bs}) / (Y^{Rs} + Y^{Bs})$ . This is  $(X^{Rs} / Y^{Rs}) / (Y^{Rs})$  but  $(X^{Rs} / Y^{Rs}) / (Y^{Rs})$  why? The world's  $(X^{Rs} / Y^{Rs})$  ratio is an average of the ratios in the two countries.

Now we can show the two countries' autarky equilibria and their free trade equilibrium in the same picture:

Trading equilibrium relative price is between the two autarkic prices.



Inferences (also relate this to the Edgeworth box diagram from previous class):

- [1] In trading equilibrium, both countries' consumption ratio equals the world's supply ratio
  So consumption ratio X/Y falls for R, rises for B. R exports X, B exports Y. Intuition: under autarky,
  X was relatively more plentiful and therefore relatively cheaper in R relatively more scarce and therefore relatively more expensive in B Other way round for Y
  When trade opens up,
  R can satisfy some of B's desire for X more cheaply
  B can satisfy some of R's desire for Y more cheaply
  So R exports X, B exports Y
- [2] Useful concept: TERMS OF TRADE (TOT) = price of exports relative to imports Tells you how much you can buy with each unit you sell R exports X, its TOT = P<sub>x</sub> / P<sub>y</sub>, higher with trade than under autarky B exports Y, its TOT = P<sub>y</sub> / P<sub>x</sub>, higher with trade than under autarky Trade improves both countries TOT; that is how both gain from trade Trade is NOT a zero-sum game

# [3] COMPARATIVE ADVANTAGE:

Here R has a comparative advantage (lower relative autarky price) in X because it has a larger relative endowment of X When we consider production, the factor endowments or technology to produce X relatively more cheaply will be important source of comp.adv. Demand side differences also generate comparative advantage in one good Can't have comparative advantage in both goods – no such thing

[4] If one country, say R, is very much larger than the other the world relative supply will be close to R's autarkic relative supply Then the trading price be close to R's autarkic price

$$\frac{X^{Rs} + X^{Bs}}{Y^{Rs} + Y^{Bs}} = \frac{Y^{Rs}}{Y^{Rs} + Y^{Bs}} \frac{X^{Rs}}{Y^{Rs}} + \frac{Y^{Bs}}{Y^{Rs} + Y^{Bs}} \frac{X^{Bs}}{Y^{Bs}}$$

If  $Y^{Rs} >> Y^{Bs}$ , then the weight given to R's ratio in the average is close to 1 and that given to B's ratio is close to 0.

On the whole, smaller countries stand to gain more from trade

### **GAINERS AND LOSERS**

If within a country the endowments of all its citizens are in the same proportion of X/Y, they will partake equiproportionately in the country's gains from trade. But more generally, gains may be unequal, and some may even lose.

Extreme case: in R, some people have endowment only of X, some only of Y. Figure shows the budget lines for the two, and their choices

Flatter lines in autarky (lower  $P_x / P_y$ )

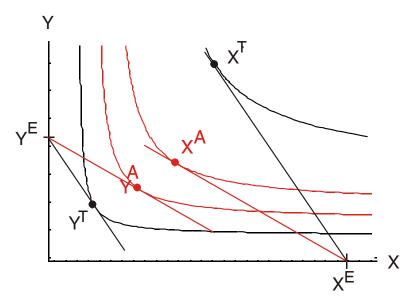
Steeper under trade (P<sub>x</sub> / P<sub>y</sub> rises)

X-owners gain from trade,

Y-owners lose

Why? Intuition:

The rest of the world (ROW) values X-good more than does R, so its owners benefit by being able to sell this good for higher price



The Y-owners face stiffer competition from the ROW's relatively cheaper supplies of the Y-good, so their endowment can buy them less of the X-good

## **COMPENSATION**

Country as a whole gains from trade Are gains of the X-owners enough to compensate losses of Y-owners? Yes.

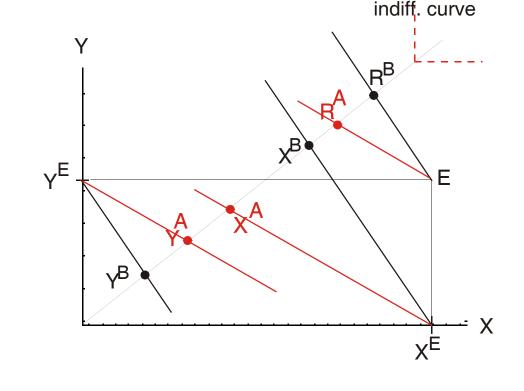
Show this in a special example, with Leontief indifference curves.

Labels: X and Y for X, Y owners
R for aggregate country
E for endowment
Compare A B (A pot poc. autark)

Compare A, B (A not nec. autarky)

Country is exporting X;

B has better terms of trade.



Leontief

Length 
$$X^A X^B = Y^B Y^A + R^A R^B$$
  
(Can you prove this?)

Subtract more than Y<sup>B</sup> Y<sup>A</sup> from X-owners' trade consumption. Still leaves them better off in B than in A. Give that to Y-owners and make them better off also.

Can make rigorous and much more general argument (including production, limited transfer instruments etc.): Dixit and Norman, J. Int. Econ. August 1986.

## INTERPRETATION - INTERTEMPORAL TRADE

 $X = \text{present goods}, Y = \text{future goods}. P_Y / P_X = 1/(1 + \text{Interest rate}).$ Export of present goods = trade surplus, Import of present goods = trade deficit

If demand conditions are same in both countries, the country with the higher endowment ratio Y/X should import X (borrow to spend now, repaying with higher future output)

More generally, countries with higher marginal product of capital should borrow to invest: capital should flow from rich / mature countries to emerging economies with low K/L and therefore high MPK

But the US runs large trade deficit. Why? One reason:

Demand conditions are not similar:

US consumers, government are very impatient

US has higher X/Y, but also higher <u>autarkic</u>  $P_X / P_Y = 1+r$  so comp. disadvantage in X

