

Dept. of Economics and School of Public and International Affairs  
Princeton University  
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### Appointments

#### *At Princeton University:*

Associate Professor, Dept. of Economics and School of Public and International Affairs	2021-
Associate Director, Brazil LAB	2019-
Associate Professor, Dept. of Economics	2019-2021
Assistant Professor, Dept. of Economics	2012-2019
Instructor, Dept. of Economics	2011-2012

### Visiting Appointments

Hal Varian Visiting Assistant Professor, Dept. of Economics, MIT	2014-2015
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### Education

PhD, Economics, University of British Columbia	2011
MA, Economics, University of São Paulo	2006
BA, Economics, University of São Paulo	2003

### Affiliations and Editorial Positions

Co-editor, Journal of Public Economics	2020-
Board of Editors, American Economic Journal: Applied Economics	2019-
Research Associate, NBER (National Bureau of Economic Research)	2020-
Fellow, BREAD (Bureau for Research and Economic Analysis of Development)	2020-
Governance Initiative Review Board, JPAL (Abdul Latif Jameel Poverty Action Lab)	2020-
Affiliate, JPAL	2019-
Member, EGAP (Evidence in Governance and Politics)	2016-
Faculty Research Fellow, NBER	2012-2020
Affiliate, BREAD	2013-2020
Associate Fellow, CIFAR Institutions Organizations and Growth Group	2016-2020
Global Scholar, CIFAR Institutions Organizations and Growth Group	2013-2015

### Peer-reviewed Publications

Policy Deliberation and Voter Persuasion: Experimental Evidence from an Election in the Philippines, with Gabriel Lopez-Moctezuma, Leonard Wantchekon, Daniel Rubenson, and Cecilia Pe Lero. *American Journal of Political Science*, 2022, 6(1): 59-74.

Rank Effects in Bargaining: Evidence from Government Formation, with Carlos Sanz. *Review of Economic Studies*, 2020, 87(3): 1261-1295.

The Origins of Human Pro-Sociality: Cultural Group Selection in the Workplace and the Laboratory, with Patrick Francois and Tanguy van Ypersele. *Science Advances*, 9(4): 19 September 2018.

‘Acting Wife’: Marriage Market Incentives and Labor Market Investments, with Leonardo Bursztnyn and Amanda Pallais. *American Economic Review*, 2017, 107(11): 3288-3319.

Habit Formation in Voting: Evidence from Rainy Elections, with Kyle Meng and Tom Vogl. *American Economic Journal: Applied Economics*, 2016, 8(4): 160-188.

The Runner-Up Effect, with Santosh Anagol. *Journal of Political Economy*, 2016, 124(4): 927-991.

Voting Technology, Political Responsiveness, and Infant Health: Evidence from Brazil. *Econometrica*, 2015, 83(2): 423-464 (lead article).

Can Public Deliberation Overcome Clientelism? Experimental Evidence from Benin, with Leonard Wantchekon. *American Economic Journal: Applied Economics*, 2013, 5(4): 241-255.

A Regression Discontinuity Test of Strategic Voting and Duverger's Law. *Quarterly Journal of Political Science*, 2011, 6(3-4): 197-233 (lead article).

### **Working Papers**

The Effect of Social Media on Elections: Evidence from the United States, with Karsten Müller and Carlo Schwarz.

### **Work in Progress**

A Revealed-Preference Approach to Measuring Information Frictions, with Eduardo Morales and Charly Porcher.

Party Nominations and Female Electoral Performance: Evidence from Germany, with Hanno Hilbig and Pia Raffler.

Can Gender-Neutral Language Promote Diversity? Evidence from Latin America's Tech Sector, with Lucia Del Carpio.

### **Advising: PhD students and post-docs**

*Principal Advisor:* Carlos Sanz (Bank of Spain), Ishita Rajani (Analysis Group), Fernanda Sobrino (Chicago Harris Postdoc), Reyhan Ayas (Revelio Labs), Nikita Melnikov (Nova SBE - Lisbon), Peng Wang (ongoing), Jianing Ying (ongoing), Patrick Agte (ongoing).

*Committee member and/or job market letter writer:* Ezequiel Molina (World Bank), Brice Richard (Cornerstone), Nikhil Gupta (Cornerstone), Caitlin McGugan (GiveWell), Giorgia Barboni (Warwick Business School), Mauricio Matsumoto (Keystone Strategy), Jenny Shen (Analysis Group), Karsten Müller (National University of Singapore Business School), Bahadır Dursun (Newcastle U.), Faizaan Kisat (IMF), Vivek Sampathkumar (Root Insurance), Christiane Szerman (ongoing), Jonas Jin (ongoing).

### **Advising: undergraduate thesis advisees and/or RAs placed in PhD programs**

Susannah Scanlan (Columbia), Reka Zempleni (Stanford), Peter Deffebach (Boston U), Edgar Sanchez-Cueva (Berkeley Haas), Paulo Matos (Caltech).

### **Teaching and Service**

#### *Princeton University*

*MPA courses:* Economic Analysis of Development (Fall 2019), Microeconomic Analysis for Policymakers (Fall 2021, Fall 2022).

*PhD courses:* Development (9x), Public Finance (4x), Political Economy (Fall 2012).

*Undergraduate courses:* Economic Development (6x).

Faculty Fellow, Fellowship of Woodrow Wilson Scholars (2016-2017)

Economics Department Junior Hiring Committee (2016-2017, 2017-2018, 2021-2022)

#### *Massachusetts Institute of Technology*

*PhD course:* Political Economy (Fall 2020).

### **Professional Activities**

**Referee for:** NSF, ERC, JPAL, World Bank, *American Economic Journal: Applied Economics*, *American Economic Journal: Economic Policy*, *American Economic Journal: Macroeconomics*, *American Economic Review*, *American Economic Review: Insights*, *American Journal of Political Science*, *American Political Science Review*, *Annual Reviews of Economics*, *Brazilian Political Science Review*, *British Journal of Political Science*, *Comparative Political Studies*, *Econometrica*, *Economic Development and Cultural Change*, *Economia*, *Economic Journal*, *Economics of Governance*, *Economics Letters*, *Economics and Politics*, *European Economic Review*, *European Journal of Political Economy*, *International Economic Review*, *Journal of Comparative Economics*, *Journal of Development Economics*, *Journal of the European Economic Association*, *Journal of Human Resources*, *Journal of Law and Economics*, *Journal of Law Economics and Organization*, *Journal of Political Economy*, *Journal of Politics*, *Journal of Public Economics*, *Journal of Urban Economics*, *Latin American Research Review*, *Oxford Bulletin of Economics and Statistics*, *Political Behavior*, *Public Choice*, *Quarterly Journal of*

*Economics, Quarterly Journal of Political Science, Review of Economics and Statistics, Review of Economic Studies, Review of Financial Studies, Scandinavian Journal of Economics, Social Choice and Welfare, Science, Science Advances, World Development, World Politics.*

**Framework Advisor**, World Bank's World Development Report 2017.

**Weiss Fund for Research in Development Faculty Panel**, since 2020.

**Maricá Basic Income Evaluation (Jain Family Institute) Advisory Board**, since 2020.

**Conference Organizer or Program Committee Member:**

2022 NBER Fall Program Meeting: Political Economy

2020 NBER Fall Program Meeting: Development Economics

2019 NEUDC – Northeastern Universities Development Conference.

2018 NEUDC – Northeastern Universities Development Conference.

2018 SITE - Stanford Institute for Theoretical Economics (Development Session).

2017 Meeting of the Brazilian Econometric Society.

2014 Latin American Meeting of the Econometric Society and Latin American and Caribbean Economic Association Meeting.

**Grants and Awards**

<b>Data Driven Social Sciences Initiative Grant</b>	2020
<b>Review of Economic Studies</b> , Excellence in Refereeing Award	2019
<b>American Economic Review</b> , Excellence in Refereeing Award	2013, 2018
<b>Program in Latin American Studies Research Grant</b>	2013, 2016, 2017
<b>CIFAR</b> , Global Scholar Fellowship	2013
<b>Bobst Center for Peace and Justice Grant</b>	2013
<b>UBC</b> , Best Second Year Paper	2009
<b>SSHRC</b> , Doctoral Scholarship	2009
<b>UBC</b> , Pacific Century\University Graduate Fellowship	2008
<b>CLSRN</b> , PhD Fellowship	2008, 2009
<b>UBC</b> , David Dodge Scholarship	2007
<b>UBC</b> , University Entrance Scholarship	2006
<b>FAPESP</b> , MA Scholarship	2005
<b>CNPQ</b> , MA Scholarship	2005

**Presentations (\* - as discussant)**

**2023 (incl. scheduled):** Stanford, King's College, Norwegian Business School Political Economy Conference. **2022:** Universidad Torcuato Di Tella, Harvard/MIT Development Seminar, IADB EconNet Seminar, University of São Paulo, CEPR Workshop on Media, Technology, Politics, and Society\*. **2021:** U Zurich, Insper, USC, NOVAFRICA/SBE, AEA Meeting, U Michigan, Barcelona Political Economy of Development and Conflict, NBER Political Economy Spring Meeting. **2020:** Brazilian Econometric Society (SBE), World Bank, Georgetown, Boston U, Rochester, Chicago Harris, John Hopkins SAIS, Getulio Vargas Foundation (EPPG), PUC Chile. **2019:** Northwestern Kellogg, UC San Diego **2018:** Berkeley Haas, Stanford Instituted for Theoretical Economics (Development Session), Rutgers, Wallis Institute Conference\*, U Houston, NBER Chinese Economy Meeting\*, U Connecticut. **2017:** Cornell, Brown, Wharton, Texas A&M, Stanford GSB, UBC, IADB, MIT, NBER SI (Labor/Education), Caltech, NBER Political Economy/Institutions and Culture, CIFAR-IOG, Society of Woodrow Wilson Fellows, Cornell Political Economy Conference, Washington Political Economy Conference\* **2016:** Chicago Harris, Harvard Business School, Wallis Institute Conference\*, AMSE Development Economics Conference, CIFAR-IOG, Kellogg, Stanford GSB, Georgetown U, CHW Mini-Conference, Columbia (Comparative Politics). Columbia (SDDS), ESOC ICT and Governance Workshop\* **2015:** NYU, Yale Political Economy Conference, Harvard/MIT (Development), Berkeley, Harvard/MIT (Political Economy), EESP-FGV, EPGE-FGV, Insper, American Finance Association Meeting\* **2014:** Yale, CEMFI, IPEG/Pompeu Fabra, Bocconi, IIES-Stockholm, PUC-Rio, Duke Empirical Micro Jamboree, U Michigan, NYU, Columbia,

UCLA Anderson, UCLA Political Science, Warwick, Washington PECO (Georgetown) **2013:** CIFAR-IOG, U Pennsylvania Political Economy Conference\*, Indian School of Business **2012:** Stanford, Princeton Conference on Political Economy\*, Annual Bank Conference on Development Economics\*, Insper Forum for Public Policies – Sao Paulo, John Hopkins – SAIS **2011:** Harvard, MIT, Princeton, Boston U, Simon Fraser, Toronto, Stanford GSB, LSE, IIES-Stockholm, GRIPS-Tokyo, **2010:** CIFAR (IOG Meeting) **2009:** NAMES, CEA, EEA-ESEM, CIFAR-IOG, NEUDC.