



# Institutional Finance

Financial Crises, Risk Management and Liquidity

Markus K. Brunnermeier

*Preceptor:* Dong Beom Choi

Princeton University

# || Market Making – Limit Orders

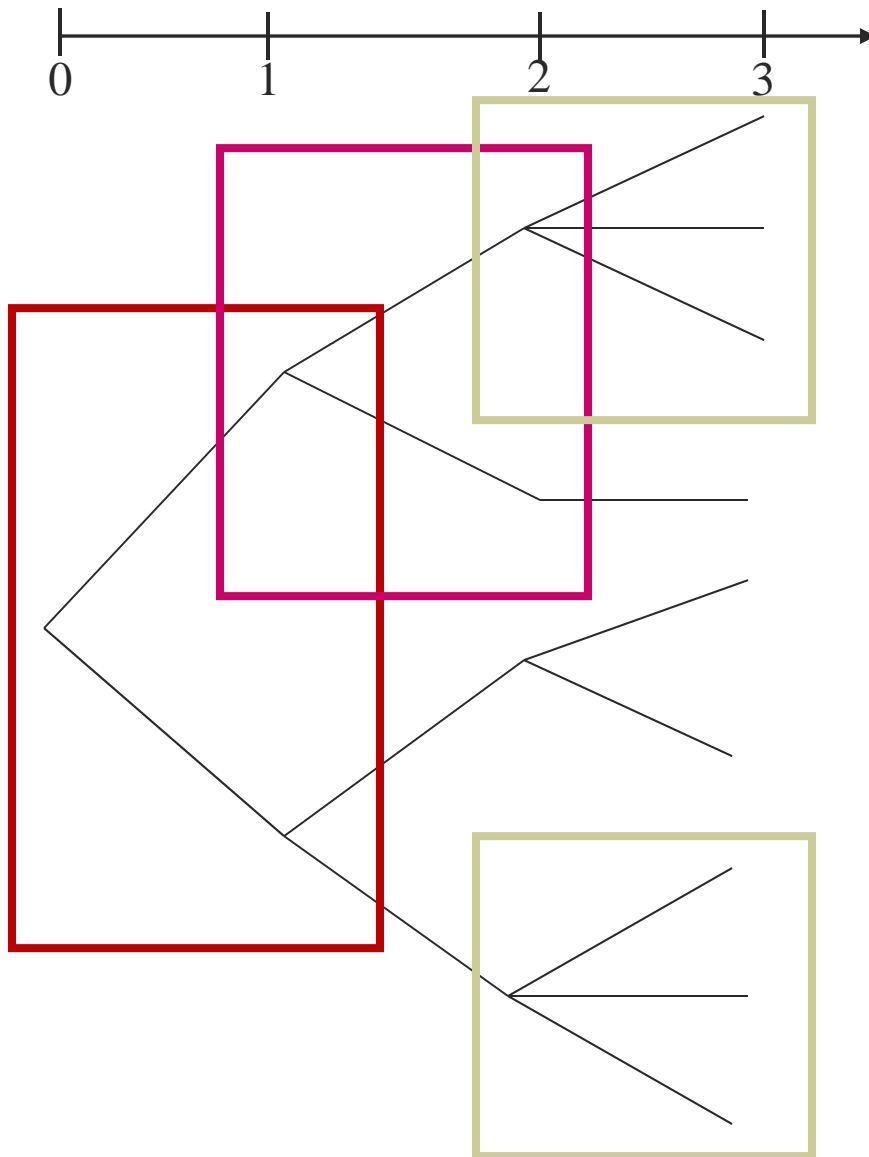
- Limit order – price contingent order
  - Limit buy order: “buy as soon as price drops to \$x.”      bid
  - Limit sell order: “sell as soon as price rises to \$x.”      ask
  
  - Stand ready to trade at a certain price
    - Grant somebody else the option to execute a transaction
- Stop orders
  - Stop sell order: “sell as soon as price drops to \$x.”  
(cut losses!)
  - Stop buy order: “buy as soon as price rises to \$x.”
- Market orders – non-contingent order

# || Market Making

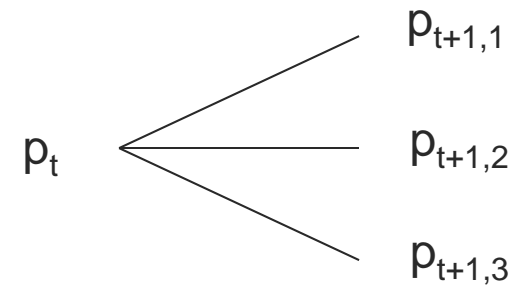
## ■ Market maker

- NYSE: “monopolistic” specialist  
(all orders go through him)
- NASDAQ: multiple competing “dealers”
- ECNs: (pure electronic limit order book)
- OTC/upstairs mrkt: bilateral relationship
- Black pools:
  - After various mergers, distinction is less black and white

# Event tree



## One-period Snapshot



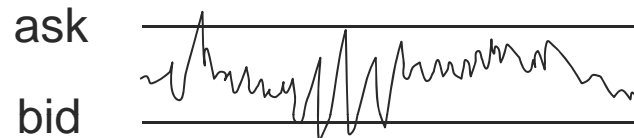
$p_{t+1}$  is random variable

# Setting Bid and Ask Prices

## 1. Market Maker faces only liquidity traders (practice)

- Fundamental stays constant

- $p_t$  is driven by random liquidity needs of liquidity traders



- Fundamental follows random walk

- $v_{t+1} = v_t + \varepsilon_{t+1}$ , where  $E[\varepsilon_{t+1}] = 0$

- Differences:

- One has to adjust bid and ask price in each period (cancel old limit orders and set new limit orders)

- Asset volatility

- What determines bid-ask spread?

- Monopolistic power of market maker (Bertrand competition if there are multiple market makers)

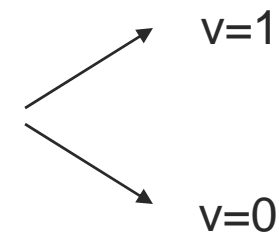
- Volatility of asset if market makers are risk averse

- Stochastic process of liquidity traders needs

# Setting Bid and Ask Prices

## 2. Market Maker faces informed traders

- Only informed traders - extreme case
  - $v = 0$  or  $1$  with equal probability
  - all traders are informed traders (know whether  $v = 0$  or  $1$ )
  - What is the ask price? What is the bid price? set by uninformed market maker
    - Suppose ask:  $a = \frac{3}{4}$  and bid:  $b = \frac{1}{4}$ .
    - Does the market make or lose money with a bid ask spread of  $\frac{1}{2}$
    - **Market Break-Down – No Trade!**
- Liquidity traders and informed traders [See Glosten-Milgrom (1985)]

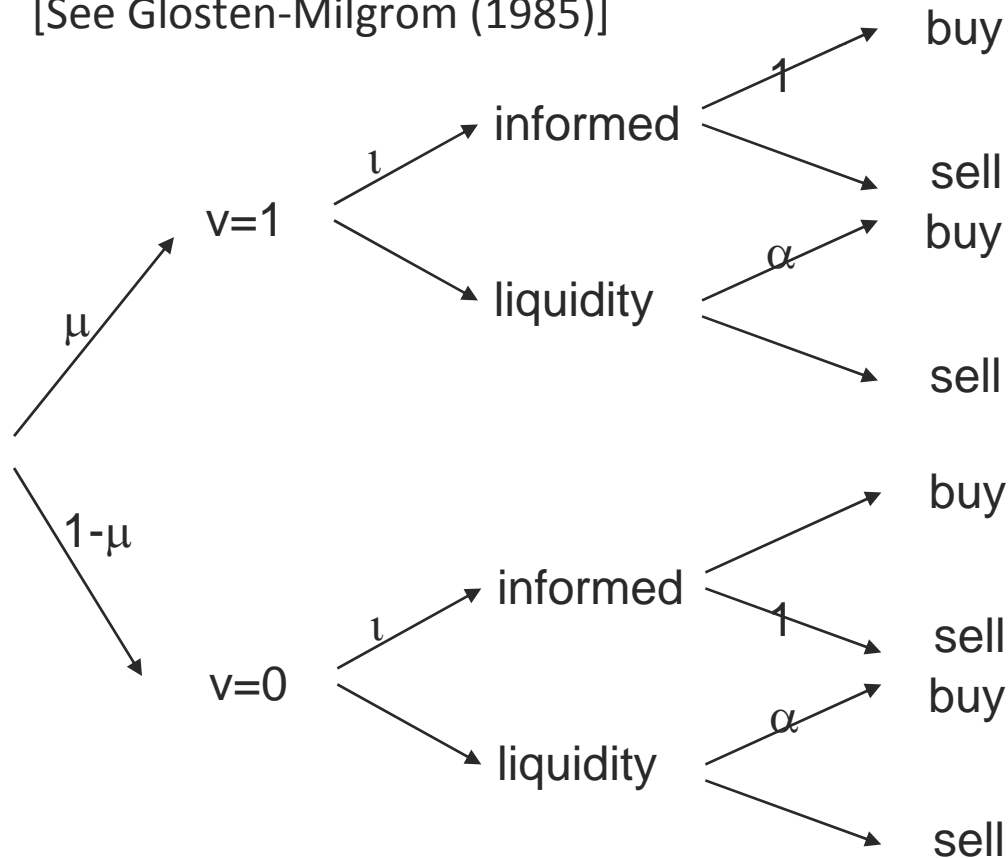


# Setting Bid and Ask Prices

## 2. Market maker faces

- Liquidity traders and informed traders

[See Glosten-Milgrom (1985)]



$$a = E[v|\text{buy order}]$$
$$b = E[v|\text{sell order}]$$

Bayesian updating!

# || Bayesian Updating

- Bayes' Rule

$$Pr[x|y] = \frac{Pr[y|x]Pr[x]}{Pr[y]}$$

- Example:  $a = E[v | buy] = 1 * Pr[v=1 | buy] + 0 * ...$

- $Pr[buy|v=1] = \iota * 1 + (1 - \iota) \alpha$

- $Pr[buy|v=0] = \iota * 0 + (1 - \iota) \alpha$

- $Pr[buy] = Pr[buy|v=1] \mu + Pr[buy|v=0] (1 - \mu)$

$$Pr[v = 1 | buy] = \frac{Pr[buy|v=1]Pr[v=1]}{Pr[buy]}$$

$$Pr[v = 0 | buy] = 1 - Pr[v = 1 | buy]$$



# || Noise, noise, noise, ...

- Asymmetric information causes adverse selection
  - Informed traders
    - buy only if asset is undervalued and
    - sell only if asset is overvalued
    - Market maker loses (even with bid ask spread)
  - noise traders
    - Market makers wins from them (due to bid-ask spread)
- Fellow students might be noise traders ...
  - 1 signal for every 3-4 time of trading (why?)
  - Assuming that others are rational is dangerous:  
(see e.g. Keynes Beauty contest game)

# || Profits & Positions in simulations

## ■ Relative profits

- Market Makers should do well when fundamentals are relatively flat
  - Sim 1, 2, and 3
- Market takers should do well otherwise
  - Sim 4 (too much gambling on Sim 5)

## ■ Market maker's positions

- Move against the price ...

## || Where will this head ...

- Only trade after buying and receiving an extreme signal
- No noise traders
- Market makers face more adverse selection and set wider bid-ask spread
- Ultimately, **Market Breakdown**
- Nobody bids for market making rights (zero value for privilege)

# Example of Market Breakdown

- Risk-neutral competitive market makers
- $v$  is distributed with pdf  $f(v) = \frac{2}{(v+1)^3}$ 
  - i.e. cdf is  $F(v) = 1 - \frac{1}{(v+1)^2}$
  - $E[v] = 1, E[v|v \geq x] = 2x + 1, E[v|v \leq x] = x/(x + 2)$
- $\alpha$  = prob. of informed trader
- Noise traders' private valuation has pdf of  $f(v)$  (indep. of  $v$ ).
  - $a = E[v|\text{buy order}]$
  - $= P(\text{info}) E[v|\text{info buy order}] + P(\text{uninfo}) E[v|\text{uninfo buy order}]$
  - $= \alpha E[v|v \geq a] + (1 - \alpha) E[v]$
  - $= \alpha(2a + 1) + (1 - \alpha)$
- Ask price:  $a = 1/(1-2\alpha)$ , if  $\alpha < 1/2$   
market breaks down for larger  $\alpha$ 
  - Homework: Analysis for bid

Hint:  $b = \frac{-1 + \sqrt{9 - 8\alpha}}{2}$

# || Limit order

- Granting an option (selling an option)  
“pick on me when you want”
  - One has to charge an “option premium”
  - Market making rights are worthless when there are no noise/liquidity traders
    - Lose to informed traders
    - Gain from noise traders

# || Informed Trading

## 1. Acquiring Information

- What is the value of information?

## 2. Trading based on Information

- Trading is limited by

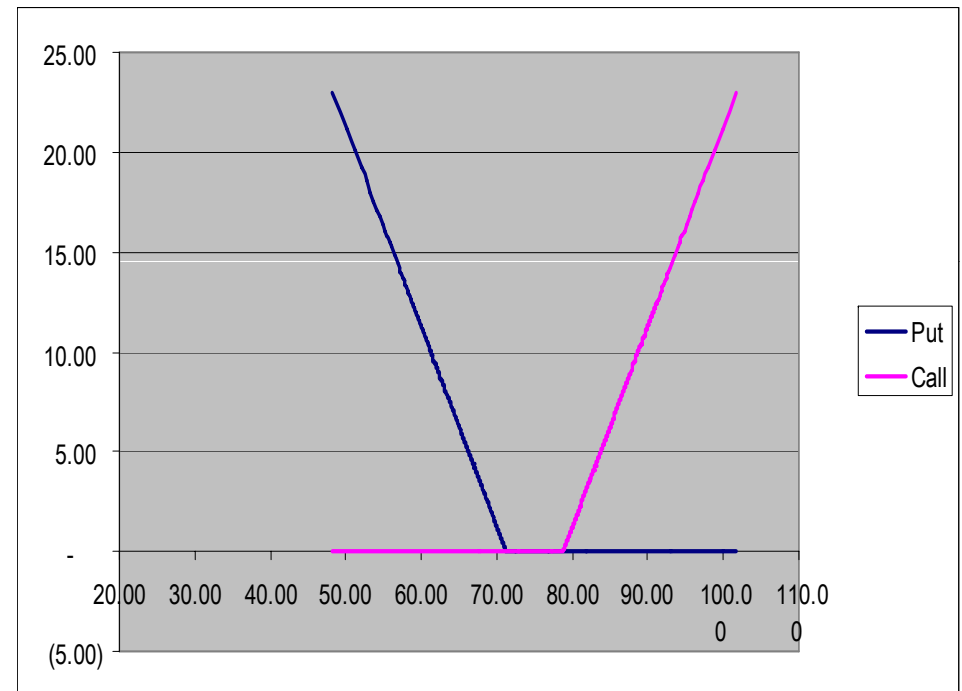
- Risk-appetite (previous lecture with CARA utility)

- Price impact

If I trade more aggressive the market maker will learn my information and adjust the price

# || Endogenous info acquisition

- Value of signal (conditional on knowing realization)
  - Intermediate signals are worthless
  - Very high (go long) and very low (go short) are worth the most.
- Take expectations before knowing signal
- Payoff is very **skewed** only extreme signal realizations are valuable



- Value of strangle (put + call) use Black-Scholes
  - More valuable for higher vol. (see Excel file)

# Price Impact of Informed Trades - Strategic Trading: Kyle (1985) model

- asset return  $v \sim N(p_0, \Sigma_0)$
- Agents (risk neutral)
  - Insider who knows  $v$  and submit market order of size  $x$
  - Noise trader who submit market orders of exogenous aggregate size  $u \sim N(0, \sigma_u^2)$
  - Market maker sets competitive price after observing **net** order flow  $X=x+u$
- Timing (order of moves)
  - Stage 1: Insider & liquidity traders submit market orders
  - Stage 2: Market Maker sets the execution price
- Repeated trading in dynamic version



# || Kyle (1985) – on one page

## Single informed trader

### 0) Information

$v :=$  asset's payoff

### 1) Conjecture (pricing rule)

$$p = \mu + \lambda(x + u)$$

### 2) No Updating

### 3) Optimal Demand

$$\max_x E[(v - p)|v]x$$

$$\max_x E[v - \mu - \lambda x|v]x$$

$$\text{FOC: } x = -\frac{\mu}{2\lambda} + \frac{1}{2\lambda}v$$

$$\text{SOC: } \lambda > 0$$

### 4) Correct Beliefs

$$\alpha = -\frac{\mu}{2\lambda}, \beta = \frac{1}{2\lambda}$$

## (Competitive) Market Maker

### 0) Information

$X = x + u$  batch net order flow

### 1) Conjecture (insider trading rule)

$$x = \alpha + \beta v$$

### 2) Updating $E[v|x + u]$

### 3) Price Setting Rule

$$p = E[v|x + u]$$

$$p = E[v] + \frac{\text{Cov}[v, x+u]}{\text{Var}[x+u]} \{x + u - E[x + u]\}$$

$$p = p_0 + \frac{\beta \Sigma_0}{\beta^2 \Sigma_0 + \sigma_u^2} \{x + u - \alpha + \beta E[v]\}$$

### 4) Correct Beliefs

$$\mu = p_0 \text{ Martingale, } \lambda = \frac{\beta \Sigma_0}{\beta^2 \Sigma_0 + \sigma_u^2}$$

# || Kyle (1985)

- Equilibrium:

$$\lambda = \frac{1}{2} \sqrt{\frac{\Sigma_0}{\sigma_u^2}}$$

- Illiquidity

- decreases with noise trading,  $\sigma_u^2$
- increases with info-advantage of informed trader,  $\Sigma_0$

- Multi-period version

- Aggressive trading leads to adverse price movement
  - in current trading round
  - In any future trading around (before public announcement

## || In sum

- Asymmetric information causes adverse selection
  - Informed traders
    - buy only if asset is undervalued and
    - sell only if asset is overvalued
    - Market maker loses (even with bid ask spread)
  - noise traders
    - Market makers wins from them (due to bid-ask spread)
- **Market breakdown** without noise traders
- Value of information
  - is (ex-ante) highest when fundamental volatility is high (since only extreme signals pay off) – strangle analogy