

MARTIN GILENS

Department of Politics
Corwin Hall
Princeton University
Princeton, NJ 08544-1012

Voice: (609) 258-2129
Fax: (609) 258-1110
mgilens@princeton.edu
<http://www.princeton.edu/~mgilens>

EMPLOYMENT

Princeton University
Professor, Department of Politics, July 2011-present
Associate Professor, Department of Politics, July 2003-June 2011
UCLA
Associate Professor, Department of Political Science, July 2000-June 2003
Director, Center for Research in Society and Politics, July 2000-June 2003
Yale University
Associate Professor, Department of Political Science, July 1998-June 2000
Assistant Professor, Department of Political Science, July 1992-June 1998

EDUCATION

University of California, Berkeley
Ph.D. in Sociology, 1991; M.A. in Sociology, 1985
University of California, Santa Cruz
B.A. with Highest Honors in Sociology and Honors in Philosophy, 1982

BOOKS

Gilens, Martin. 2012. *Affluence & Influence: Economic Inequality and Political Power in America*. Princeton University Press and the Russell Sage Foundation (forthcoming).

Gilens, Martin. 1999. *Why Americans Hate Welfare: Race, Media, and the Politics of Anti-Poverty Policy*. University of Chicago Press.

JOURNAL ARTICLES AND BOOK CHAPTERS

Gilens, Martin. 2011. "Two-thirds full? Citizen Competence and Democratic Governance." In *New Directions in Public Opinion*, ed., Adam Berinsky. Routledge.

Gilens, Martin. 2011. "Policy Consequences of Representational Inequality." In *Who Gets Represented*, ed. Peter K. Enns and Christopher Wlezien. Russell Sage.

Gilens, Martin. 2009. "Preference Gaps and Inequality in Representation." *PS: Political Science and Politics* 42(2): 335-341.

Gilens, Martin, Lynn Vavreck, and Martin Cohen. 2007. "Mass Media and Public Perceptions of Presidential Candidates, 1952-2000." *The Journal of Politics* 69(4):1160-1175.

Gilens, Martin. 2005. "Inequality and Democratic Responsiveness." *Public Opinion Quarterly* 69(5):778-896.

Gilens, Martin. 2004. "Poor People In The News: Images From The Journalistic Subconscious," In *Class and News*, ed. Don Heider, pp. 44-60. Rowman and Littlefield.

- Gilens, Martin. 2004. "The American News Media and Public Misperceptions of Race and Poverty," in *Race, Poverty, and Domestic Policy*, ed. C. Michael Henry, pp. 336-363. Yale University Press. Adapted from "Race and Poverty in America: Public Misperceptions and the American News Media." *Public Opinion Quarterly* 60(4):513-535.
- Gilens, Martin. 2003. "How the Poor Became Black: The Racialization of American Poverty in the Mass Media." In *Race and the Politics of Welfare Reform*, ed. Sanford F. Schram, Joe Soss, and Richard C. Fording, pp.101-130. University of Michigan Press.
- Gilens, Martin. 2002. "An Anatomy of Survey Based Experiments." In *Navigating Public Opinion: Polls, Policy, and the Future of Democracy*, ed. Jeff Manza, Fay Lomax Cook, and Benjamin J. Page, pp. 232-250. Oxford University Press.
- Gilens, Martin, and Naomi Murakawa. 2002. "Elite Cues and Political Decision-Making." In *Research in Micropolitics*, vol. 6, ed. Michael X. Delli Carpini, Leonie Huddy, and Robert Y. Shapiro, pp. 15-50. Elsevier.
- Gilens, Martin. 2001. "Political Ignorance and Collective Policy Preferences." *American Political Science Review* 95(2):379-396.
- Gilens, Martin, and Craig Hertzman. 2000. "Corporate Ownership and News Bias: Newspaper Coverage of the 1996 Telecommunications Bill." *Journal of Politics* 62(2):369-386.
- Gilens, Martin. 2000. "The Black Poor and the 'Liberal Press.'" *Civil Rights Journal* 5(1):18-26.
- Gilens, Martin, Paul M. Sniderman, and James H. Kuklinski. 1998. "Affirmative Action and the Politics of Realignment." *British Journal of Political Science* 28(1):159-183.
- Gilens, Martin. 1998. "Racial Attitudes and Race-Neutral Social Policy: White Opposition to Welfare and the Politics of Racial Inequality." In *Perception and Prejudice: Race and Politics in the United States*, Jon Hurwitz and Mark Peffley, eds. Yale University Press.
- Glaser, James M. and Martin Gilens. 1997. "Inter-Regional Migration and Political Resocialization: A Study of Racial Attitudes Under Pressure." *Public Opinion Quarterly* 61(1):72-86.
- Kuklinski, James H., Michael D. Cobb, and Martin Gilens. 1997. "Racial Attitudes and the 'New South.'" *Journal of Politics* 59(2):323-349.
- Gilens, Martin. 1996. "'Race-Coding' and White Opposition to Welfare." *American Political Science Review* 90:593-604.
- Reprinted in *Welfare States: Construction, Deconstruction, Reconstruction*, Stephan Leibfried and Steffen Mau, eds. Cheltenham, UK: Edward Elgar Publishing, 2008.
- Gilens, Martin. 1996. "Race and Poverty in America: Public Misperceptions and the American News Media." *Public Opinion Quarterly* 60(4):513-535.
- Reprinted in *Social Science Research, 2nd edition*, Turner C. Lomand, ed. Los Angeles: Pyrczak Publishing, 1998.

Gilens, Martin. 1995. "Racial Attitudes and Opposition to Welfare." *Journal of Politics* 57:994-1014.

Clausen, John A. and Martin Gilens. 1990. "Personality and Labor Force Participation Across the Life Course: A Longitudinal Study of Women's Careers." *Sociological Forum* 5:595-618.

Gilens, Martin. 1988. "Gender and Support for Reagan: A Comprehensive Model of Presidential Approval." *American Journal of Political Science* 32:19-49.

Gilens, Martin. 1984. "The Gender Gap: Psychology, Social Structure and Support for Reagan." *Berkeley Journal of Sociology* 24:35-56.

OTHER PUBLICATIONS

Gilens, Martin. 1999. "Correlational Framing: Media Portrayals of Race and Poverty" *Political Psychology Newsletter*, Political Psychology Section of the American Political Science Association.

Gilens, Martin. 1998. "Helping the Poor: Benevolence, Reciprocity, or Enlightened Self-interest?" *Boston Review* 23(5, December).

Gilens, Martin. 1990. Review of *The Unchanging American Voter* by Eric R.A.N. Smith; *American Journal of Sociology* 96:786-88.

WORK IN PROGRESS

Gilens, Martin. The Benevolent Baker: Altruism and Political Preferences.

Gilens, Martin, Jeff Lax, and Justin Phillips. Representational Inequality in the U.S. States.

Gilens, Martin, James M. Glaser and Tali Mendelberg. Having a Say: Political Efficacy and Direct Democracy.

FELLOWSHIPS AND GRANTS

Institute for Advanced Study, Princeton, New Jersey, Member 2010-11.

Russell Sage Foundation, New York, NY, Summer Scholar, July 2010.

Bobst Center for Peace and Justice, Princeton University, 2008.

Russell Sage Foundation Research Grant, "Inequality and Democratic Responsiveness," July 2005-September 2007.

Russell Sage Foundation, New York, NY Visiting Scholar 2005-06 (declined).

University Committee on Research in the Humanities and Social Sciences, Princeton University, in support of research on inequality and democratic responsiveness, 2004.

Council on Research, UCLA, in support of research on inequality and democratic responsiveness, 2002.

Block Fund, Yale University, in support of research on media ownership and news content, 1996-98.

National Science Foundation, "Multi-Investigator Study of the Dynamics of Political Preferences" Co-Principal Investigator, SBR-9633743, 1996.

Social Science Faculty Research Fund, Yale University, in support of research on welfare attitudes, 1994.
Social Science Research Council, Postdoctoral Fellowship for Research on the Urban Underclass, 1991-92.
University of California, Berkeley, Graduate Fellowships, 1988-90.
National Institute of Mental Health Graduate Fellowship, 1985-86.
National Science Foundation Graduate Fellowship, 1982-85.

HONORS AND AWARDS

Robert E. Lane Award: Best book in political psychology published during the previous year, for *Why Americans Hate Welfare: Race, Media and the Politics of Antipoverty Policy*, Political Psychology Section, American Political Science Association, 2000.

Keynote Address, Section on Methodology, American Sociological Association Annual Meetings, 1999.

American Association for Public Opinion Research, Student Paper Competition, for "Racial Attitudes and Opposition to Welfare," 1991.

American Association for Public Opinion Research, Student Paper Competition, for "Gender and Support for Reagan: A Comprehensive Model of Presidential Approval," 1985.

Bennett Prize, Department of Political Science, U.C. Berkeley for best paper in any area other than international relations, for "Gender and the Politics of Social Welfare," 1988.

Bennett Prize, Department of Political Science, U.C. Berkeley for best paper in any area other than international relations, for "Gender and Support for Reagan: A Comprehensive Model of Presidential Approval," 1986.

Outstanding Student Instructor, Department of Sociology, U.C. Berkeley, 1986.

Chancellor's Undergraduate Award for Excellence in the Social Sciences, U.C. Santa Cruz, 1981.

INVITED TALKS

Stanford University, "The Benevolent Baker: Altruism and Political Preference Formation." Conference in honor of Paul Sniderman, October 28, 2011.

Harvard University, "Affluence and Influence: Economic Inequality and Political Power in America." September 14, 2011.

Institute for Advanced Study, Princeton NJ, "Altruism and Political Preferences." March 10, 2011.

Tobin Project Beverly MA, "Inequality and Democratic Responsiveness." Conference on Democracy and Markets, April 30-May 2, 2010.

Case Western University, "The View from the Mountaintop? President Obama and Racial Politics in America." Public lecture, January 21, 2009.

Cornell University, "Interest Groups, Issue Publics, and Intractabilities: Limits to the Political Power of

Affluent Americans." Conference on Homogeneity and Heterogeneity in Public Opinion, October 3-5, 2008.

Princeton University, "The Mass Media and Citizen Knowledge, Engagement, and Vote Choice in U.S. National Elections, 1952-2000." Conference on the Changing Media and Political Accountability, November 20-December 1, 2007.

Temple University, "Inequality and Democratic Responsiveness." Department of Political Science, September 19, 2007.

Rutgers University, "Inequality and Democratic Responsiveness." Department of Political Science, March 9, 2007.

University of Michigan, "Inequality and Democratic Responsiveness." Department of Political Science, February 9, 2007.

Eisenhower Foundation, "Racism and Anti-Racism in Media Coverage of Race." Conference on The Media, Poverty and Race: Forty Years Later. Washington, D.C., December 12, 2006.

Yale University, "Inequality and Democratic Responsiveness." Department of Political Science, May 10, 2006.

Columbia University, "Inequality and Democratic Responsiveness." Columbia Seminar on Political Psychology, April 1, 2006.

Princeton University, "Inequality and Democratic Responsiveness." Center for the Study of Democratic Politics, March 20, 2006

Harvard University, "Inequality and Democratic Responsiveness." Center for American Political Studies, March 17, 2006.

Russell Sage Foundation, "Public Preferences and Public Policy: Democratic Responsiveness and the Heavenly Choir." Social Inequality Conference, UC Berkeley, May 12-13, 2005.

Princeton University, "Public Preferences and Public Policy: Democratic Responsiveness and the Heavenly Choir." Center for the Study of Democratic Politics, February 11, 2005.

University of Pennsylvania, "Race and Poverty in the Mass Media." Symposium on Equity and Race in a Democratic Society, October 28, 2004.

Woodrow Wilson School of Public and International Affairs, Princeton University, "Public Opinion and Democratic Responsiveness: Who Gets What they Want from Government?" Conference on Global Inequality, January 7, 2004.

Center for the Study of Democratic Politics, Princeton University, "Public Opinion and Democratic Responsiveness: Who Gets What they Want from Government?" Conference on Inequality and American Democracy, November 7-8, 2003.

Tufts University, "Welfare Reform: Antecedents and Effects." Interdisciplinary Symposium on Welfare Reform, October 17, 2002.

Tufts University, "Public Opinion, Representation, and the Politics of Antipoverty Policy." Interdisciplinary Symposium on Welfare Reform, October 18, 2002.

Multicultural Collaborative, "Race, Media, and Reality: (Mis)Shaping Public Opinion and Policy." Los Angeles, California, February 28, 2002.

Stanford University, , "Information and Motivation in Political Preference Formation." Stanford Institute for the Quantitative Study of Society, February 7, 2002.

University of California, "Segmented Stereotypes: Race, Gender and Public Opposition to Welfare." Institute for Governmental Studies, Berkeley, December 17, 2001

University of Michigan, "Explaining Racial Distortions in the News." Howard R. Marsh Center for the Study of Journalistic Performance, Ann Arbor, March 18, 2001.

State University of New York at Stony Brook, "Sex, Lies, and Videotape: The Manipulation and Misrepresentation of Minorities by the Media." Diversity Conference 2000, March 31, 2000.

Association of Academic Health Centers, "Public Attitudes and American Antipoverty Policy." Health Care Policy Seminar, Washington, D.C., February 29, 2000.

Hunger Action Network of New York State, "The Media, the Public, and the Poor." New York, NY, January 13, 2000.

Yale University, "Public Opinion, Mass Media, and Government Antipoverty Policy." Bush Center for Childhood Development and Social Policy, New Haven, CT, November 12, 1999.

National Association of Housing and Redevelopment Officials, "Race and the Politics of Public Housing." J.G. Gelletich Lecture, Annual Conference, Philadelphia, PA, October 19, 1999.

Yale University, "Why Americans Hate Welfare But Want to Help the Poor." Program on Non-Profit Organizations, October 7, 1999.

Keynote Address, Methodology Section of the American Sociological Association, "Randomized Experiments and the Sample Survey." Annual Meetings, Chicago IL, August 9, 1999.

State University of New York at Stony Brook, "Race, Class, and Opposition to Welfare." Department of Political Science, April 1, 1998.

University of Kentucky, "Why Americans Hate Welfare." Commonwealth Distinguished Visiting Scholar Awards Speaker Series on Prejudice and Public Policy, February 23, 1998. Sponsored by the Department of Political Science and the Martin School of Public Administration.

UCLA, "How the Poor Became Black: The Racialization of American Poverty in the Mass Media." Conference on Racism, Ideology, and Politics. November 6-8, 1997. Sponsored by the Institute of American Cultures and the Chancellor's Office at UCLA.

National Association of Black Journalists, "Race, Poverty, and the Media." Annual meetings, Hyatt Regency Hotel, Chicago, IL, July 16, 1997.

Massachusetts Institute of Technology, "Self-Interest and the Politics of Redistribution." MacArthur Research Network on the Costs of Inequality, May 2-4 1997. Sponsored by the MacArthur Foundation.

The New School, "American Public Opinion and Political Behavior." *Explorations in Political Science: Intensive Institute for Political Science Faculty from Russia*. September 10, 1996. Sponsored by the

SELECTED CONFERENCE PRESENTATIONS

- Gilens, Martin. 2011. "Altruism and Political Preferences in the United States." Annual Meetings of the American Political Science Association, Seattle, WA, September 1-4.
- Gilens, Martin, Jeff Lax, and Justin Phillips. 2011. "Representational Inequality in the U.S. States." Annual Meetings of the American Political Science Association, Seattle, WA, September 1-4.
- Gilens, Martin, Jeff Lax, and Justin Phillips. 2011. "Inequality and Democratic Responsiveness in the U.S. States." Annual Meetings of the Midwest Political Science Association, Chicago, IL, March 31-April 3.
- Gilens, Martin. 2010. Roundtable on the Politics of Economic Inequality. Annual Meetings of the American Political Science Association, Washington, D.C., September 1-4.
- Gilens, Martin. 2009. "Interest Groups and Inequality in Democratic Responsiveness in the U.S." Annual Meetings of the American Political Science Association, Toronto, ON, August-September 3-6.
- Gilens, Martin. 2008. "Interest Interest Groups, Issue Publics, and Intractabilities: Limits to the Political Power of Affluent Americans." Center for the Study of Democratic Institutions, Princeton University, May 15.
- Gilens, Martin. 2007. "Reasoning and Choice: Retrospective and Future Directions" Annual Meetings of the American Political Science Association, Chicago, IL, August 30-September 2.
- Gilens, Martin. 2007. "Inequality and Responsiveness to Public Preferences Across Issue Domains" Annual Meetings of the Midwest Political Science Association, Chicago, IL, April 12-15.
- Gilens, Martin. 2006. "Inequality and Democratic Responsiveness" Prepared for the Annual Meetings of the American Political Science Association, Philadelphia, PA, August 31-September 3.
- Gilens, Martin. 2006. "Inequality and Responsiveness to Public Opinion across Issue Domains." Prepared for the Annual Meetings of the Midwest Political Science Association, Chicago, IL, April 20-23.
- Gilens, Martin. 2005. "Inequality and Democratic Responsiveness." Prepared for the 2005 Annual Meetings of the American Political Science Association, Washington, D.C., September 1-4.
- Gilens, Martin. 2004. "Public Opinion and Democratic Responsiveness: Who Gets What they Want from Government?" Prepared for the Annual Meetings of the American Political Science Association, Chicago, IL, September 2-5.
- Gilens, Martin, Lynn Vavreck, and Martin Cohen. 2004. "See Spot Run: The Rise of Advertising, the Decline of News, and the American Public's Perceptions of Presidential Candidates, 1952-2000." Prepared for the Midwest Political Science Association Annual Meetings, Chicago IL, April 15-18.
- Glaser, James M., Martin Gilens and Tali Mendelberg. 2002. "Having a Say: Political Efficacy in the Context of Direct Democracy." Prepared for the Midwest Political Science Association Annual Meetings, Chicago, April 25-28.
- Gilens, Martin, James M. Glaser and Tali Mendelberg. 2001. "Having a Say: Political Efficacy and Direct Democracy." Prepared for the American Political Science Association Annual Meetings, San Francisco, August 30-September 2.

Gilens, Martin. 1998. "Political Context and Policy Preferences: Information, Partisan Cues, and the 'Rational Public.'" Prepared for the American Political Science Association Annual Meetings, Boston, September 3-6.

Gilens, Martin and Craig Hertzman. 1997. "Corporate Ownership and News Bias: Newspaper Coverage of the 1996 Telecommunications Bill." Prepared for the American Political Science Association Annual Meetings, Washington, D.C., August 28-31.

Gilens, Martin. 1996. "Self-Interest and Opposition to Welfare." Prepared for the American Political Science Association Annual Meetings, San Francisco, CA, August 29-Sept. 1.

Gilens, Martin and Paul M. Sniderman. 1995. "Affirmative Action and the Politics of Realignment." Prepared for the Midwest Political Science Association Annual Meetings, Chicago, IL April 6-8.

Gilens, Martin. 1991. "Race, Class and Opposition to Welfare in the United States." Prepared for the American Political Science Association Annual Meetings, Washington, D.C., August 29-September 1.

COURSES TAUGHT

Undergraduate:

American Politics and the Mass Media
The American Welfare State: Policies, Politics and Polemics
Research Seminar in Politics and Media
Introduction to Statistics for the Social Sciences
Public Opinion and Political Behavior

Graduate:

American Parties, Elections and Political Behavior
Data Analysis and Statistics
Survey Design and Analysis
The Politics of the American Welfare State
Public Opinion and Political Behavior

ADMINISTRATIVE POSITIONS

Director, Center for Research in Society and Politics, UCLA, 2001-2003.

Associate Director, Institute for Social Science Research, UCLA, 2000-2003.

Director of Undergraduate Studies, Program in Ethics, Politics, and Economics, Yale University, 1995-1998.

PROFESSIONAL SERVICE

Editorial board, *Public Opinion Quarterly*.

Proposal reviewer for the National Science Foundation.

Manuscript reviewer for Cambridge University Press, Princeton University Press, University of Chicago Press, Russell Sage, *American Political Science Review*, *American Journal of Political Science*, *Journal of Politics*, *Quarterly Journal of Political Science*, *Public Opinion Quarterly*, *British Journal of Political Science*, *Political Behavior*, *American Politics Quarterly*, *Political Research Quarterly*, *Social Forces*, *Journal of Conflict Resolution* and *Southern Political Review*.