## References

## References

- 1. AuWerter, J., Chief Financial Officer, Invacare Corp., Elyria, OH, personal communications, June 12 and Aug. 20, 1984.
- 2. Awad, R. E., "'Rehabilitation Technologies and Innovation: A Case Study of Medi-Cal Reimbursement Procedures and Their Impact on Diffusion, unpublished Master's thesis, Stanford University, 1983.
- 3. Carr, B., "Invacare Market Model," unpublished, Invacare Corp., Elyria, OH, 1983.
- 4. Cassak, D., "Forecast '80: \$9.5 Billion Bonanza," Surgical Business 43(1):26, January 1980.
- 5. Comella, L., Division of Product Surveillance, Office of Compliance, National Center for Devices and Radiological Health, Food and Drug Administration, U.S. Department of Health and Human Services, Silver Spring, MD, personal communication, Sept. 1, 1983.
- 6. Congressional Record, Nov. 4, 1977.
- 7. Dumphey, P., Medical Division, Massachusetts Department of Public Welfare, Boston, MA, personal communication, June 16, 1983.
- 8. Haury, G., Vice President, Wheelchair Engineering, Invacare Corp., Elyria, OH, personal communication, Aug. 17, 1983.
- 9. Invacare Corp., market study, Elyria, OH, 1983.
- 10. Kamien, M. I., and Schwartz, N. L., Market Structure and Innovation (New York: Cambridge University Press, 1982).
- 11. Kasprzyk, M., Blue Cross and Blue Shield of Massachusetts, Boston, MA, personal communication, June 15, 1983.
- 12. Keeley, C., Medical Division, Massachusetts Department of Public Welfare, Boston, MA, personal communications, June 16 and 27, 1983.
- 13. Lipskin, R., Veterans Administration Rehabilitation Engineering Center, New York, personal communication, Aug. 25, 1983.
- 14. Marlowe, D., engineer, National Center for Devices and Radiological Health, Food and Drug Administration, U.S. Department of Health and Human Services, Washington, DC, personal communication, June 15, 1983.
- 15. Matthews, L., Regulatory Guidance Branch, Food and Drug Administration, U.S. Department of Health and Human Services, Silver Spring, MD, personal communication, Aug. 12, 1983.
- 16. McVey, A. V., "Wheelchair Survey Report, " Par-
- *aplegia News*, September 1982, pp. 42-46.

  17. Medsger, B., "The Most Captive Consumers: At the Mercy of the Wheelchair Barons, "The Progressive, March 1979, pp. 34-39.
- 18 Milani, D., Abbey Medical, Boston, MA, personal communication, Aug. 22, 1983.

- 19. Mixon, A. M., III, President, Invacare Corp., Elyria, OH, personal communication, Aug. 16, 1983.
- 20. Moss Rehabilitation Hospital, Wheelchair I: Report of a Work-shop, contract No. 101(134)P-563 submitted to the U.S. Veterans Administration, and grant No. 23P-55518/3-06 submitted to the Rehabilitation Services Administration, U.S. Department of Health, Education, and Welfare, Washington, DC, 1978.
- 21. Nelson, R., Yale University, New Haven, CT, personal communication, Aug. 15, 1984.
- 22. Pellerite, H., Product Monitoring Branch, Division of Product Surveillance, Office of Compliance, National Center for Devices and Radiological Health, Food and Drug Administration, U.S. Department of Health and Human Services, Silver Spring, MD, personal communication, June 28,
- 23. Pogir, H., Director, Wheelchair Marketing, Invacare Corp., Elyria, OH, personal communication, Aug. 17, 1983.
- 24. Poister, T. H., "'Federal Transportation Policy for the Elderly and Handicapped: Responsive to Real Needs?" Pub, Admin. Rev. 42(1):6-14, January-February 1982.
- 25. Predicasts Forecasts, No. 91, Apr. 22, 1983.
- 26. Rehabilitation Engineering Society of North America and U.S. Veterans Administration, Wheelchair III: Report of a Workshop on Specially Adapted Wheelchairs and Sports Wheelchairs, Bethesda, MD, 1982.
- 27. Reichenberger, A., U.S. Veterans Administration Prosthetics Center, New York, personal communication, July 2, 1984.
- 28, Traub, J., National Institute of Handicapped Research, U.S. Department of Education, Washington, DC, personal communication, Dec. 20, 1983.
- 29. U. S., Federal Register, 42(239):62,589-62,591, Dec. 13, 1977.
- 30. U. S., Federal Register, 46(239), Dec. 7, 1981.
- 31, U. S., Federal Register, 48(227):53,032, Nov. 23,
- 32, U.S. Bureau of the Census, Statistical Abstract of the United States: 2982, 102d ed., Washington,
- 33. U.S. Bureau of the Census, Statistical Abstract of the United States: 1982-83, 103d ed., Washington, DC. 1982.
- 34. U.S. Bureau of the Census, unpublished data, 1983.
- 35. U.S. Congress, Office of Technology Assessment, Federal Policies and the Medical Devices Industry, GPO stock #052 -003-00965-0 (Washington, DC:

- U.S. Government Printing Office, September 1984).
- 36. U.S. Congress, Office of Technology Assessment, *Technology and Handicapped People*, GPO stock #052-003-00874-2 (Washington, DC: U.S. Government Printing Office, 1982).
- U.S. Department of Education, National Institute of Handicapped Research, National Rehabilitation Information Center, ABLEDATA System, 1983.
- U.S. Department of Health and Human Services, Public Health Service, National Institutes of Health, NIH Data Book, 1983, Bethesda, MD, 1983.
- 39. U.S. Office of Management and Budget, "'Dis-

- count Rates To Be Used in Evaluating Time-Distributed Costs and Benefits, "circular No. A-94, Washington, DC, Mar. 27, 1972.
- U.S. Veterans Administration, National AMIS Report for Fiscal Year 1982 (RCS10-64), Washington, DC, 1982.
- 41. U.S. Veterans Administration, AMIS Report for VA Outpatient Clinic for Fiscal Year 1982, Boston VA Outpatient Clinic, Boston, MA, 1982.
- Whitten, R., chief, Terrestrial Applications Office, National Aeronautics and Space Administration, Washington, DC, personal communication, July 7, 1983.