WOLFGANG PESENDORFER

phone: 609 258 4017

email: pesendor@princeton.edu

Department of Economics

Princeton University

Julis Romo Rabinowitz Building

Princeton, NJ 08540

DATE November 2019

EMPLOYMENT Assistant Professor, Department of Economics, Northwestern University,

1992-96.

Associate Professor, Department of Economics, Northwestern University,

1996-97

Professor, Department of Economics, Princeton University,

1997-2007.

Theodore A. Wells '29 Professor of Economics, Princeton University,

2007 -

Chair, Department of Economics, Princeton University,

2018 -

FELLOWSHIPS

AND AWARDS Alfred P. Sloan Research Fellow, 1997.

Fellow of the Econometric Society, 2001.

Member of the American Academy of Arts & Sciences, 2010.

Fellow, Society for the Advancement of Economic Theory, 2013.

EDITORIAL ACTIVITIES

Econometrica: Co-Editor (2008-2012); Associate Editor (2000-2008)

American Economic Review: Member of the Editorial Board. (1996 - 2002).

PUBLICATIONS

Calibrated Uncertainty, with Faruk Gul. *Journal of Economic Theory*, accepted for

publication.

Behavioral Competitive Equilibrium and Extreme Prices, with Faruk Gul and

Tomasz Strzalecki. American Economic Review, 2017.

Interdependent Preference Models as a Theory of Intentions, with Faruk Gul.

Journal of Economic Theory, 2016.

Hurwicz Expected Utility and Multiple Sources, with Faruk Gul. Journal of

Economic Theory, September 2015.

Random Choice as Behavioral Optimization, with Faruk Gul and Paulo

Natenzon. Econometrica, September 2014.

Expected Uncertain Utility Theory, with Faruk Gul. *Econometrica*, January 2014.

The War of Information, with Faruk Gul. *Review of Economic Studies*, December 2012.

Strategic Redistricting, with Faruk Gul. *American Economic Review*, September 2010.

Partisan Politics and Aggregation Failure with Ignorant Voters, with Faruk Gul. *Journal of Economic Theory*, 2009.

The Case for Mindless Economics, with Faruk Gul. in: A. Caplin and A. Shotter (ed): Foundations of Positive and Normative Economics, Oxford University Press, 2008.

Welfare Without Happiness, with Faruk Gul. *American Economic Review*, P&P, 2007.

The Evolution of Cooperation Through Imitation, with David K. Levine. *Games and Economic Behavior*, 58, January 2007, pp. 293–315.

Harmful Addiction, with Faruk Gul. *Review of Economic Studies*, 2007, 74(1), 147-172.

Behavioral Economics Comes of Age, Journal of Economic Literature, 2006.

Random Expected Utility, with Faruk Gul. *Econometrica*, January 2006, 74 (1), pp. 121 – 146.

Reputation with Equal Discounting in Repeated Games with Strictly Conflicting Interests, with Martin W. Cripps and Eddie Dekel. *Journal of Economic Theory*, 2005, 121, pp. 259-272.

The Revealed Preference Theory of Changing Tastes, with Faruk Gul. *Review of Economic Studies*, 72, 2005, pp. 429-448, 2005.

Self-Control, Revealed Preference and Consumption Choice, with Faruk Gul. *Review of Economic Dynamics* 7, 2004, pp. 243-264.

Self-Control and the Theory of Consumption, with Faruk Gul. *Econometrica* 72, No. 1, January 2004, pp.119-158.

Second Opinions and Price Competition: Inefficiency in the Market for Expert Advice, with Asher Wolinsky. *The Review of Economic Studies*, 70 (2), April 2003. 417-439.

Evolution and Information in a Gift-Giving Game, with David K. Levine and Phillip Johnson. *Journal of Economic Theory*, 100, No 1. September 2001, pp. 1-21.

Temptation and Self-Control, with Faruk Gul. *Econometrica*, 69, No. 6, November 2001 pp. 1403-1435.

Efficiency and Information Aggregation in Auctions , with Jeroen M. Swinkels. *American Economic Review*, June 2000.

Election, Information Aggregation and Strategic Voting", with Timothy J. Feddersen, *Proceedings of the National Academy of Sciences*, 1999 96: 10585-10587.

Abstention in Elections with Asymmetric information and Diverse preferences, with Timothy J. Feddersen, *American Political Science Review*, 93, Number 2, June 1999 pp. 381-398.

Convicting the Innocent: the Inferiority of Unanimous Jury Verdicts, with Timothy J. Feddersen, *American Political Science Review* March 1998.

When are Non-Anonymous Players Negligible, with Drew Fudenberg and David K. Levine. *Journal of Economic Theory*, 79 (1) 1998 pp. 46-71.

The Loser's Curse and Information Aggregation in Auctions, with Jeroen M. Swinkels. *Econometrica*, 65, No. 6, November 1997 pp. 1247-1281.

Voting Behavior and Information Aggregation in Elections with Private Information, with Timothy Feddersen. *Econometrica*, 65, No. 5, September 1997 pp.1029-12058.

The Swing Voter's Curse, with Timothy J. Feddersen, *American Economic Review*, 86, No. 3, June 1996, pp. 408-424.

Reputation in Dynamic Games, with Marco Celentani, *Journal of Economic Theory*, 70, 1996, No. 1, pp. 109-132

Maintaining a Reputation against a Long-Lived Opponent, with Marco Celentani, Drew Fudenberg and David K. Levine. *Econometrica*, 64, 1996, 691-704.

When are Agents Negligible?, with David K. Levine, *American Economic Review*, 85(5), December 1995, pp. 1160-1170.

Design Innovation and Fashion Cycles, *American Economic Review*, 85(4), September 1995, pp. 771-792.

Financial Innovation in a General Equilibrium Model, *Journal of Economic Theory* 65, 1995, No. 1, pg. 79-116.

WORKING PAPERS

Faruk Gul, Paulo Natenzon and Wolfgang Pesendorfer, Random Evolving Lotteries and Intrinsic Preference for Information, revision requested by *Econometrica*.

Faruk Gul, Wolfgang Pesendorfer, Evaluating Ambiguous Random Variables and Updating by Proxy, May 2018.

Faruk Gul, Wolfgang Pesendorfer and Mu Zhang, Market Design and Walrasian Equilibrium, September, 2018.